

# ALABAMA MEDICAID AGENCY REQUEST FOR PROPOSALS

RFP Number: 2024-AACS-01	RFP Title: Acco	ounting, Au	diting, and Consulting Services
RFP Due Date and Time: August 23, 2024, by 5:00pm Central Time	Number of Pages: 52		
	PROCUREMENT	INFORMA'	TION
<b>Project Director: Cynthia McGuire</b>			Issue Date: July 9, 2024
E-mail Address: AACSRFP@medicaid.alabama.gov Website: http://www.medicaid.alabama.gov		Issuing Division: Business and Finance	
	INSTRUCTIONS	S TO VEND	ORS
Return Proposal to: Cynthia McGuire Director of Financial Operations Alabama Medicaid Agency Lurleen B. Wallace Building 501 Dexter Avenue PO Box 5624 Montgomery, AL 36103-5624		Mark Face of Envelope/Package: Alabama Medicaid Agency Accounting, Auditing, and Consulting Services RFP RFP Number: 2024-AACS-01 RFP Due Date: August 23, 2024, by 5:00 pm CT	
		Firm and Fixed Price:	
(Vendor must	VENDOF complete the following	R INFORMA	
Vendor Name/Address:			Vendor Signatory: (Please print name and
Vendor Phone Number:		Vendor FA	X Number:
Vendor Federal I.D. Number:		Vendor E-r	nail Address:

# Section A. RFP Checklist

1	<b>Read the </b> <u>entire</u> <b>document.</b> Note critical items such as: mandatory requirements; supplies/services required; submittal dates; number of copies required for submittal; licensing requirements; contract requirements (i.e., contract performance security, insurance requirements, performance and/or reporting requirements, etc.).
2	Note the project director's name, address, phone numbers and e-mail address. This is the only person you are allowed to communicate with regarding the RFP and is an excellent source of information for any questions you may have.
3	Take advantage of the "question and answer" period. Submit your questions to the project director by the due date(s) listed in the Schedule of Events and view the answers as posted on the WEB. All addenda issued for an RFP are posted on the State's website and will include all questions asked and answered concerning the RFP.
4	Use the forms provided, i.e., cover page, disclosure statement, etc.
5	Check the State's website for RFP addenda. It is the Vendor's responsibility to check the State's website at <a href="www.medicaid.alabama.gov">www.medicaid.alabama.gov</a> for any addenda issued for this RFP, no further notification will be provided. Vendors must submit a signed cover sheet for each addendum issued along with your RFP response.
6	Review and read the RFP document again to make sure that you have addressed all requirements. Your original response and the requested copies must be identical and be complete. The copies are provided to the evaluation committee members and will be used to score your response.
7	Submit your response on time. Note all the dates and times listed in the Schedule of Events and within the document, and be sure to submit all required items on time. Late proposal responses are <i>never</i> accepted.
8	Prepare to sign and return the Contract, Contract Review Report, Business Associate Agreement and other documents to expedite the contract approval process. The selected vendor's contract will have to be reviewed by the State's Contract Review Committee which has strict deadlines for document submission. Failure to submit the signed contract can delay the project start date but will not affect the deliverable date.

This checklist is provided for assistance only and should not be submitted with Vendor's Response.

# Section B. Schedule of Events

The following RFP Schedule of Events represents the State's best estimate of the schedule that shall be followed. Except for the deadlines associated with the vendor question and answer periods and the proposal due date, the other dates provided in the schedule are estimates and will be impacted by the number of proposals received. The State reserves the right, at its sole discretion, to adjust this schedule as it deems necessary. Notification of any adjustment to the Schedule of Events shall be posted on the RFP website at www.medicaid.alabama.gov.

EVENT	DATE
RFP Issued	07/09/2024
Questions Due by 5pm CT	07/23/2024
Posting of Questions and Answers	08/13/2024
Proposals Due by 5 pm CT	08/23/2024
Evaluation Period	08/26/2024 - 10/11/2024
Contract Award Notification	10/22/2024
**Contract Review Committee	01/02/2025
Official Contract Award/Begin Work	02/01/2025

<sup>\* \*</sup>By State law, this contract must be reviewed by the Legislative Contract Review Oversight Committee. The Committee meets monthly and can, at its discretion, hold a contract for up to forty-five (45) days. The "Vendor Begins Work" date above may be impacted by the timing of the contract submission to the Committee for review and/or by action of the Committee itself.

