
Highlights

INTRODUCTION

On July 20, 1994 the Administrative Offices and the Montgomery District Office of the Alabama Medicaid Agency moved to a new location. The offices are now located in the newly renovated Lurleen B. Wallace State Office Building at 501 Dexter Avenue, Montgomery. As one can imagine, coordination of the move was a challenge. Because of careful advance planning by Agency staff, the move was accomplished with minimal interruption of work. The new location enables staff to function more efficiently since the entire Agency is now located under one roof. The move is part of an effort to get more state offices into state owned buildings.

Fiscally, the Agency continued its recovery from Congress' action of November 1991 when it limited states' use of provider specific taxes. Last fiscal year, after discussions with members of the legislature and different provider groups, a settlement was reached. Through the Disproportionate Share program, this settlement has provided the Medicaid Agency with the money needed to avoid shortfalls in FY 1993 and FY 1994. The Disproportionate Share program increases Medicaid's state funding by transferring governmental funds from state owned hospitals. These funds are then matched by the federal government. The providers, in return, receive their original contribution plus some additional money to help cover the cost of uncompensated care.

While the Agency had to work through financial challenges, there were also successes during the year. Among the successes was the expansion of the Agency's Maternity Waiver program. This program, long known for its valuable, cost efficient service to Medicaid eligible pregnant women, expanded into three additional counties. The expansion brought the total to 45 counties participating in the waiver -- two-thirds of Alabama's counties. Those added were Baldwin, Madison, and Russell Counties. There were other successes...

INFANT MORTALITY REDUCED

During the year it was announced that the state's infant mortality dropped significantly in 1993 to the lowest rate in several years. After peaking at 13.3 deaths per 1,000 live births in 1986, the state's infant mortality rate has declined over the last decade. During calendar year 1994, there were 10.1 deaths per 1,000 live births, compared to a rate of 10.3 deaths in 1993. During the past few years, outreach efforts in the state have helped to reduce the infant mortality rate. Efforts by the Medicaid Agency, Department of Public Health, advocacy groups, physicians, and a variety of health care organizations to educate women on the importance of early prenatal care and healthy lifestyles during pregnancy are credited with the reduction.

FEDERAL GRANT AWARDED

Medicaid received continuation approval of a federal grant that, in its first year, gave almost 1,000 low-income mothers and children easier access to a number of health and social services. The grant, which could total more than \$864,000 over four years, provides funding for a "one-stop shopping" project in Dallas County and Wilcox County. The one-stop shopping concept gets its name because individuals can go to one location to apply for a variety of health and social service programs.

The project began in January, 1993 when Medicaid placed an eligibility worker and the Alabama Department of Public Health placed a social worker in George Washington Carver public housing neighborhood located in Selma. The workers enter women and their children into a coordinated health care system of referral and follow-up and ensure those eligible have access to all available health and social services. Also included in the grant is a transportation system to enhance access to services.

The concept of one-stop shopping is helpful to recipients. Going to one location lessens the hardships and frustration often experienced by the low-income population when traveling to several places applying for a variety of health and social services. This is the first grant of its type to be awarded anywhere in the state of Alabama. Out of 217 applications submitted to the U.S. Public Health Service, only 32 grants were awarded nationwide.

The grant allowed the hiring of seven staff members which include a project coordinator, a Medicaid eligibility worker, a public health social worker, a van driver, and clerical support.

LOW PAYMENT ERROR RATE

The Alabama Medicaid Agency had the lowest payment error rate of the Health Care Financing Administration's (HCFA) Region IV states. Included in Region IV are Tennessee, Kentucky, Georgia, Mississippi, North Carolina, South Carolina, Florida, and Alabama. Payment error rate is a measure used to show the percentage of payments made on behalf of people ineligible for Medicaid. The most recent estimate of annual payment error rates released in April 1994 shows that Alabama's rate was .6281. The state in our region with the next lowest rate was Georgia with an estimate of .9604 percent.

A low payment error rate reflects efficient management of a state's Medicaid program. States must maintain an error rate of less than three percent to avoid financial sanctions by the federal government.

THIRD PARTY SAVINGS

Medicaid is a secondary payor to all third party resources, i.e., insurance companies, liability insurance carriers, absent parent medical support, and others. For FY 1994, approximately 12 percent of Medicaid eligibles were identified as covered by third party resources.

During the 1994 fiscal year, Medicaid's Third Party Division collected \$4.6 million from third parties, and \$2 million from estates of Medicaid recipients, and approximately \$500,000 was recouped from recipients as a result of eligibility-related issues. Provider-reported collections from third parties saved Medicaid an additional \$7.7 million.

In addition to these savings, Medicaid returned to providers claims totaling in excess of \$42 million because of potential health insurance resources. It is estimated these claims represent an additional \$7 million in cost avoided savings never reported to Medicaid because third parties paid the claim in full.

Medicaid also returned claims totaling \$36 million to providers for submission to Medicare, the primary payor. In FY 1994 Medicaid also recouped \$236,000 from providers who had received payment from both Medicaid and a third party.

In FY 1994 the Alabama Medicaid Agency expanded its role of paying premiums for cost effective health insurance plans. In addition to paying premiums for approximately 6,500 Qualified Medicare Beneficiaries who enrolled in a Humana insurance plan, the Agency also paid employer-related group health insurance premiums for 27 individuals who had high cost medical conditions. Payment of these employer-related group health plans resulted in an average savings of \$3,500 per recipient.

MANAGED CARE

There was a major push to implement managed care during FY 1994. Plans were made and the Agency negotiated with health maintenance corporations, met with health care providers, and worked with the Health Care Financing Administration towards getting managed care implemented. During FY 1995, there will continue to be concentrated efforts to implement managed care.

LOOKING AHEAD

Effective October 1, 1994 Medicaid will enter a contractual arrangement with 53 public hospitals in the state. Under this contract the hospitals agree to transfer public funds to Medicaid, and Medicaid agrees to make funds available for distribution to Disproportionate Share Hospitals. To qualify as a DSH, a hospital must be either a rural hospital, a public hospital, an urban hospital with 100 or fewer beds, a state owned teaching hospital, or meet certain federal minimum requirements. In addition, it must meet certain requirements concerning the provision of maternity services.

Alabama's Medicaid Program

HISTORY

Medicaid was created in 1965 by Congress along with a sound-alike sister program, Medicare. *Medicare* is a health insurance program primarily for elderly persons, regardless of income. It is financed through Social Security taxes and premiums. *Medicaid* is jointly financed by the state and federal governments and is designed to provide health care to low income individuals. *Medicaid* started in Alabama in 1970 as a State Department of Health program. In 1977, the Medical Services Administration was made an independent state Agency. In 1981, it was renamed the Alabama Medicaid Agency.

A STATE PROGRAM

Unlike the Medicare program, Medicaid is a state-administered health care assistance program. All states, the District of Columbia, and some territories have Medicaid programs. Medicaid is governed by federal guidelines, but state programs vary in eligibility criteria, services covered, limitations on services, and reimbursement levels.

FUNDING FORMULA

The federal-state funding ratio for Medicaid varies from state to state based on each state's per capita income. Because the average income in Alabama is relatively low, its federal match is one of the largest. During FY 1995, the formula was approximately 70/30. For every \$30 the state spent, the federal government contributed \$70.

ELIGIBILITY

Persons must fit into one of several categories and must meet necessary criteria before eligibility can be granted. The Medicaid Agency, the Department of Human Resources, and the Social Security Administration determine eligibility for Medicaid in Alabama.

Eligibles include:

- Persons receiving Supplemental Security Income (SSI) from the Social Security Administration, which determines their eligibility. Children born to mothers receiving SSI may be eligible for Medicaid until they reach one year of age. After the child's first birthday, it is up to the mother to seek Medicaid eligibility for the child under a different category.
- Persons approved for cash assistance through the State Department of Human Resources, which determines their eligibility. Most people in this category receive Aid to Families with Dependent Children (AFDC) or State Supplementation.
- Children under six years of age and certain pregnant women, whose family incomes are under 133 percent of the federal poverty level and who do not receive an AFDC cash payment, and foster children in the custody of the state. Also covered are all other children born after September 30, 1983 who live in families with annual incomes below the poverty level. Medicaid eligibility workers determine their eligibility.
- Persons who have been residents or patients of certain medical facilities (nursing homes, hospitals, or state facilities for the mentally retarded) for 30 continuous days and who meet necessary criteria. Medicaid District offices determine eligibility for persons in these categories.
- Qualified Medicare Beneficiaries (QMBs) who are low income. Persons in this group may be eligible to have their Medicare premiums, deductibles, and coinsurance paid by Medicaid. Medicaid District Offices determine eligibility for QMBs.
- Disabled widows and widowers between ages 60 and 64 who are not eligible for Medicare Part A and who have lost SSI because of receiving early widows/widowers benefits from Social Security. Medicaid District Offices determine eligibility for this group.

Persons in most of these eligibility categories may be eligible for retroactive Medicaid coverage if any medical bills had been incurred during the three months prior to the time of applying for Medicaid.

Some persons in eligibility categories are protected by federal law from losing their Medicaid benefits. One of those categories includes Pickle (or Continued Medicaid) cases. Persons in this category receive Social Security and would also receive SSI if the cost of living raises did not push them above the income limit to receive SSI. Another category protected from losing eligibility are disabled adult children if their SSI stopped because of an increase in or entitlement to Social Security benefits.

COVERED SERVICES

Medical services covered by Alabama's Medicaid program traditionally have been fewer and less comprehensive than most states'. In recent years, however, federal mandates and the Agency's own initiatives have expanded and improved the overall program. Alabama's program is aimed at providing the best possible health care to the greatest number of low income people at the most affordable cost to the taxpayers.

HOW THE PROGRAM WORKS

For many years Medicaid recipients were issued monthly paper cards signifying their eligibility. In November 1992, the Agency converted to plastic cards that are issued on a more permanent basis. It is the option of providers to accept Medicaid recipients as patients, and it is the responsibility of the providers to verify eligibility when delivering care to recipients. Providers include physicians, pharmacies, hospitals, nursing homes, dentists, optometrists, and others. These providers bill the Medicaid program for their services.

Medicaid's Impact

Since its implementation in 1970, Alabama's Medicaid program has had a significant impact on the overall quality of health care in the state. Medicaid has provided over one million citizens access to quality health care they could not otherwise afford.

