Vendor Startup Checklist

**Alabama Medicaid Enterprise Systems (MES) Modernization Program (AMMP)**

**Contract Number: C20000000080**

**PMO-2-o-02**

**Prepared for:**

**Alabama Medicaid Agency**

**Version 3.0**

**March 22, 2023**

Revision History

|  |  |  |  |
| --- | --- | --- | --- |
| Version | Effective Date | Revision Owner | Description of Change |
| 3.0 | 03/22/2023 | Latoya Byas | Approved and published |
| 2.2 | 03/15/2023 | Sandy Plotzker | Updates based on Agency comments |
| 2.1 | 02/28/2023 | David Skillman | Iteration updates |
| 2.0 | 07/31/2021 | Latoya Byas | Approved. Removed resolved comments and published |
| 1.1 | 4/2/2021 | April Daniels | Updates based on review of items during the 1st module of AMMP |
| 1.0 | 03/01/2021 | Latoya Byas | Approved. Removed resolved comments and published |
| 0.2 | 11/12/2020 | April Daniels | Updates based on review comments |
| 0.1 | 10/14/2020 | April Daniels | Initial Creation |

Table of Contents

[1 Vendor Startup Checklist 1](#_Toc129779769)

[Appendix A. Acronyms/Glossary 8](#_Toc129779770)

# Vendor Startup Checklist

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 1 | SharePoint Implementation | Stand-up the Vendor SharePoint. | 6 months prior to contract start date. | PMO PM |
| ☐ | 2 | Executive Dashboard | Ensure an Executive Dashboard is created for the Vendor. | 3 months prior to contract start date. | PMO PM |
| ☐ | 3 | Report Card | Ensure a Report Card is created for the Vendor. | 3 months prior to contract start date. | PMO PM |
| ☐ | 4 | Internal Review (Gap Analysis) of RFB/RFP and Vendor’s Proposal | Document internal Gap Analysis of the Review Request for Bid (RFB) /Request for Proposal (RFP) and Vendor’s proposal. | 2 months prior to contract start date. | PMO |
| ☐ | 5 | Invoicing Tracker | Develop a project specific invoice tracker, following the process defined within PMO-2-n-04 Invoice Protocols Reference Guide. | 1 month prior to contract start date. | PMO |
| ☐ | 5 | Load/Review Requirements | Ensure Vendor requirements are loaded and verified within the Requirements Management Tool (currently Orbus iServer). | 1 month prior to contract start date. | RBPM PM |
| ☐ | 6 | Start Reporting on Vendor Start-up | In the Program Management Office (PMO) Vendor Status Meeting and Program Meeting, start reporting the status of the Vendor Start-up. | 1 month prior to contract start date. | PMO PM |
| ☐ | 7 | Initial Meet/Greet 1 – Determine Contacts | Work with the Alabama Medicaid Agency (AMA) to establish the main vendor contact and determine if the Vendor is willing to meet earlier than contract start. If the vendor cannot meet earlier, the timeline from this point forward has to be adjusted starting with contract start date. | At least 3 weeks prior to contract start date | PMO PM |
| ☐ | 8 | Initial Meet/Greet 2 – Welcome Email | Send Welcome email and/or call the contact person to welcome the new vendor. Within this welcome email,   * Give them a brief summary of the vendor startup process and what they should expect in the upcoming days * Determine if some of the following pre-startup items can be captured during the initial meet and greet * Pre-startup items are listed in #10 through #17 below. * Provide PMO-2-o Vendor Start Up Guide and PMO-2-o-02 Vendor Start Up Checklist | At least 3 weeks prior to contract start date | PMO PM |
| ☐ | 9 | Initial Meet/Greet – Follow-up | If Vendor does not have the information available, perform follow-up and determine tentative dates to learn each of the pre-startup items.  Follow-up on action items from Meet & Greet 1, Meet & Greet 2 to this entry | At least 3 weeks prior to contract start date | PMO PM |
| ☐ | 10 | Request office space information | During RFB/RFP Review in Vendor Start-up Checklist Item #1, determine if Vendor is allotted office space at the Alabama Medicaid Agency (AMA) facility or will have its own office location. If own location, please provide the address. | At least 3 weeks prior to contract start date | PMO PM |

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 11 | Parking Responsibility | Inform Vendor that it is their responsibility to secure parking for their employees. | At least 3 weeks prior to contract start date | PMO PM |
| ☐ | 12 | Request building access information | Determine the Vendor employees who will need building access to the Alabama Medicaid Agency office. | At least 3 weeks prior to contract start date | PMO PM |
| ☐ | 13 | Request staffing information | Request a Vendor organization chart and a list of Vendor employees supporting the project. The list should include the following information:   * Name * Email address * Phone Number * Indicator to determine if a Medicaid account is needed * Role and Responsibilities to assist in the following:  1. Requesting access addressed in #16 – Access Information. 2. Provide Stakeholder Registry to Vendor, they will update and be included within the AMMP COM-6-A: Project Registry (RASCI) | At least 3 weeks prior to contract start date | PMO PM/Vendor |
| ☐ | 14 | Scheduling Meetings | During the initial meet and greet, schedule the meetings identified in the checklist item **#18** several weeks before the contract start – to ensure the calendars are free. | At least 3 weeks prior to contract start date | PMO PM/Vendor |
| ☐ | 15 | Meeting Attendees | Coordinate with the Vendor PM to determine the vendor staff who should attend the following meetings: determination.   * Program Meeting * PMO Services meeting * Issue and Risk meeting * Change Control Board meeting * Enterprise Architecture Board Meeting * Business Review Board meeting * Phasing Plan Meeting * Centers for Medicare and Medicaid Services (CMS) Status meeting | At least 3 weeks prior to contract start date | Vendor |