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# I. Background

The Alabama Medicaid Agency (Medicaid) is requesting proposals from qualified Vendors to address Medicaid's accounting, auditing and financial consulting requirements, including but not limited to Disproportionate Share (DSH) reporting, state share funding arrangements, provider reimbursements including Upper Payment Limit (UPL) calculations, ongoing audits of documents utilized in establishing cost-based rates and limits for Medicaid providers, and facilitate the creation of a database of as-submitted and audited cost documentation that will include, but not be limited to Centers for Medicare and Medicaid Services (CMS) 2552-96 reports and to comply with 42 CFR § 447.02 and 42 CFR § 455.304 requirements. The projected implementation date of the RFP is February 1, 2025.

Title XIX of the Social Security Act (Act) authorizes Federal grants to States for Medicaid programs that provide medical assistance to low-income families, the elderly and persons with disabilities. Section 1902(a)(13)(A)(iv) of the Act requires that States make Medicaid payment adjustments for hospitals that serve a disproportionate share of low-income patients with special needs.

Section 1923 of the Act contains more specific requirements related to such disproportionate share hospital (DSH) payments, including aggregate annual state-specific limits on Federal Financial Participation (FFP) under Section 1923(f), and hospital-specific limits on DSH payments under Section 1923(g). Under those hospital specific limits, a hospital's DSH payments may not exceed the costs incurred by that hospital in furnishing services during the year to Medicaid patients and the uninsured, less other Medicaid payments made to the hospital, and payments made by uninsured patients ("uncompensated care costs"). In addition, Section 1923(a)(2)(D) requires States to provide an annual report to the Secretary describing the payment adjustments made to each disproportionate share hospital.

In addition to these reporting requirements, under Section 1923(j) of the Act, Federal matching payments are contingent upon a State's submission of the annual DSH report and independent certified audit.

On December 19, 2008, CMS published a final rule in the Federal Register (73 Fed. Reg. 77904) implementing the reporting and auditing requirements for State DSH payments under State Medicaid programs. The final rule was effective on January 19, 2009, and is codified at 42 CFR § 455.300, et seq.

The selected Vendor to whom the contract is awarded shall be responsible for the performance of all duties contained within this RFP for the firm and fixed price quoted in the Vendor's proposal to this RFP. All proposals must state a firm and fixed price for the services described.

All information and amendments contained in this RFP reflect the best and most accurate information available to Medicaid at the time of the RFP preparation. No inaccuracies in such data shall constitute a basis for change of the payments to the Vendor or a basis for legal recovery of damages, actual, consequential, or punitive.

# II. Scope of Work

The awarded Vendor must be able to perform the services listed below and as further explained in 42 CFR § 455.304 "Condition for Federal Financial Participation."

- 1. The awarded Vendor must provide information necessary for an independent auditor to perform an audit of the State of Alabama Disproportionate Share (DSH) Program. In accordance with all requirements of CMS including due date as specified in 42 CFR § 455.304 "Conditions for Federal Financial Participation." The awarded Vendor must create a database containing the Medicare Cost Reports with the Medicaid information completed, for the years audited, but only as it relates to those reports as filed or as settled under CMS 2552-96. The awarded Vendor is not responsible for the audit of cost reports in order to accomplish the DSH program audit. The awarded Vendor will be responsible for the accumulation of cost report data in a format to be agreed to with the awarded Vendor. Medicaid may secure its own license for said software and such may be utilized by the awarded Vendor in accumulating the required data. The database will remain the property of the State of Alabama.
- 2. The awarded Vendor may be requested to provide consultation and analysis of financial structure, financial audit procedures, financial reporting requirements and other matters related to the establishment of financial audits of Managed Care providers (Managed Care Organizations, etc.). Provision of such analysis and consultation would not preclude the awarded Vendor from performing such audits under a separate procurement.
- 3. In addition, the awarded Vendor may be requested to provide additional consulting services as needed, including but not limited to State Plan Amendments; provider reimbursements including Upper Payment Limit (UPL) calculations; claims auditing; CMS negotiations, CMS form completion and reconciliation assistance (for example, CMS Forms 21, 21B, 37 and 64); analysis and advice related to health care reform, reimbursements, rate setting, and review work; integration of Alabama accounting and Medicaid MMIS and T-MSIS data; and other matters as may become relevant to the financial operations of the agency, as circumstances dictate.

#### **Mandatory Requirements**

The Vendor must respond to each of the following with an "Acknowledge and Will Comply" statement. If the Vendor cannot respond to one or more of the listed mandatory requirements, Medicaid may deem the proposal as non-compliant and may reject it.

- 1. The Vendor must not have any ownership interest and not have held any ownership interest in any entity currently enrolled in the Alabama Medicaid program or any entity which was enrolled in the Alabama Medicaid program subsequent to October 1, 2010.
- 2. The Vendor must possess no less than seven (7) years continuing experience in providing accounting, auditing and consulting services to state Medicaid agencies.