Citizens who are not eligible for Medicaid also benefit from the program. Health care is one of the state's most important industries, and Medicaid contributes to that industry in a significant way. For instance, during FY 1995, Medicaid paid over \$1.7 billion to providers on behalf of persons eligible for the program. The federal government paid approximately 70 percent of this amount. These funds paid the salaries of thousands of health care workers who bought goods and services and paid taxes in the state. Using the common economic multiplier of three, Medicaid expenditures generated over \$5.1 billion worth of business in Alabama in FY 1995.

Alabama's Medicaid program has established a tradition of having one of the lowest administrative costs in the nation. With the current administrative rate, almost 98 percent of the Agency's budget goes toward purchasing services for beneficiaries. Medicaid funds are paid directly to the providers who treat Medicaid patients.

FY 1995

COUNTY IMPACT

Year's Cost Per Eligible

County	Benefit		Payment	County	Benefit		Payment
	Payments	Eligibles	Per Eligible		Payments	Eligibles	Per Eligible
Autauga	\$8,825,561	4,845	\$1,822	Houston	\$25,469,299	12,880	\$1,977
Baldwin	\$25,410,145	11,133	\$2,282	Jackson	\$17,776,257	7,087	\$2,508
Barbour	\$12,661,002	5,785	\$2,189	Jefferson	\$220,415,522	85,943	\$2,565
Bibb	\$6,171,224	3,196	\$1,931	Lamar	\$6,181,952	2,243	\$2,756
Blount	\$11,500,197	4,902	\$2,346	Lauderdale	\$26,311,192	9,720	\$2,707
Bullock	\$7,001,474	3,427	\$2,043	Lawrence	\$9,764,949	4,641	\$2,104
Butler	\$11,824,003	4,749	\$2,490	Lee	\$21,296,801	10,399	\$2,048
Calhoun	\$39,744,188	16,736	\$2,375	Limestone	\$15,984,265	7,096	\$2,253
Chambers	\$14,231,336	6,279	\$2,266	Lowndes	\$5,267,207	3,984	\$1,322
Cherokee	\$7,214,168	2,624	\$2,749	Macon	\$12,170,242	5,724	\$2,126
Chilton	\$11,096,709	4,919	\$2,256	Madison	\$49,766,849	29,128	\$1,709
Choctaw	\$6,746,549	3,549	\$1,901	Marengo	\$10,805,208	5,363	\$2,015
Clarke	\$11,573,532	6,816	\$1,698	Marion	\$11,427,052	3,709	\$3,081
Clay	\$6,694,497	2,163	\$3,095	Marshall	\$30,704,524	11,118	\$2,762
Cleburne	\$4,384,941	1,854	\$2,365	Mobile	\$155,281,611	66,000	\$2,353

Coffee	\$16,146,499	5,767	\$2,800	Monroe	\$8,860,201	4,175	\$2,122
Colbert	\$17,386,191	7,222	\$2,407	Montgomery	\$78,387,154	37,583	\$2,086
Conecuh	\$6,996,529	3,343	\$2,093	Morgan	\$50,902,721	11,789	\$4,318
Coosa	\$3,364,329	1,677	\$2,006	Perry	\$8,526,195	4,498	\$1,896
Covington	\$18,165,865	6,614	\$2,747	Pickens	\$11,438,825	4,728	\$2,419
Crenshaw	\$7,395,013	2,768	\$2,672	Pike	\$14,019,403	6,527	\$2,148
Cullman	\$27,489,604	9,041	\$3,041	Randolph	\$9,126,133	3,511	\$2,599
Dale	\$16,282,012	7,493	\$2,173	Russell	\$17,023,250	9,392	\$1,813
Dallas	\$28,061,698	15,251	\$1,840	St. Clair	\$13,543,023	6,471	\$2,093
Dekalb	\$23,086,435	8,136	\$2,838	Shelby	\$15,061,881	6,107	\$2,466
Elmore	\$26,786,738	6,915	\$3,874	Sumter	\$8,564,306	4,720	\$1,814
Escambia	\$13,349,470	5,876	\$2,272	Talladega	\$33,630,573	14,477	\$2,323
Etowah	\$44,439,045	15,248	\$2,914	Tallapoosa	\$21,173,106	6,835	\$3,098
Fayette	\$7,483,249	2,781	\$2,691	Tuscaloosa	\$86,668,508	21,800	\$3,976
Franklin	\$13,432,044	4,826	\$2,783	Walker	\$31,818,169	11,154	\$2,853
Geneva	\$10,581,104	4,222	\$2,506	Washington	\$7,011,677	3,703	\$1,894
Greene	\$6,468,662	3,148	\$2,055	Wilcox	\$8,263,475	5,299	\$1,559
Hale	\$9,409,821	4,025	\$2,338	Winston	\$12,132,723	3,739	\$3,245
Henry	\$7,462,366	2,893	\$2,579	Other	\$370,654	150	\$2,471

Revenue, Expenditures, and Prices

FY 1995	
Sources of Medicaid Revenue	
	Dollars
Federal Funds	\$1,395,730,849
State Funds	\$591,161,592
Total Revenue	\$1,986,892,441

FY 1995	
Components of Federal Funds	
(net)	Dollars
Family Planning Administration	\$55,155
Professional Staff Costs	\$10,485,858
Other Staff Costs	\$14,689,544
Other Provider Services	\$1,363,645,016
Family Planning Services	\$6,855,276
Total	\$1,395,730,849

FY 1995	
Components of State Funds	
(net)	Dollars
Encumbered Balance Forward	\$9,266,682
Basic Appropriations	\$139,511,806
Public Hospital Transfers & Alabama Health Care Trust Fund	\$370,270,287
Other State Agencies	\$74,105,789
Interest Income From Fiscal Agent	\$48,159
UAB (Transplants)	\$437,541
Miscellaneous Receipts	\$76,053
Subtotal	\$593,716,317
Encumbered	\$2,554,725
Total	\$591,161,592

In FY 1995, Medicaid paid \$1,944,880,042 for health care services to Alabama citizens. Another \$42,012,400 were expended to administer the program. This means that almost 98 cents of every Medicaid dollar went directly to benefit recipients of Medicaid services.

FY 1995**EXPENDITURES****By type of service (net)**

Service	Payments	Percent of Total Payments
Hospitals:	\$785,928,826	40.41%
Disproportionate Share	\$417,458,000	21.46%
Inpatient	\$301,587,639	15.51%
Outpatient	\$49,535,556	2.55%
FQHC	\$13,995,734	0.72%
Rural Health Clinics	\$3,351,897	0.17%
Nursing Homes	\$424,147,924	21.81%
Waivered Services:	\$162,448,417	8.35%
Pregnancy Related	\$91,369,287	4.70%
Elderly & Disabled	\$26,861,527	1.38%
Mental Health	\$42,304,511	2.18%
OBRA '87	\$75,809	0.00%
Homebound	\$1,839,029	0.09%
SCCLA	(\$1,746)	0.00%
Pharmacy	\$144,436,447	7.43%
Physicians:	\$130,956,197	6.73%
Physicians	\$99,252,259	5.10%
Physician's Lab and X-Ray	\$18,274,133	0.94%
Clinics	\$7,960,645	0.41%
Other Practitioners	\$5,469,160	0.28%
MR/MD:	\$92,252,100	4.74%
ICF-MR	\$78,719,988	4.05%
NF-MD/Illness	\$13,532,112	0.70%

Insurance:	\$77,580,329	3.99%
Medicare Buy-In	\$76,908,994	3.95%
Humana QMB Plan	\$638,896	0.03%
Catastrophic Illness Insurance	\$32,439	0.00%
Health Services:	\$43,819,350	2.25%
Screening	\$15,540,733	0.80%
Laboratory	\$10,180,742	0.52%
Dental	\$9,822,272	0.51%
Transportation	\$3,391,733	0.17%
Eye Care	\$2,975,998	0.15%
Eyeglasses	\$1,402,601	0.07%
Hearing	\$306,574	0.02%
Preventive Education	\$198,697	0.01%
Community Services:	\$55,863,752	2.87%
Home Health/DME	\$20,531,863	1.06%
Family Planning	\$7,616,974	0.39%
Targeted Case Management	\$25,359,100	1.30%
Hospice	\$2,355,815	0.12%
Mental Health Services	\$27,446,700	1.41%
Total For Medical Care	\$1,944,880,042	100.00%
Administrative Costs	\$42,012,400	
Net Payments	\$1,986,892,442	

Population

The population of Alabama grew from 3,893,888 in 1980 to 4,040,587 in 1990. In 1995, Alabama's population was estimated to be 4,113,525. Because of increases in Medicaid coverage in recent years, the segment of the population eligible for Medicaid services has risen from 10.4% in FY 1990 to 15.4% in FY 1995.

More significant to the Medicaid program was the rapid growth of the elderly population. Census data shows that, in the United States, the 65 and older population grew twice as fast as the general population from 1970 to 1990. This trend is reflected in population statistics for Alabama. Population projections published by the Center for Business and Economic Research at the University of Alabama reveal that by 2000 there will be 570,814 persons 65 years of age and older in the state. The Center for Demographic and Cultural

Research at Auburn University at Montgomery reports that white females 65 years of age and older account for almost one half of the elderly population in the state. Historically, Medicaid's costs per eligible have been higher for this group than for other groups of eligibles.

Eligibles

During FY 1995, there were 631,916 persons eligible for Medicaid in at least one month of the year. The average number of persons eligible for Medicaid per month was 496,956. The monthly average is the most useful measure of Medicaid coverage because it takes into account length of eligibility.

Although 631,916 people were eligible for Medicaid in FY 1995, only 79 percent were eligible for the entire year. The length of time the other 21 percent of Medicaid eligibles were covered ranged from one to eleven months.

Although the average monthly number of eligibles was 496,956 for FY 1995, there was an unduplicated total of 631,916 eligibles during the year. This was due to some being replaced by others.