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 16 | Access Information | Determine who will need access and training/processes related to any of the tools below:   * SharePoint(s) per library * AMMP – Program Wide – Site * AMMP - <Module> - Project Site – This site has a Restricted Confidential library, which houses invoicing and pricing information. Determine the team member who will need access to this restricted library * IST Governance site if created * Microsoft Project * DMT Tool (Office 365 E3 or higher is needed) * Information Security Office Tool VPN Access (requires a Medicaid ID) * Web conferencing tool (Webex) - (requires a Medicaid ID; review internally to establish the max # of Webex license for Vendor) * Requirements Tool (Orbus iServer) * Executive Dashboard   **Note:** Before requesting Medicaid IDs, collaborate with the vendor to determine when the team member can begin the required Medicaid Compliance training and request access on an agreed upon date. For Medicaid IDs to remain active, the team member has to complete the training within 30 days of the request. Pass information to the Onboarding Coordinator. | At least 3 weeks prior to contract start date | PMO PM |
| ☐ | 17 | Coordinate Demo | If the Vendor has a Commercial Off the Shelf (COTS) product, determine if the Vendor will perform a demo. If so, coordinate a date for the demo. | At least 2 weeks prior to contract start date | PMO PM |

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 18 | Send Upcoming Event Calendar | Send Upcoming Event Calendar to the identified primary contact person for the Vendor.   * On-board individuals and/or vendors – Medicaid Training required for newly established Medicaid Accounts * Project Kick-off * Start reviewing AMMP plans and templates * Work plan/Review Invoice Tracker * Project Quality Assurance (PQA) Kick-off * Gap Analysis Sessions * Solution Demo * Project Management Office (PMO) Services Kick-off * Information Security Office (ISO) Kick-off * Data Governance Office (DGO) Kick-off * Deliverable Management Tool (DMT) Training * Organizational Change Management (OCM) Kick-off * OCM Assessment * Testing Kick-off * Discovery Sessions * Start Vendor’s Recurring Project Status Touchpoint Meetings * Start Vendor’s Monthly Project Status Meeting   Join the Monthly Program Status Meeting, Issue and Risk Meeting, Change Control Board (CCB) and Business Review Board (BRB) meetings. | At least 1 week prior to contract start date | PMO PM |
|  | 19 | Send MES Newsletters | Send link to MES Newsletters to the vendor staff identified in Item #13. | 1 Day Prior to contract start date | OCM Lead |
| ☐ | 20 | Send PMO-2-b Onboarding Plan and Checklist | Email PMO-2-b Onboarding Plan and Checklist and Buddy Assignment Contact List. The Onboarding Buddy should have a back-up identified. Also send COM-6-A: Responsibility Assignment Matrix which has all the contact information.  **Note:** Do not request Medicaid Accounts until review with Vendor to determine the start of required Medicaid Compliance training. | 1 Day Prior to contract start date | Onboarding Coordinator |
| ☐ | 21 | Update/Review Meeting Protocol | Update COM-8 with Fund Code for new project.  Communicate COM-8 updates to Agency Merit staff.  Review Meeting Protocol with the identified QC Vendor Contact within the “Request staffing information”. | Within 7 days after contract start date | QA/QC Manager |

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 22 | Review AMMP/PPMO Plans and Templates | AMMP Plans/Template Review (Vendor deliverables identified in the Vendor version of PMO-2-o-01: Vendor Templates). Request Vendor to send a signed copy of PMO-2-o-01 which has a statement of the Vendor agreeing to adhering to the PMO plans and if they plan on creating their own plans.  **Note:** Deadlines for the Vendor to review the AMMP Plans and Templates is before each associated Kick-off.  Explain that late deliverables are not a reason for a Project Change Request. Late deliverables will be tracked as late. | Within 14 days after contract start date | PMO PM |
| ☐ | 23 | SharePoint Review | SharePoint Review (Overall Set-up/File Structure and Toolkit (Risks, Action Items, Issues, Decisions, Change Control/Requests and Lessons Learned)) | Within 14 days after contract start date | PMO Manager |
| ☐ | 24 | Assign Specific Vendor Employees to Committees | Executive Oversite Committee (No Vendor Members), Change Control Board (CCB), Business Review Board (BRB) and Enterprise Architecture Board (EAB) | Within 7 days after contract start date | PMO PM |
| ☐ | 25 | AMMP/Project/Vendor Kick-off | PMO presents the AMMP overview and Vendor presents the Project Kick-off Meeting. Vendor will work closely with OCM and the PMO to determine the appropriate meeting content . | Within 14 days after contract start date | Vendor |
| ☐ | 26 | Invoice Protocols and Invoice tracker review | Review the PMO-2-n-04 Invoice Protocols Reference Guide and the associated vendor specific Invoice Tracker. | Within 14 days after contract start date | PMO |
|  | 27 | Gap Analysis Review | Vendor to perform Gap Analysis between RFB/RFP and Proposal, will then review any PMO/Agency identified gaps between the RFB/RFP and Vendor Proposal Response. | Within 14 days after contract start date | PMO |
| ☐ | 28 | Vendor Demo | If applicable, Vendor COTS Demo. | Within 14 days after contract start date | Vendor |
| ☐ | 29 | PQA Kick-off | PQA Kick-off meeting | Within 30 days after contract start date | PQA Lead |