FY 1995								
MEDICAID ELIGIBLES BY CATEGORY								
COUNTY	AFDC	AGED	DISABLED	SOBRA	QMB	BLIND	SLMB	TOTAL
Autauga	1,209	403	1,054	2,006	140	11	22	4,845
Baldwin	1,933	960	2,484	5,346	312	31	67	11,133
Barbour	1,692	743	1,444	1,669	180	21	36	5,785
Bibb	490	283	847	1,433	112	4	27	3,196
Blount	1,103	575	881	2,103	200	6	34	4,902
Bullock	1,180	472	702	971	84	9	9	3,427
Butler	1,108	690	1,081	1,661	166	15	28	4,749
Calhoun	4,823	1,360	4,174	5,719	492	78	90	16,736
Chambers	2,105	696	1,121	2,029	251	29	48	6,279
Cherokee	551	339	544	1,000	145	6	39	2,624
Chilton	1,155	518	1,048	1,936	210	18	34	4,919
Choctaw	999	483	806	1,134	102	10	15	3,549
Clarke	2,723	642	1,446	1,785	179	15	26	6,816
Clay	363	325	473	847	125	7	23	2,163

Cleburne	450	222	386	688	81	6	21	1,854
Coffee	1,414	791	1,192	2,040	254	13	63	5,767
Colbert	626	712	1,587	3,945	274	19	59	7,222
Conecuh	1,061	386	736	1,026	106	12	16	3,343
Coosa	415	152	456	588	53	6	7	1,677
Covington	1,331	874	1,365	2,632	331	12	69	6,614
Crenshaw	674	489	655	797	113	7	33	2,768
Cullman	1,139	1,383	2,177	3,823	400	27	92	9,041
Dale	2,174	701	1,458	2,877	223	18	42	7,493
Dallas	5,501	1,483	4,044	3,773	343	36	71	15,251
Dekalb	1,202	1,280	1,750	3,452	368	21	63	8,136
Elmore	1,772	681	1,706	2,531	181	12	32	6,915
Escambia	1,608	635	1,219	2,164	200	14	36	5,876
Etowah	3,036	1,633	4,087	5,647	668	43	134	15,248
Fayette	613	448	640	949	103	7	21	2,781
Franklin	832	617	1,128	1,946	233	9	61	4,826
Geneva	800	641	1,027	1,462	211	13	68	4,222
Greene	1,028	421	712	901	60	10	16	3,148
Hale	946	673	870	1,435	74	9	18	4,025
Henry	845	445	614	793	153	14	29	2,893
Houston	3,209	1,239	2,849	4,961	465	28	129	12,880
Jackson	1,105	818	1,862	2,834	358	34	76	7,087
Jefferson	32,172	6,465	21,041	23,808	1,862	212	383	85,943
Lamar	306	396	535	847	121	11	27	2,243
Lauderdale	1,591	1,153	2,310	4,163	392	13	98	9,720
Lawrence	850	543	1,060	1,945	197	11	35	4,641
Lee	2,661	873	2,216	4,268	290	29	62	10,399

Limestone	2,042	822	1,516	2,393	244	34	45	7,096
Lowndes	1,428	350	961	1,153	67	7	18	3,984
Macon	2,813	558	1,002	1,229	96	18	8	5,724
Madison	13,733	1,815	5,104	7,658	649	61	108	29,128
Marengo	1,811	675	1,126	1,579	141	14	17	5,363
Marion	571	647	847	1,388	202	8	46	3,709
Marshall	2,077	1,489	2,621	4,318	470	26	117	11,118
Mobile	26,131	4,064	13,255	20,939	1,275	106	230	66,000
Monroe	1,135	462	936	1,492	112	9	29	4,175
Montgomery	13,268	2,791	9,251	11,265	774	78	156	37,583
Morgan	2,445	1,283	2,911	4,668	389	39	54	11,789
Perry	1,694	523	941	1,253	68	5	14	4,498
Pickens	1,448	643	1,152	1,329	123	15	18	4,728
Pike	1,737	812	1,519	2,237	160	27	35	6,527
Randolph	834	500	683	1,300	159	17	18	3,511
Russell	3,277	895	1,793	3,068	284	24	51	9,392
St. Clair	1,866	505	1,239	2,629	179	16	37	6,471
Shelby	1,360	445	1,274	2,737	227	16	48	6,107
Sumter	1,966	551	957	1,129	77	16	24	4,720
Talladega	4,090	1,052	3,593	5,098	457	104	83	14,477
Tallapoosa	1,868	826	1,418	2,398	262	16	47	6,835
Tuscaloosa	6,378	1,971	5,427	7,347	510	47	120	21,800
Walker	2,030	975	3,080	4,647	318	20	84	11,154
Washington	1,261	351	782	1,186	89	13	21	3,703
Wilcox	1,902	579	1,599	1,076	105	19	19	5,299
Winston	494	579	916	1,536	170	8	36	3,739
Other	138	3	0	0	8	0	1	150

STATEWIDE	190,592	60,809	143,690	212,986	18,427	1,669	3,743	631,916
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Recipients

Of the 631,916 persons eligible for Medicaid in FY 1995, about 88 percent actually received care for which Medicaid paid. These 547,681 persons are called recipients. The remaining 84,235 persons incurred no medical expenses paid for by Medicaid.

The total number of recipients is an unduplicated count. Recipients may be qualified under more than one category during the year. A recipient who receives services under more than one basis of eligibility is counted in the total for each of those categories, but is counted only once in the unduplicated total. This is the reason that recipient counts by category do not equal the unduplicated total.

Use and Cost

The percent distribution of Medicaid payments has changed very little since last year. Most payments are made on behalf of recipients in the aged or disabled categories, females, whites and persons 65 years of age or older.

A useful way to compare costs of different groups of Medicaid eligibles and predict how changes in eligibility and utilization will impact Medicaid is to measure cost per eligible. This measure is determined by dividing total payments for services by the total number of persons eligible during the year.

Statistics reveal that certain groups are much more expensive to the Medicaid program than others. The reason for the difference is that some groups tend to need more expensive services. Any Medicaid eligible receives, within reasonable limitations, medically necessary services.

A good example of this is the pattern of use of long-term care. This type of care has a high cost per unit of service, and recipients of long-term care have a high frequency-of-service rate. The average Medicaid payment for a day of long-term care in FY 1995 was \$70. The yearly average number of days for recipients of this service was 276. Most recipients of long-term care are white females who are categorized as aged or disabled and are 65 years of age and over. It is not surprising that these groups have a large percentage of Medicaid payments made on their behalf.

Some low income Medicare beneficiaries are eligible to have their Medicare premiums, deductibles, and coinsurance covered by Medicaid. For this coverage, Medicaid in FY 1995 paid a monthly buy-in fee to Medicare of \$46.10 per eligible Medicare beneficiary. The Medicaid Agency also paid from \$261.00 to \$287.10 per month Part-A buy-in premiums for certain Medicare eligibles. Medicaid paid a total of \$77 million in Medicare buy-in fees in FY 1995. Paying the buy-in fees is cost effective for Medicaid because, otherwise, the Agency would incur the full payment for medical bills instead of only the premiums, deductibles, and coinsurance.

Cost Avoidance and Recoupments

PROGRAM INTEGRITY

The Program Integrity Division of the Alabama Medicaid Agency is tasked with identifying provider and recipient fraud and abuse of Medicaid benefits. Computer programs are used to identify unusual patterns of utilization of services. Medical desk reviews are conducted on those providers and recipients whose medical practice or utilization of services appear outside established norms. Additionally, the division performs follow-up on referrals made from many internal and external sources, including calls made to the Medicaid FRAUD HOTLINE.

Provider reviews are conducted by highly trained registered nurses who examine all aspects of a provider's billing practice.

When a recipient review indicates a pattern of over or misutilization of Medicaid benefits the recipient is placed in the Agency's Restriction Program for management of their medical condition. The recipient is locked into a

physician who is responsible for primary care. Referrals to specialists are allowed if they are made by the recipient's primary care physician. The recipient is also restricted to one pharmacy for obtaining their medications. Additional limitations may be placed on the recipient's ability to obtain certain drugs. Follow-up reviews are performed annually.

Referrals to the Attorney General's Medicaid Fraud Control Unit resulted in the conviction of one physician, one dentist, and one pharmacist during fiscal year 1995. Provider restitution collected was \$71,903.

Code of Alabama, 1975, Section 22-6-8, requires that cases of suspected fraud, abuse, and/or misuse of Medicaid benefits be referred to a Medicaid Utilization Review Committee. The Committee may recommend that a recipient's eligibility be suspended for one year and until repayment of misspent funds is made. Since October 1, 1994 Medicaid benefits have been suspended for 93 recipients. At the present time, a total of approximately 1,500 recipients are suspended from the Medicaid program for fraud and/or abuse.

Through the Quality Control Unit, the Medicaid Agency makes sure eligibility determinations are as accurate as possible. In-depth reviews of eligibility determinations are performed on a random sample of Medicaid eligibles. If a state's payment error rate exceeds three percent, the Health Care Financing Administration imposes a financial sanction. The Agency's most recently published error rate was projected to be less than one-half percent for the upcoming fiscal year. This projection was based on the actual payment error rate for the previous year. Nationally, Alabama has consistently been among the four or five states with the lowest payment error rates.

THIRD PARTY LIABILITY

Medicaid's Third Party Liability (TPL) Program is responsible for ensuring that Medicaid pays for medical services only when there is no other source (third party) available to pay for a recipient's health care. To do this Medicaid uses a combination of data matches, diagnosis code edits, and referrals from providers, caseworkers, and recipients to identify available third party resources. In addition, the TPL Program provides alternative sources of health care coverage for recipients by purchasing Medicare coverage as well as coverage through individual and group health plans when cost effective. The TPL Program also ensures that Medicaid recovers any costs incurred when available resources are identified through its estate recovery program and when Medicaid payments were made erroneously as a result of eligibility-related issues.

Alabama's Third Party Division continues to oversee a comprehensive TPL Program which has been successful in saving millions of dollars for Alabama's taxpayers. Through this program, taxpayers in FY 1995 realized documented savings in excess of \$16.6 million. In addition, claims totaling \$41.5 million were returned to providers to file with a primary insurance. Of these returned claims, it is estimated that approximately \$6.6 million in claims were never resubmitted to Medicaid because the third party paid more than the Medicaid rate. An additional \$34 million in claims were returned to providers to file with Medicare as the primary payer and an additional \$2.1 million was recouped from providers due to available health insurance and Medicare benefits. Without the oversight of the Third Party Division, Medicaid's expenditures for FY 1995 would have increased by over \$57 million.

Significant accomplishments for the TPL Program in FY 1995 included expansion of cost avoidance edits for prescription drug claims, increased emphasis in payment of health insurance premiums, and initiation of electronic submission of claims to Blue Cross-Blue Shield of Alabama.

Health Insurance Resources.

Medicaid's population has increased over the years due to changes in eligibility criteria. Changes in these criteria mean that more eligibles have access to employment-related health plans through their own employer or that of a spouse or parent. Many of the plans chosen by Alabama's eligibles are managed care plans, including HMOs. These plans offer a significant savings to Medicaid when recipients use their plan providers for their medical care. In FY 1995, approximately 14% of Medicaid eligibles were covered by some form of health insur-

ance which resulted in Medicaid collecting \$5.7 million from health insurance plans and cost avoiding in excess of \$14.8 million.

Medicaid also has a Buy-in Program where Medicaid pays the Part A and/or Part B Medicare premiums for those individuals who meet the Medicaid eligibility criteria for this program. The certification of eligibility for this program is handled by the certifying agencies for Medicaid.

Medical Support.

Many Medicaid eligible children are also eligible for coverage of their medical care through a non-custodial parent's (NCP) health insurance. In addition to identifying those children with existing coverage, Medicaid uses data matches and referrals from caseworkers to identify those who are found to be eligible to enroll in a NCP's health plan. These children are referred to the Department of Human Resources (DHR) to obtain and enforce a court order requiring the NCP to enroll the child in the NCP's health plan. Where health insurance is not available, a NCP may be under a court order to reimburse Medicaid for medical bills paid by Medicaid on behalf of the dependent. In FY 1995 approximately \$100,000 was collected by Medicaid from NCP's either through direct payment or tax intercept as a result of court ordered medical support.

Casualty/Tort Resources.

Thousands of Medicaid recipients receive medical care each month as a result of an injury. Medicaid is required to identify those recipients whose injury may have been caused by another party or covered by liability insurance and then pursue recovery of Medicaid's payment from the liable third party. Once a potential third party is identified, claims are filed by Medicaid against the third party. Examples of types of cases which produce recoveries for Medicaid include dog bites, slips and falls, automobile accidents, malpractice, product liability, and assaults. For FY 1995, Medicaid collected over \$1.1 million as a result of its recovery efforts in this program.

Recoupments.

The Medicaid Agency recovers funds from individuals who received Medicaid services for which they were not entitled. In most instances these cases involve individuals who, through neglect or fraud, did not report income or assets to their eligibility case worker. The Recoupments Unit received 2,370 complaint reports from Medicaid's District Offices, AFDC or SOBRA workers in FY 1995. The unit identified over \$1.4 million for collection and collected over \$600,000 in misspent dollars.

Estate Recovery.

State Medicaid Programs are required to recover the costs of nursing facility and other long-term care services from the estates of Medicaid recipients. In FY 1995, the Estate Recovery Unit recorded almost 500 liens and collected in excess of \$2 million.

Premium Payment.

A relatively new function for Medicaid is payment of health insurance premiums when cost effective for Medicaid eligible individuals who are high cost users of medical care and who cannot continue payment of their health insurance premiums. In FY 1995 premiums for employment-related health insurance were paid for 33 individuals with diagnoses including pregnancy, AIDS, cancer, and hemophilia, resulting in savings to Medicaid of over \$125,000. Recent efforts to educate providers, advocacy groups, other state agencies and employers about this program should result in even greater savings for Medicaid in FY 1996.

Fiscal Agent/Systems Audit

This division monitors the processing and payment of Medicaid claims through the Claims Processing Assessment System (CPAS). Periodic reviews of forced claims, denied claims and suspect duplicate drug claims are also performed. In addition, targeted reviews of claims are done when potential systems errors are found. Approximately 8,600 claims were manually reviewed during FY 1995 and \$66,830 were recouped.

Provider Audit/Reimbursement

The mission of the Provider Audit/Reimbursement Division is to monitor Agency expenditures in the major program areas (nursing facilities, hospitals, waiver services) to ensure that only allowable costs are reimbursed. Provider Audit has three branches, Nursing Home Audit, Hospital Audit, and Alternative Services Audit.

Nursing Home Audit conducts on-site financial audits and makes necessary adjustments to the reported costs. This adjustment information is provided to reimbursement specialists, who adjust current payment rates; recoup overpayments and make up for underpayments. An in-depth, on-site audit of all nursing home facilities and home offices are completed at least once every five years, and for all ICF/MRs at least once every three years. During FY 1995, this unit completed 53 audits. The total includes Home Office and Facility/Provider financial records for the cost report period ending June 30, 1995. Both positive and negative adjustments are made to insure that all reimbursable costs are included and that all non-reimbursable costs are removed from provider per diem rates. If it is determined that a provider may be intentionally filing a fraudulent cost report or if the provider continues to claim known unallowable costs in the reimbursement cost total, the Nursing Home Audit section provides the Attorney General's Medicaid Fraud Division with the information.

Hospital Audit selectively validates and verifies the accuracy of revenue, expense, and statistical data reported annually by hospital providers in their Medicaid cost reports. The validated cost reports provide the basis for per diem payments during the following year. Fourteen cost report audits were completed during FY 1995 along with seven audits of information on semi-annual reports filed by hospitals to justify continued disproportionate share payments.

Limited scope financial audits of providers in selected waiver programs are performed by the Alternative Services Audit section. This section also sets rates for each service provider in the Elderly and Disabled Waiver and the Mentally Retarded/Developmental Disabled Waiver. Providers always have the right to appeal audit findings.

Medicaid Management Information System

The Agency's Management Information System (MMIS) maintains provider and recipient eligibility records, processes all Medicaid claims from providers, keeps track of program expenditures, and furnishes reports that allow Medicaid administrators to monitor the pulse of the program.

In-house systems staff completed 3,076 software requests in FY 1995 to support the MMIS and aid Agency decision-making. Major projects completed included enhancements to the Accounts Payable System, CROCS (Comprehensive Recipient On-line Collection System), COLA (Cost of Living Adjustment), SOBRA eligibility data and review system, BENDEX (Beneficiary and Earnings Data Exchange), Social Security File, and the State Data Exchange (SDX File). Changes were also made to the Maternity Waiver on-line system and the District Office on-line application system. The Eligibility File was expanded to include the historical relocation data for the new Prepaid Health Plan. A new SVES (State Verification Exchange System) has been implemented allowing staff direct on-line requests for Social Security number verification or Title II (BENDEX) or Title XVI (SDX) data to the Social Security Administration.

Many of Medicaid's computer functions are performed by the Agency's contracted fiscal agent, Electronic Data Systems (EDS). Medicaid first contracted with EDS in October 1979, with the current contract period beginning October 1, 1993. The company's perform-

ance in claims processing has been among the best in the nation. EDS is constantly making changes to the MMIS to meet the needs of the program.

Family and Preventive Health Services

In August 1995 the Maternal and Child Health Division was renamed the Family and Preventive Health Services Division. The focus of the division was broadened to include the family, not just women and children.

The division oversees prenatal clinic services to pregnant women; Early and Periodic Screening Diagnosis and Treatment (EPSDT) services to children, family planning services to men and women, preventive health education services to men and women, and specialty clinic services to children with special health care needs.

During FY 1995, Medicaid served 212,986 women and children through the expanded eligibility group for pregnant women and children called SOBRA (Sixth Omnibus Budget Reconciliation Act). Alabama's infant mortality rate has improved since 1989 when the "old" Maternal and Child Health Division was created; from 12.1 infant deaths per thousand to 10.1 deaths per thousand in 1994, the lowest rate in Alabama history.

In August 1995 the prior authorization function for the Agency's medical services was moved to the Family and Preventive Health Services Division. This unit provides authorization for services such as private duty nursing, hospice, illegal aliens, air transportation, EPSDT referred services, durable medical equipment, and home health among others. Children utilize the majority of services which are prior authorized by this unit.

PRENATAL CARE

The latest birth statistics revealed the number of births to women aged 10-19 increased in Alabama from 11,019 in 1993 to 11,333 in 1994. There were 339 births to teenage women under 15 years of age, a decrease from 379 births in 1993.

Medicaid pays for the deliveries of a large number of these teenage mothers. Usually these young mothers and their families face a number of personal problems and must depend on public assistance programs such as Medicaid for health care.

There are several health-related problems associated with teenage motherhood. Younger teenage mothers usually do not take advantage of prenatal care. Infants born to these mothers tend to have a high risk of developing health problems. These problems include higher death rates, lower birth weights and greater health difficulties in later life.

Competent, timely prenatal care results in healthier mothers and babies. Timely care also can reduce the possibility of premature, underweight babies. Studies consistently show that for every dollar spent on prenatal care, approximately \$3 is saved in the cost of caring for low birth weight babies.

Prenatal care for Medicaid eligible recipients is provided through private physicians, hospitals, public health department clinics and federally qualified health centers. Some of the maternity-related benefits covered under the prenatal program are unlimited prenatal visits, medical services to include physical examinations with risk assessments, prenatal vitamins, nutritional assessments, counseling and educational services, appropriate medically indicated lab tests, and referral services as needed. Referral services include family planning services after delivery and medical services for the newborn under the Early and Periodic Screening, Diagnosis and Treatment Program (EPSDT). Medically indicated procedures such as ultrasound, non-stress tests, and amniocentesis are examples of other services covered by Medicaid. In order to complete the pregnancy cycle, one postpartum checkup is covered during the 60-day postpartum period. Beginning in 1992, two additional postpartum visits were added for recipients with obstetrical complications such as infection of surgical wounds.

In 1988, the Medicaid Agency implemented a policy that would allow pregnant women at or below 100 percent of the poverty level to qualify for Medicaid benefits. In April 1990, Medicaid expanded eligibility for pregnant women to 133 percent of the federal poverty level. With this expansion, prenatal care has been made available to more women than ever before. Utilization of Medicaid services can help pregnant women in two ways; the provision of adequate prenatal care to Medicaid eligibles is expected to increase the likelihood of a successful outcome for both mother and child, and the family planning services that are available can help Medicaid eligible women control the size of their families.

PREVENTIVE HEALTH EDUCATION SERVICES

The Preventive Health Education Program, implemented in October 1991, is designed to offer expanded medically-related education services to pregnant women, parents, and teens that go beyond the limited services and information offered under the existing Medicaid program. These services are provided by a physician or other licensed practitioner of the healing arts who presents detailed preventive

health educational material. The program curricula are designed to teach disease and disability prevention and to prolong life and promote physical and mental health.

The educational services covered include the following:

- Prenatal (childbirth preparation) - a series of classes teaching pregnant women about the process of pregnancy, healthy lifestyles and the importance of regular prenatal care.
- Parenting - a series of classes designed to help new parents improve their parenting skills by focusing on specific health-related needs of newborns, toddlers, and children up to the age of six.
- Adolescent pregnancy prevention - a series of classes teaching male and female adolescents about decision making skills and the consequences of unintended pregnancies.

Providers of Preventive Health Education services include: hospitals, county health departments, federally qualified health centers, and private organizations. Currently, the Preventive Health Education Program has an enrollment of over 130 providers which allows access to preventive health services all across the state. As this program becomes more widespread it will serve as a catalyst in helping reduce the number of babies being born to adolescents, encouraging healthy lifestyles during pregnancy, encouraging better health care practices for babies and adolescents, and reducing costly medical expenses overall.