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 30 | PMO Services Kick-off | PMO Services Kick-off which includes review of the AMMP Plans and Templates. This kick-off will provide the Contract Monitoring and Executive Dashboard review. | Within 30 days after contract start date | PMO Services Lead |
| ☐ | 31 | ISO Kick-off | ISO Kick-off – Provide ISO Guidance Documents to Vendor before Kick-off. Documents are available through IST Governance Site or provide via the AMMP - <Module> - Project Site. | Within 30 days after contract start date | ISO Lead |
| ☐ | 32 | DGO Kick-off | DGO Kick-off – Provide DGO Guidance Documents to Vendor before Kick-off. Documents are available through IST Governance Site or provide via the AMMP - <Module> - Project Site. | Within 30 days after contract start date | DGO Lead |
| ☐ | 33 | OCM / Vendor Kick-off | OCM Kick-off | Within 30 days after contract start date | OCM Lead |
| ☐ | 34 | OCM Assessment | OCM Assessment | Within 30 days after contract start date | OCM Lead |
| ☐ | 35 | EQP/TCOE Kick-off | EQP/TCOE Kick-off – Perform after OCM Kick-off | Within 30 days after contract start date | Testing Lead |
| ☐ | 36 | DMT Training | DMT Training – Perform after PMO Services Kick-off | Within 30 days after contract start date | Tool Lead |
| ☐ | 37 | ISO Tool Training | ISO Tool Training (Xacta) – Perform after ISO Kick-off | Within 30 days after contract start date. | ISO |
| ☐ | 38 | SharePoint Training | SharePoint Training | Within 30 days after contract start date | Tool Lead |
| ☐ | 39 | iServer Engagement/Training | Meeting between AMMP iServer Admins/RBPM and the Vendors tool capability leaders, with the focus on transfer of I/O files for a full RTM | Within 30 days after contract start date | Tool Lead |
| ☐ | 40 | Program Status Report/Meeting | Coordinate with the vendor to ensure the Vendor Status is incorporated into the Program Status Report. | Within 30 days after contract start date. | PMO PM |
| ☐ | 41 | Review the Vendor Schedule | Review the schedule for Contract Monitoring, Schedule Updates/uploads, Executive Dashboard Updates, OCM Effectiveness Evaluations, Lessons Learned, etc. | Within 30 days after contract start date. | PMO PM |
| ☐ | 42 | Discovery Sessions | Discovery Sessions – Vendor leads the discovery sessions | Within 30 days after contract start date | Vendor |
| ☐ | 43 | Vendor Status Meetings | Vendor leads the Project Status Meeting and the Project Touchpoint meeting | Within 30-60 days after contract start date | Vendor |

| MES PMO Program Vendor Startup Checklist – For the Onboarding Coordinator | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | # | Action | Guidance | When | Who |
| ☐ | 44 | Vendor’s Recurring Touchpoint Project Status Meeting | Start Vendor’s Recurring Touchpoint Project Status Meetings. | Within 30-60 days after contract start date | Vendor |
| ☐ | 45 | Add Vendor employees to meetings for the following month | Meeting Invites (Program, PMO Services, Issue and Risk Meeting, Change Control and Business Review Board).  Note: Requirement, Discovery and Communication Sessions will be coordinated within the OCM and RBPM teams. | Within 30-60 days after contract start date | PMO PM will coordinate |
| ☐ | 46 | Submit Invoice | Submit an actual Invoice to ensure the process has been fully established for the new vendor. | Within 60-90 days after contract start date | PMO PM |
| ☐ | 47 | OCM Communication and Training Session | OCM Communication and Training Session. | Within 60-90 days after contract start date | OCM Lead |
| ☐ | 48 | Vendor’s Monthly Project Status Meeting | Start Vendor’s Monthly Project Status Meeting. | Within 60-90 days after contract start date | Vendor |

# Appendix A. Acronyms/Glossary

For a complete list of Acronyms and Glossary of Terms, please reference the [AMMP Acronyms and Glossary](https://amagcc.sharepoint.com/:w:/r/sites/MESModularity/MES-PROGRAM/ProjectRepository/AMMP%20Acronyms%20and%20Glossary.docx?d=wd285bd1a45b4401a84bd37da09783c20&csf=1&web=1&e=OMDwPS).