MATERNITY WAIVER PROGRAM

The Maternity Waiver Program, implemented September 1, 1988, is aimed at combating Alabama's high infant mortality rate. It assures that eligible pregnant women receive comprehensive, coordinated, and case managed medical care appropriate to their risk status through a primary provider network. The program operates by directing women to certain caregivers and by augmenting their medical care with care coordination (also known as case management). Care coordinators work with the women to set up a plan of care, make appropriate referrals, provide education, follow up on missed appointments, assist with transportation, and provide other services.

Directing the patients to a specific provider enables Medicaid to set up a primary care provider network. Access to care through one provider eliminates fragmented and insufficient care while assuring that recipients receive adequate and quality attention. Care provided through this network ensures that care coordinators can track patients more efficiently.

During FY 1995, there were 43 counties participating in the maternity waiver. Those counties were: Autauga, Baldwin, Bibb, Blount, Calhoun, Chilton, Choctaw, Clarke, Colbert, Conecuh, Cullman, Dallas, Elmore, Escambia, Etowah, Fayette, Franklin, Greene, Hale, Henry, Houston, Jefferson, Lamar, Lauderdale, Lawrence, Lee, Lowndes, Macon, Madison, Marengo, Marion, Marshall, Mobile, Montgomery, Perry, Pickens, Russell, Shelby, St. Clair, Sumter, Tuscaloosa, Washington, Wilcox, and Winston. The waiver has expanded each year so that eventually all Medicaid eligible pregnant women can participate in this innovative and successful approach to healthier birth outcomes.

This program has been successful in getting women to begin receiving care earlier and in keeping them in the system throughout pregnancy. Women in waiver counties receive an average of nine prenatal visits as opposed to only three prenatal visits prior to the waiver. Babies born in waiver counties require fewer neonatal intensive care days which translates into not only healthy babies but also reduced expenditures for the Agency.

FAMILY PLANNING

The origin of the Family Planning Program dates back to the time when Medicaid started in Alabama. The Social Security Amendments of 1972 mandated coverage of Family Planning services for the categorically needy individuals of child bearing age, including minors who are sexually active and desire such services. The law also provides for 90 percent federal funding for these services. This is a higher match than for other Medicaid services.

Family planning services are defined as those services that prevent or delay pregnancy. They include office visits, health education, some laboratory screening tests, and pharmaceutical supplies and devices provided for contraceptive purposes.

Family planning services are covered for Medicaid eligible women, including SOBRA women, 10-55 years of age and men of any age who desire such services. Recipients have freedom of choice in selecting a contraceptive method and/or a provider of family planning services. Acceptance of family planning services must be without coercion or mental pressure.

Recipients are authorized one annual physical and up to four additional visits per calendar year. A family planning home visit is available for newly delivered mothers. This allows recipients to begin the birth control of their choice prior to the postpartum visit in the clinic. An extended contraceptive counseling visit is also covered on the same day as the post partum visit. Contraceptive supplies and devices available for birth control purposes include pills, foams/condoms, intrauterine devices, diaphragms, implants, and injections.

Sterilization procedures are also covered if federal and state regulations are met. Currently there are approximately 595 providers. These include county health departments, federally qualified health centers, rural health clinics, private physicians and Planned Parenthood of Alabama.

EPSDT

The Early and Periodic Screening, Diagnosis and Treatment Program is a preventive health program designed to detect and treat diseases that may occur early in a child's life. If properly used, the program can benefit both the child and the Medicaid Agency. Many health problems begin early in life and, if left untreated, can cause chronic illness and disability. When an illness is diagnosed and treated through the screening program, the child benefits through improved health. All medically necessary services to correct or improve the condition are unlimited if the condition was identified during or as a result of a screening. The Medicaid program realizes long term savings by intervening before a medical problem requires expensive acute care.

Although EPSDT is funded by Medicaid, the program's operation requires the cooperation of the State Department of Human Resources and the State Department of Public Health. EPSDT is available to all Medicaid eligible children under 21 years of age. Department of Human Resources workers normally determine AFDC eligibility, make families aware of EPSDT, and refer eligibles to screening providers such as the public health clinics.

Currently there are more than 1,100 providers of EPSDT services, including county health departments, federally qualified health centers, provider-based rural health clinics, independent rural health clinics, hospitals, private physicians and some nurse practitioners. The EPSDT program staff have made great strides in recruiting more private physicians into the program. These services were previously provided mainly by the county health departments.

In 1995, Medicaid added an off-site component of the EPSDT program. This allowed providers who met specific enrollment protocols to offer EPSDT screening services in schools, housing projects, head start programs, day care centers, community centers, churches and other unique sites where children are frequently found.

Since screening is not mandatory, many mothers do not seek preventive health care for their children. Steps have been taken in recent years, however, to increase the number of children receiving screening services. These initiatives include more publicity of the EPSDT program, implementation of intensive outreach statewide, enhancement of physicians' reimbursement for screening and an increase in the number of screenings for which Medicaid will pay. Because of these added efforts, there have been more screenings performed. A Medicaid goal is to screen all eligible children at 20 appropriate intervals between birth and age 21.

The EPSDT screening program can detect many problems before they become acute. Problems such as hypertension, rheumatic fever and other heart conditions, diabetes, neurological disorders, venereal disease, anemia, urinary infections, vision and hearing disorders, and even cases of child abuse have been detected and treated in past years. The cost of screening is relatively small -- an average of \$70 per screening. The cost of treating acute illness is considerably higher.

The Medicaid dental program is limited to individuals who are eligible for treatment under the EPSDT program. Dental care under this program is available either as a result of a request or a need by the Medicaid recipient. All Medicaid dental services are provided by licensed dentists. These services are limited to those which are customarily available to most persons in the community. Examples of dental services not covered by Medicaid include surgical periodontal, and most prosthetic treatments. If justified by the attending dentist, some services may be prior authorized by the Medicaid Agency. These services may include nonsurgical periodontal treatment, third and subsequent space maintainers, hospitalization and some out-of-state care.

Healthy Beginnings

As the fiscal year ended, Medicaid's nationally-recognized Healthy Beginnings program concluded its fifth and final year as a Medicaid outreach program. Since the program began in 1990, the Healthy Beginnings initiative has sought to reduce infant mortality in the state by increasing the number of expectant Alabama women who obtain early and continuous prenatal care. Approximately 100,000 women have participated in the program during its five-year history, including 20,000 in FY 1995.

The program was honored during FY 1995 with the Secretary's Award for Excellence, given every two years by the U.S. Department of Health and Human Services to recognize outstanding community health promotion programs.

The project's efforts paralleled those of many agencies and organizations while additionally focusing on the approximately 28,000 Medicaid-funded pregnancies in the state during the year, representing almost half of all babies born in Alabama.

As the result of Healthy Beginnings and other prenatal care initiatives in the state, state public health officials announced the state's lowest infant mortality rate ever (10.1 per 1,000 live births) as well as a record-high first-trimester entry rate of 81.3 percent in 1994.

These statistics were in stark contrast to those released five years prior when the state's infant mortality rate was 12.9 per 1,000 births, representing 756 infant deaths. Of particular note in FY 1995 was the increased number of women who had at least six prenatal visits which improved from 89.65 percent in 1987 to 93.6 percent in 1994.

To encourage women to go for all their checkups, the Healthy Beginnings program offered a free coupon booklet, small incentive gifts following checkups and pregnancy-related information. A new incentive component was added during FY 1995 to recognize Medicaid-eligible women who met with their social workers or care coordinators during their pregnancies for case management services. This program, along with the Healthy Beginnings hotline, was transferred to the Alabama Department of Public Health in January, 1996.

Recipient Inquiry Unit

Implemented in late 1992, the Recipient Inquiry Unit has increased recipients' access to the Agency via toll-free telephone service from throughout Alabama. Averaging 7,687 calls monthly during FY 1995 (more than 90,000 annually), the inquiry unit provides replacements for lost and stolen Medicaid cards to eligible persons while responding to callers' questions about various eligibility, program and other topics.

Each month, approximately one-fourth of all calls deal with card replacement; about 25 percent are information-only calls, while the remaining calls are referred to a certifying agency or worker (Medicaid District Offices, SOBRA workers, Social Security or the Department of Human Resources) or an Agency program office (Hospital, Physicians, and Pharmacy, among others) for action.

The hotline (1-800-362-1504) is open from 8:30 a.m. to 4:30 p.m. Monday through Friday and is staffed with two full time operators and by Agency managerial staff (senior staff, directors and associate directors) who rotate assignments on a daily basis. Additionally, new Medicaid employees spend five days in the unit in order to be more fully acquainted with the Agency and the individuals it serves.

Managed Care

Managed Care continued to be a priority of the Alabama Medicaid Agency during FY 1995. Although there were no operational programs, this was a period of increased awareness and planning for initiation of risk bated programs. Interest was expressed to the agency by HMOs and traditional providers in anticipation of providing care on a capitated basis. Medicaid has begun structuring the components of a system that will begin the transition to managed care. It is anticipated that in the coming year programs will be initiated in parts of the state.

An 1115 Research and Demonstration Waiver was submitted to the Office of Research and Demonstration (ORD) in July 1994 to initiate a pilot project in Mobile county. This demonstration is based on the premise of collaboration and cooperation within the community to establish a managed care system utilizing traditional providers of care. At fiscal year end, ORD had not responded to this request.

MENTAL HEALTH SERVICES

Through mental health centers under contract with the Department of Mental Health and Mental Retardation, Medicaid provides services for eligible mentally ill adults and emotionally disturbed children. These services include day treatment, crisis intervention, medication check, diagnostic assessment, pre-hospitalization screening, and psychotherapy for individuals, groups and families. The program serves people with primary psychiatric and substance abuse diagnoses. There are 24 mental health centers around the state providing these services. On a monthly average during FY 1995, about \$2.5 million were spent to provide services to approximately 3,000 clients.

On April 1, 1994, the mental health program was expanded to allow the Department of Human Resources and the Department of Youth Services to provide rehabilitative services to the children and adolescents in their custody. DHR and DYS are presently involved in the process of implementing the provisions of federal court consent decrees (R.C. and A.W., respectively). One of the critical mandates of both suits is the maximization of federal dollars, specifically Medicaid funding. As these state agencies become rehabilitative services providers they will be able to provide a wide array of mental health services to the children in their custody in a cost-effective manner.

TARGETED CASE MANAGEMENT

The optional targeted case management program assists Medicaid-eligible individuals in gaining access to needed medical, social, educational and other services through coordination, linkage, and referral. The Alabama Medicaid Agency currently serves mentally ill adults (target group 1), mentally retarded adults (target group 2), handicapped children (target group 3), foster children (target group 4), pregnant women (target group 5), AIDS/HIV positive individuals (target group 6), persons with severe renal disease (target group 7),

and adult protective service individuals (target group 8). With the addition of new providers coordinating services for these target groups there was a reduction in nursing home placement and hospitalization. It is estimated that over 15,000 Medicaid-eligible recipients will receive targeted case management service this year.

Home and Community Based Service Waivers

The State of Alabama has developed Home and Community Based Service (HCBS) waivers that provide alternatives to institutionalization for some Medicaid recipients. The waiver programs are aimed at helping recipients receive extra services not ordinarily covered by Medicaid in this state. Home and Community Based waiver programs serve the elderly and disabled, mentally retarded and developmentally disabled, and the homebound. These programs provide quality and cost-effective services to individuals at risk of institutional care.

HCBS WAIVER FOR THE ELDERLY AND DISABLED

This waiver provides services to persons who might otherwise be placed in nursing homes. The five basic services covered are case management, homemaker services, personal care, adult day health, and respite care. During FY 1995, there were 6,822 recipients served by this waiver at an actual cost of \$3,485 per recipient. Serving the same recipients in nursing facilities would have cost the state \$20,261 per recipient. This waiver saved the state \$16,776 per recipient in FY 1995.

People receiving services through Medicaid HCBS waivers must meet certain eligibility requirements. Those served by the waiver for the elderly and disabled are recipients of Supplemental Security Income (SSI) or State Supplementation who meet the medical criteria for nursing home care financed by the Medicaid program. This waiver is administered by the Alabama Department of Human Resources and the Alabama Commission on Aging.

HCBS WAIVER FOR THE MENTALLY RETARDED AND THE DEVELOPMENTALLY DISABLED (MR/DD)

This waiver serves individuals who meet the definition of mental retardation or developmentally disabled. The waiver provides residential habilitation training, day habilitation, prevocational training, supported employment, occupational therapy, speech therapy, physical therapy, individual family support service, behavior management, companion service, respite care, personal care, environmental modification, specialized medical equipment and supplies, assistive technology, personal emergency response system, and skilled nursing care. During FY 1995, there were 2,818 recipients served by this waiver at an actual cost of \$13,343 per recipient. Serving the same recipients in intermediate care facilities for the mentally retarded (ICF/MR) would have cost the state about \$62,986 per recipient. The MR/DD waiver saved the state \$49,643 per recipient in FY 1995.

OBRA '87 HCBS WAIVER

This waiver serves individuals who are inappropriately placed in nursing facilities and was passed by Congress as part of the Omnibus Budget Reconciliation Act of 1987. The services provided under this waiver include case management, personal care, respite care, residential habilitation training, behavior management, day habilitation, prevocational services, supported employment, environmental modification, skilled nursing care, specialized medical equipment and supplies, personal emergency response systems, companion services, physical therapy, occupational therapy, assistive technology, individual and family support, and speech, hearing, and language services. This waiver is administered by the Department of Mental Health and Mental Retardation. During FY 1995, there were 38 persons served by this waiver at a cost of \$3,764 per recipient. Serving the same recipients in intermediate care facilities for the mentally retarded would have cost the state approximately \$74,747 per recipient. The waiver saved the state approximately \$70,983 per recipient in FY 1995.

HOMEBOUND WAIVER

This waiver serves disabled adults with specific medical diagnoses who are at risk of being institutionalized. To be eligible an individual must be between the ages of 21-64, and meet the nursing facility level of care. All income categories from SSI to 300% of SSI are included. It is administered by the Department of Education, Division of Vocational Rehabilitation. The services provided under this waiver include case management, personal care, respite care, environmental modification, transportation, medical supplies, personal emergency response system, and assistive technology. During FY 1995, there were 371 recipients served at a cost of \$5,229 per

recipient. Serving the same recipients in an institution would have cost the state \$7,516,460. The state saved at least \$15,031 per recipient in FY 1995 under the Homebound Waiver.

Home Care Services

The Medicaid home care services program helps people with illnesses, injuries, or disabilities to receive the quality of care they need at home. Through the utilization of registered nurses, licensed practical nurses, home health aides/orderlies/homemakers, physical therapists, occupational therapists, speech therapists, respiratory therapists, medical equipment and supplies, orthopedists, prosthetists, physicians and hospices, recipients are provided services that are needed for them to remain at home and maintain their highest level of independence at a cost savings to Medicaid.

Home care services to Medicaid eligibles under the age of 21 have been greatly expanded because of the Omnibus Budget Reconciliation Act of 1989. This law states that any service necessary to treat or ameliorate a condition must be provided to any Medicaid eligible under 21 years of age as long as the condition is discovered as a result of a medical check-up through the EPSDT program. This provision of OBRA '89 will greatly increase the number of children that can be served in the community. Occupational therapy, physical therapy, durable medical equipment, and other services as necessary to maintain Medicaid eligibles in the home are available to Medicaid eligibles under 21 as of April 1, 1990.

Due to changes in the health care delivery system, the demand for home care services has been increasing. Advanced medical technology has made it possible to provide more sophisticated care and equipment in the home rather than incurring the expense of institutional care. In addition, expansions mandated under the EPSDT program have made Alabama Medicaid's home care services one of the most comprehensive medical assistance programs for children in the country.

The Medicaid home care services program is based on the philosophy of family and patient participation in providing patient care. Working together, families and patients are taught care which can reasonably and safely be rendered in the home.

HOSPICE CARE SERVICES

Hospice care is a comprehensive home care program which primarily provides reasonable and necessary medical and support services for terminally ill individuals. The goal of hospice is not to cure a terminal illness, but rather, to provide relief of symptoms.

This service is not only compassionate but also cost efficient. During FY 1995, the Medicaid Agency served 437 hospice patients at an annual total cost of about \$2,400,000. The expense was offset by a reduction in hospital costs for Medicaid.

In adding hospice services for eligible patients, the Medicaid Agency follows the same rules the Medicare program uses. Hospice services must be provided by Medicare certified hospice programs and are available for unlimited days. Hospice care through the Medicaid Agency is provided on a voluntary basis, and when it is chosen, the patient waives the right to any other services that treat the terminal illness. Services included are nursing care, medical social services, physicians services, counseling services, short-term inpatient care, medical appliances and supplies (including drugs and biologicals), home health aide services, homemaker services, physical therapy, occupational therapy, speech language pathology services, and nursing home room and board.

HOME HEALTH AND DURABLE MEDICAL EQUIPMENT (DME)

Skilled nursing and home health aide services prescribed by a physician are provided to eligible homebound recipients on a part-time or intermittent basis. These services cover preventive, restorative, and supportive care to persons who meet Medicaid home health criteria. Nursing and personal care provided under the home health program must be certified by licensed physicians and provided by home health agencies under contract with Medicaid. There were 169 agencies participating in FY 1995.

Up to 104 home health visits per year may be covered by Medicaid in Alabama. During FY 1995, over 6,700 recipients received visits costing a total of approximately \$11,200,000.

Supplies, appliances, and durable medical equipment are mandatory benefits under the home health program. Medicaid recipients do not have to receive home health services to qualify for DME services, but all items must be medically necessary and suitable for use in the home. During the fiscal year, over 560 Medicaid DME providers throughout the state furnished services at a cost of approximately \$10,600,000.

IN-HOME THERAPIES

Physical, speech, and occupational therapy in the home is limited to individuals under 21 years of age who are referred from an EPSDT screening. If certified as medically necessary by a physician, services must be provided through a Medicaid certified home health

agency. All therapy services rendered in the home require prior authorization by the Alabama Medicaid Agency.

PRIVATE DUTY NURSING

Private duty nursing services in the home are covered for eligible recipients requiring continuous skilled nursing care. The services are available only for recipients under age 21 and prescribed as a result of an EPSDT screening referral. Private duty nursing care is provided in a recipient's home. The service also may be provided to the recipient away from the home when activities such as school or other normal life activities take him or her away from the home. Private duty nursing services are covered for Medicaid recipients who have medical problems that require education of the primary caregiver and/or stabilization of the recipient's medical problem or problems. For Medicaid coverage, at least four hours of continuous skilled nursing care are required per day.

Private duty nursing services must be prior authorized by Medicaid. All services require monitoring on a regular basis, generally every 60 days, with the physician providing recertification of the continuing need for care. During the FY 1995, Medicaid paid approximately \$4,200,000 for services provided through 56 private duty nursing providers.

PERSONAL CARE SERVICES

Personal care services are available only for recipients under age 21 who have exhausted the home health benefit of 104 nursing visits per calendar year. The service must be referred from an EPSDT screening and prescribed as medically necessary by a physician. Personal care services are provided through Medicaid contract home health agencies at the recipient's place of residence. Personal care services include but are not limited to bed bath, sponge, tub or shower bath, shampoo, nail and skin care, oral hygiene, toileting, and elimination.

Hospital Program

Hospitals are a critical link in the Medicaid health care delivery system. There are 117 Alabama hospitals that participate in the Medicaid program, and 29 hospitals in neighboring states also participate in Alabama's program.

Alabama's Medicaid program reimburses hospitals on a daily rate that varies from hospital to hospital. The per diem rate is determined by a formula that takes into account many factors, including a hospital's costs, the services provided, and efficiency factors such as occupancy rates.

INPATIENT UTILIZATION REVIEW

Utilization review is mandated under federal regulations to ensure that Medicaid inpatient admissions are based on medical necessity. The Inpatient Utilization Review Unit of the Alabama Medicaid Agency performs the duties outlined in the regulations. There are 81 in-state hospitals in Alabama that are considered "delegated" and do their own utilization review; 35 hospitals are "non-delegated" and must call the Medicaid Agency for approval of medical necessity for admission and continued stays. Methods for conducting these reviews include admission screening, utilization review conducted by hospital committees, continued stay review, on-site review, and retrospective sampling.

Hospital utilization review is designed to accomplish these goals:

- Ensure medically necessary hospital care to recipients.
- Ensure that Medicaid funds allocated for hospital services are used efficiently.
- Identify funds expended on inappropriate services.

Inpatient hospital days were limited to 16 days per calendar year in FY 1994. However, additional days are available in the following instances:

- When a child has been found, through an EPSDT screening, to have a condition that needs treatment.
- When authorized for deliveries (onset of active labor through discharge).

There are some instances when inpatient days are unlimited:

- Children under one year of age.

- Children under age seven when in a hospital designated by Medicaid as a disproportionate share hospital.

OUTPATIENTS

There were also limitations on outpatient hospital services during this fiscal year. Medicaid will pay for a maximum of three non-emergency outpatient visits per eligible during a calendar year. Exceptions are made for certified emergencies, chemotherapy, radiation therapy, visits solely for lab and x-ray services and surgical procedures on the Agency's outpatient surgical list.

COPAYMENTS

Most Medicaid hospital patients are required to pay a copayment for hospital care. The copayments are \$50 per inpatient admission and \$3 per outpatient visit. Recipients under 18 years of age, nursing home residents, pregnant women and others are exempt from copayments. A provider may not deny service to a Medicaid eligible due to the recipient's inability to pay the copayment.

TRANSPLANT SERVICES

In addition to kidney and cornea transplants, which do not require prior approval, Medicaid benefits cover prior authorized heart transplants, liver transplants, and bone marrow transplants. Other medically necessary transplants are also covered for recipients under 21 years of age when the need is identified during an EPSDT screening and is prior authorized by the Medicaid Agency. Eligible recipients requiring heart transplants, liver transplants, bone marrow, or other covered EPSDT-referred transplants must meet the medical criteria in the Alabama Medicaid Organ Transplant Manual.

Transplant services are limited to in-state providers unless there are no in-state providers available to perform the procedure.

INPATIENT PSYCHIATRIC PROGRAM

The inpatient psychiatric program was implemented by the Medicaid Agency in May 1989. This program provides medically necessary inpatient psychiatric services for recipients under the age of 21 if services are authorized by the Agency and rendered in Medicaid contracted psychiatric hospitals. Only psychiatric hospitals which are approved by the Joint Commission for Accreditation of Healthcare Organizations and have distinct units and separate treatment programs for children and adolescents can be certified to participate in this program. At the end of FY 1995, there were six hospitals enrolled.

Persons participating in the programs must meet certain qualifications and the services performed must be expected to reasonably improve the patient's condition or prevent further regression. Reviews are performed by the Medicaid Agency to determine the medical necessity of admissions and continued need for hospitalization.

AMBULATORY SURGICAL CENTERS (ASC)

Medicaid covers ambulatory surgical center (ASC) services, which are procedures that can be performed safely on an outpatient or ambulatory surgical center basis. Services performed by an ASC are reimbursed by means of a predetermined fee established by the Medicaid Agency. Services are limited to three visits per calendar year, with payment made only for procedures on Medicaid's outpatient surgical list. A listing of covered surgical procedures is maintained by the Alabama Medicaid Agency and furnished to all ASCs. The Agency encourages outpatient surgery whenever possible.

Ambulatory surgical centers have an effective procedure to immediately transfer patients to hospitals for emergency medical care that is beyond the capabilities of the center. Medicaid recipients are required to pay, and ambulatory surgical center providers are required to collect, the designated copayment amount for each visit. At the end of FY 1995, 30 ASC facilities were enrolled as providers in this program.

POST-HOSPITAL EXTENDED CARE PROGRAM

This program was implemented August 1, 1994 for Medicaid recipients who were in acute care hospitals but were no longer in need of that level of care. These patients needed to be placed in a nursing home but for reasons such as the lack of an available bed, or the level of care needed being such that they could not be accommodated currently by an area nursing home, the patient was forced to remain in the hospital. In response to this problem, the Agency initiated the Post-Hospital Extended Care Program (PEC). Patients in this program remain in the hospital, but they receive services ordinarily provided in a nursing home. For these patients the hospital is reimbursed a daily rate equal to the average daily rate paid to nursing homes in the state. The hospital is obligated to actively seek nursing home placement for these patients.

SWING BEDS

Swing beds are defined as hospital beds that can be used for either hospital acute care or skilled nursing facility care. Hospitals with swing beds are located in rural areas with fewer than 100 total beds. The hospital must have been approved by the Department of Health and Human Services and certified as a Medicare swing bed provider. Reimbursement for a Medicaid recipient receiving skilled nursing facility care in a swing bed is at a per diem rate equal to the average rate per patient day paid by Medicaid to participating nurs-

ing homes.

FEDERALLY QUALIFIED HEALTH CENTERS (FQHC)

The Medicaid federally qualified health centers program was implemented April 1, 1990, as a result of the Omnibus Budget Reconciliation Act of 1989. Certain community health centers, migrant health centers, and health care for the homeless programs are automatically qualified to be enrolled, with others able to be certified as "look alike" FQHCs.

Services covered by the FQHC program include ambulatory services provided by physicians, physician assistants, nurse practitioners, nurse midwives, clinical psychologists, and clinical social workers employed by the FQHC. Federally qualified health centers are reimbursed by an encounter rate based on 100 percent of reasonable cost. Medicaid establishes reasonable cost by using the centers' annual cost reports. At the end of FY 1995, 16 FQHCs with 54 sites were enrolled as providers, with 75 satellites.

RURAL HEALTH CLINICS (RHC)

The Medicaid rural health program was implemented in April 1978. Services covered under the program include any medical service typically furnished by a physician in an office or a home visit. Limits are the same as for the physician program. Independent rural health clinic services, whether performed by a physician, nurse practitioner or physician assistant, are reimbursable. A physician or nurse practitioner is available to furnish patient care while the clinic operates. Independent rural health clinics are reimbursed at the reasonable cost per visit established for the clinics by the Medicare fiscal intermediary. At the end of FY 1995, twenty seven independent rural health clinics, (including three out of state), were enrolled as providers in the Medicaid program.

Provider Based Rural Health Center (PBRHC) services were implemented in October 1993. PBRHCs are an integral part of a hospital, skilled nursing facility, or home health agency. Services covered under the program may be provided by a physician, physician assistant, nurse practitioner, certified nurse midwife, and/or specialized nurse practitioner. Visits to a PBRHC are included in the Medicaid-allowed 14 physician office visits per year.

PBRHCs are reimbursed on a percentage of fee-for-service basis based on their yearly cost report. At the beginning of 1994 there were 11 PBRHCs enrolled as providers in the Medicaid Program. There are now 30 PBRHCs enrolled as Medicaid providers.

Medical Services

PHYSICIANS PROGRAM

Physicians are a crucial component in the delivery of health care to Medicaid eligibles. Service to eligibles, like all other Medicaid programs is based on medical necessity, with physicians determining the need for medical care. Physicians provide this care directly and prescribe or arrange for additional health benefits. It is the physician who determines what drugs a patient receives, decides when a patient needs nursing home or inpatient hospital care, and controls the care of the patient in an institution. The majority of licensed physicians in Alabama participate in the Medicaid program. A little more than 66 percent of Alabama's Medicaid eligibles received physicians' services in FY 1994.

Recipients visiting a physician are required to pay a \$1 copayment per office visit. Recipients under 18 years of age, nursing home residents, and pregnant women are exempt from copayments. Certain physicians' services do not require copayments. These include family planning services, physicians' inpatient hospital visits, physical therapy, and emergencies. Physicians may not deny services due to the recipient's inability to pay the copayment.

Most Medicaid providers must sign contracts with the Medicaid Agency in order to provide services to eligibles. Physicians who participate in the Early and Periodic Screening, Diagnosis and Treatment (EPSDT) program must sign an agreement in order to perform screening for children under the age of 21. Also, nurse midwives are required to sign contracts in order to participate in the Medicaid program. For other types of physicians' services, the submitted claim is considered a contract as long as the physician is enrolled in the Medicaid program and has a provider number.

In general, the per capita cost of Medicaid services to the aged is higher than for other categories of recipients. One reason is that older people are more likely to have health problems. However, Medicaid physicians' care costs for the aged are lower than for most categories. This is because most of Medicaid's aged recipients also have Medicare coverage. In cases when individuals have both Medicaid and Medicare, Medicaid normally covers the amount of the doctor bill not paid for by Medicare, less the applicable copayment amount.

PHARMACY PROGRAM

Although the pharmacy program is an optional service under federal Medicaid rules, it is economically vital to the Medicaid program. Treating illnesses with prescription drugs is usually much less expensive and often as effective as alternatives such as hospitalization and/or surgery. For this reason, the pharmacy program represents one of the most cost-effective services.

Realistically, modern medical treatment would be impossible without drugs. In recent years, medical professionals have been very successful in finding medications that make more expensive alternatives unnecessary.

In FY 1995, pharmacy providers were paid approximately \$182 million for prescriptions dispensed to Medicaid eligibles. This expenditure represents about ten percent of Medicaid payments for services. The Medicaid Agency's reimbursement to participating pharmacists is based on the ingredient cost of the prescription plus a dispensing fee. The dispensing fees and the pricing methodology remain unchanged from previous years.

Primarily to control overuse, Medicaid recipients must pay a copayment for each prescription. The copayment ranges from \$.50 to \$3, depending on drug ingredient cost. The Omnibus Budget Reconciliation Act of 1990 (OBRA) expanded Medicaid coverage of reimbursable drugs. With the exception of allowable published exclusions, most all drugs are now covered by the Medicaid Agency. The OBRA '90 legislation also required states to implement a Drug Rebate Program and a Drug Utilization Review Program (DUR).

The Rebate Program collects rebates from drug manufacturers based on Medicaid utilization of their drug products in Alabama. During FY 1995, nearly \$30 million were collected. This represents a 14.6 percent increase over FY 1994. These rebates are used to offset increasing drug program expenditures.

The DUR process involves retrospective reviews conducted by a committee of pharmacists and physicians from across the state for the purpose of identification of drug usage characteristics of Medicaid recipients in order to prevent or lessen the instances of inappropriate, excessive, or therapeutically incompatible drug use and to enhance the quality of care received by Medicaid recipients by educating physicians and pharmacists with regard to issues concerning appropriateness of pharmaceutical care and to minimize expenditures.

During FY 1995, savings generated from the retro DUR process was approximately \$1,149,000. The retrospective element of DUR is complimented by a prospective element. Prospective DUR is an on-line, real-time process allowing pharmacists the ability to intervene before a prescription is dispensed, preventing therapeutic duplication, over and underutilization, low or high doses and drug interactions. Medicaid has targeted implementation of prospective DUR for FY 1996.

EYE CARE PROGRAM

Medicaid's Eye Care program provides eligibles with continued high quality professional eye care. For children, good eyesight is essential to learning and development. For adults, good vision is critical to self-sufficiency and the maintenance of a high quality of life. Through the optometric program, Medicaid eligibles receive a level of eye care comparable to that of the general public.

The eye care program provides services through ophthalmologists, optometrists and opticians. Adults (21 years of age and older) are eligible for one complete eye examination and one pair of eyeglasses every two calendar years. Recipients under 21 years of age are eligible for an eye examination and one pair of eyeglasses every calendar year or whenever medically necessary. Hard or soft contact lenses are available when prior authorized by the Medicaid Agency for aphakic (post-cataract surgery) patients and for other limited justifications. Post-cataract patients may be referred by their surgeon to an optometrist for follow-up management.

In keeping with the Agency's policy of cost containment, eyeglasses are chosen through competitive bidding. During FY 1995, Medicaid extended its eyewear contract for an additional year. The contractor is required to furnish eyeglasses that meet federal, state and Agency standards. The selection of frames includes styles for men, women, teens, and preteens.

LABORATORY AND RADIOLOGY PROGRAM

Laboratory and radiology services are essential parts of the Medicaid health care delivery system. Many diagnostic procedures and methods of treatment would be impossible without the availability of these valuable services.

Since lab and x-ray services are ancillary parts of other services, Medicaid will not pay for lab and x-ray services if the other services performed are not covered. There are over 160 independent laboratories and over 20 free standing radiology facilities that are enrolled with Alabama Medicaid. Independent laboratories and free-standing facilities must be approved by the appropriate licensing agency within the state in which they reside, be certified as a Medicare provider and sign a contract with the Alabama Medicaid Agency in order to be eligible to receive reimbursement from Medicaid. Laboratory and radiology are unlimited services and if medically necessary can be covered even if other benefit limits have been exhausted.

RENAL DIALYSIS PROGRAM

The Medicaid Renal Dialysis program was implemented in 1973. Since that time, enrollment of renal dialysis providers in the Medicaid program has gradually increased to its present enrollment of 64 freestanding facilities.

Renal dialysis services covered by Medicaid include maintenance hemodialysis and CAPD (Continuous Ambulatory Peritoneal Dialysis), as well as training, counseling, drugs, biologicals, and related tests.

Although the Medicaid renal dialysis program is small, it is a life-saving service without which many recipients could not survive, physically or financially.

FY 1992-1994 PHARMACEUTICAL PROGRAM Use and Cost							
Year	Number Of Drug Recipients	Recipients As a % Of Eligibles	Number Of Rx	Rx Per Recipient	Price Per Rx	Cost Per Recipient	Total Cost To Medicaid*
1992	351,293	64%	5,666,482	16.13	\$20.42	\$329	\$115,725,473
1993	397,022	67%	6,533,244	16.46	\$22.49	\$370	\$146,906,501
1994	410,487	66%	6,985,083	17.02	\$23.34	\$397	\$163,041,059

* Does not reflect rebates received by Medicaid from pharmaceutical manufacturers.

Long Term Care

Care for acutely ill, indigent residents in nursing facilities was mandated in 1965 with the enactment of Medicaid (Title XIX). On October 1, 1990, OBRA '87 was implemented and provided for improvements in health care for residents in nursing facilities. The law included more rights and choices for residents in controlling their lives and surroundings, and more opportunities for restorative care to help residents reach their full physical potential.

As of July 1, 1995, the last major phase of nursing home reform was implemented. On that day, new enforcement regulations took effect to assure high quality care in nursing facilities. Nursing home reform has included a resident "bill of rights" and requirements for individual resident assessments and plans of care, as well as nurse aide training and competency requirements and the establishment of a nurse aide registry.

With the new enforcement regulations a wider range of sanctions are available tailored to different quality problems. Adopting "substantial compliance" as the acceptable standard, the new rules are meant to ensure reasonable regulation while at the same time requiring nursing facilities to correct problems quickly and on a long term basis. An important goal of the new enforcement plan is to ensure that continuous internal quality control and improvement is performed by the nursing facilities themselves.

The regulations provide for the imposition of civil money penalties and other alternative remedies such as denial of payment for new admissions, state monitoring, temporary management, directed plans of correction, and directed in-service training. Almost all facilities will be given the opportunity to correct the deficiencies and avoid remedies. Only chronically poor performers and facilities with deficiencies that present direct jeopardy to residents will be assessed with an immediate remedy, which may involve civil money penalties.

House Bill 611 was passed February 17, 1994 to amend certain sections of the Code of Alabama. This amendment provides for an exemption to the certificate of need process, allowing an increase in the number of nursing home beds meeting certain criteria. The beds cannot exceed 10 percent of the total beds of the facility or 10 beds, whichever is greater. The average rate of occupancy of the facility cannot be less than 95 percent for the 24 month period ending on June 30 of the year immediately preceding the application for exemption from the certificate of need review. The aggregate average rate of occupancy for all other facilities in the same county as the facility seeking an exemption must not be less than 95 percent for the 24 month period ending on June 30 of the year immediately preceding the application. In FY 1995 1,230 beds were approved under the exemption.

Medicaid financed 67 percent of all nursing home care in the state during FY 1995. The total cost to Medicaid for providing this care was \$426,185,000. Almost 94 percent of the 230 nursing homes in the state accepted Medicaid recipients as patients in FY 1995. There were also 21 hospitals in the state during FY 1995 that had long term care beds, called swing beds, participating in Medicaid.

In the past all Medicaid eligibles residing in a nursing facility have had to apply their available income to the basic nursing facility per diem rate; however, effective April 1, 1994, Qualified Medicare Beneficiaries (QMBs) residing in a nursing facility will no longer have to apply any of their income toward the cost of the Medicare coinsurance for nursing home care. The coinsurance will be paid entirely by Medicaid for this group. Also, effective April 1, 1994, medically necessary over-the-counter (non-legend) drug products ordered by a physician will be covered.

Long Term Care for the Mentally Retarded and Mentally Disabled

The Alabama Medicaid Agency, in coordination with the State Department of Mental Health and Mental Retardation, includes coverage for Medicaid-eligible mentally retarded and mentally diseased recipients who require care in an Intermediate Care Facility (ICF). Eligibility for these programs is determined by categorical, medical and/or social requirements specified in Title XIX. The programs provide treatment which includes training and habilitative services intended to aid the intellectual, sensorimotor, and emotional development of residents.

Facilities in which intermediate care for the mentally retarded are provided include the Albert P. Brewer Developmental Center in Mobile, the J. S. Tarwater Developmental Center in Wetumpka, Lurleen B. Wallace Developmental Center in Decatur, Partlow State School and Hospital in Tuscaloosa, and the Glenn Ireland II Developmental Center near Birmingham.

In recent years there has been a statewide reduction of beds in intermediate care facilities for the mentally retarded. This reduction is a cooperative effort by the Department of Mental Health and Mental Retardation and the Alabama Medicaid Agency to deinstitutionalize as many clients as possible and serve clients in the least restrictive setting.

In addition to contributing the federal share of money for care in large residential facilities, Medicaid also covers intermediate care of mentally retarded residents in three small facilities of 15 or fewer beds. Those facilities include Arc of the Shoals in Tuscumbia, Volunteers of America #20 in Huntsville, and Volunteers of America #40 in Hartselle. Institutional care for the mentally diseased is provided through Alice Kidd Nursing Facility in Tuscaloosa, Claudette Box Nursing Facility in Mobile, and S. D. Allen Nursing Facility in Northport. In FY 1995 the average payment per day in an institution serving the mentally retarded was approximately \$178.34.

In terms of total Medicaid dollars expended and the average monthly payment per patient, the ICF-MR and NF/MD program is extremely costly. However, the provision of this care through the Medicaid program is saving the taxpayers of Alabama millions of state dollars. These patients are receiving services in state-operated mental health institutions. If the Medicaid program did not cover the services provided to these patients, the Alabama Department of Mental Health and Mental Retardation would be responsible for the total funding of this care through its state appropriation. In FY 1995, in cooperation with the Alabama Medicaid Agency, Mental Health was able to match every \$29 in state funds with \$71 of federal funds for the care of Medicaid-eligible ICF-MR and NF/MD patients.

Alabama Medicaid and AIDS

During FY 1995, there were 3,501 AIDS cases reported in Alabama. Of this number, 1,120 (32 percent) received services funded by Medicaid. Expenditures for AIDS-related cases increased from \$6.7 million in FY 1994 to \$9.1 million in FY 1995.

Under federal law, a diagnosis of AIDS is considered a disabling condition and qualifies an individual for all Medicaid benefits. Medicaid eligibles must also meet other financial criteria. The following is a brief summary of some essential services provided to AIDS patients under the Medicaid program.

Educating the public about AIDS continues through the Facts From Your Pharmacist: Answers about AIDS. Through this program, educational brochures and information is available to the general public in participating pharmacies statewide. In addition, Alabama will receive educational information and outreach material developed by HCFA for the 076 pilot project targeted at pregnant women and their providers. This program promotes the value of AZT therapy in an effort to reduce the transmission of the HIV virus to infants. Although Alabama was not selected as an official participant of the 076 pilot project, consumer brochures, posters and public service announcements will be made available through the Agency for Health Care Policy and Research.

PHYSICIAN SERVICES

Finding a physician who is familiar with AIDS-related diseases is sometimes difficult for AIDS patients, especially in rural areas. They must frequently travel long distances to get needed care and transportation can be a problem. Most physicians treating AIDS are located in major urban areas.

INPATIENT HOSPITAL CARE

The largest share of expenditures for services for AIDS patients goes for inpatient hospital care. In 1995, Medicaid provided inpatient care totaling \$3,647,283 million. As AIDS progresses, infected patients are more likely to require hospitalization for opportunistic infectious diseases. AIDS patients can easily exhaust their hospital limit of 14 inpatient days per year.

fectious diseases. AIDS patients can easily exhaust their hospital limit of 14 inpatient days per year.

PRESCRIPTION DRUGS

Alabama Medicaid covers AZT and other drugs used to prolong the life and health of AIDS patients. Because of the high cost and the number of drugs available to treat AIDS-related infections, drugs represent the fastest growing expenditure for AIDS recipients. These drug expenditures rose from \$1.6 million in FY 1994 to \$2.4 million in FY 1995, an increase of 50 percent.

HOME AND COMMUNITY BASED WAIVER PROGRAM

Home based services are provided to AIDS recipients under this waiver program as an alternative to costly nursing home placement.

TARGETED CASE MANAGEMENT

Case management services are provided to recipients who are HIV positive. These services provide for coordinated access to needed services for AIDS patients who are not living in a total care environment nor receiving services under a Medicaid waiver program. The provider network for TCM was expanded in FY 1995 to include CBO's contracted through the AIDS Task Force of Alabama (ATFA).

HOSPICE SERVICES

Because AIDS is considered a terminal illness, AIDS patients may need hospice services. Medicaid provides a full range of services to recipients with AIDS under the hospice program.