# **Technical Experience and Staffing**

The Vendor must describe their experience performing the following types of engagements. The description must include the client's name, their roles and responsibilities, and a brief description of the services delivered. Vendors may list multiple experiences for each:

- 1. DSH Audit/DSH Information Assimilation and Review
- 2. Certified Public Expenditures (CPE) Reconciliation
- 3. Hospital Reimbursement UPL Calculations/ Demonstrations Cost, MS-DRG, APR DRG, etc.
- 4. Nursing Home Reimbursement UPL Calculations/ Demonstrations Cost, Medicare, RUG, PDPM
- 5. Hospital Cost Report Preparation, Audit or Review
- 6. State Plan Amendment Reviews
- 7. CMS 64 Preparation, Reconciliation
- 8. State Share Funding Arrangements (Certified Public Expenditures, Intragovernmental Transfers, Provider Taxes, etc.) and CMS Negotiations
- 9. Public Assistance Cost Allocation Plan Preparation and Review
- 10. Other UPL Calculations including but not limited to Clinics, Physicians, etc.
- 11. Other as noted in the Scope of Work or as may be relevant to financial operation of a Medicaid Agency.

## **Staffing**

Medicaid defined the following Staffing Classifications:

Staff: Less than 3 years' experience in accounting or finance in the Health Care,

Medicaid, or Medicare industry

Senior: 3-5 years' experience in accounting or finance in the Health Care, Medicaid,

or Medicare industry

Manager: 5-8 years' experience in accounting or finance in the Health Care, Medicaid,

or Medicare industry

Senior Manager: 8+ years' experience in accounting or finance in the Health Care, Medicaid,

or Medicare industry

Partner or Principle: 10+ years' experience in accounting or finance in the Health Care, Medicaid,

or Medicare industry

The Vendor must provide the following information for the staff to be assigned to Medicaid for the duration of contract time:

1. A project organization chart that, at a minimum, identifies each key position. Medicaid reserves the right to interview and approve the individuals assigned to those positions, as well as to approve any later reassignment or replacement, although such approval will not be unreasonably withheld.

- 2. Completed Key Position Resume Sheet for each individual as provided in Appendix D, at a minimum, the Key positions must include the roles of a Partner or Principle, Senior Manager, and Manager.
- 3. A description of on-site commitment by each staffing classification.
- 4. A description of the normal time required to start work after a contract is awarded and provide assurances as to the availability of staff for Key positions within that timeframe.
- 5. A confirmation that the individuals submitted are currently employed within the Vendor organization or have been contacted by the Vendor and have agreed to join the Vendor organization upon contract award. Medicaid reserves the right to contact and/or interview submitted personnel prior to contract award, and Medicaid reserves the right to approve or reject such personnel.

# **III. Pricing**

Vendor's response must specify a firm and fixed rate per hour by staff classification by year for completion of each component of this RFP. The firm and fixed rate per hour must be entered on the RFP Pricing Form Appendix C and the RFP Coversheet Form. Pricing must be signed by a company officer empowered to bind the Vendor to the provisions of this RFP and any contract awarded pursuant to it.

If the proposal does not contain a firm and fixed rate per hour for each staff classification for each year of the engagement, the proposal will not be considered to meet submission requirements.

The hours per classification must be multiplied by the proposed firm and fixed rate per classification and summed to get a total. For the purposes of this solicitation, general (non-technical) management and administrative (secretarial support) are assumed to be part of the firm and fixed rates of the professionals. Said proposed total must incorporate all direct and indirect cost for the proposed scope of services for the contract year. Vendors must not propose an amount for travel and per diem. Travel and per diem must be included to be part of the firm and fixed rates.

# IV. General

The Alabama Medicaid Agency is responsible for the administration of the Alabama Medicaid Program under a federally approved State Plan for Medical Assistance. Through teamwork, the Agency strives to enhance and operate a cost efficient system of payment for health care services rendered to low income individuals through a partnership with health care providers and other health care insurers both public and private.

Medicaid's central office is located at 501 Dexter Avenue in Montgomery, Alabama. Central office personnel are responsible for data processing, program management, financial management, program integrity, general support services, professional services, and recipient eligibility services. For certain recipient categories, eligibility determination is made by Agency personnel located in eleven (11) district offices throughout the state and by one hundred forty (140) out-stationed workers in designated hospitals, health departments and clinics. Medicaid eligibility is also determined through established policies by the Alabama Department of Human Resources and the Social Security Administration. The Alabama Medicaid Agency servers approximately 1,000,000 Alabama citizens each year through a variety of programs.

Services covered by Medicaid include, but are not limited to, the following:

- Physician Services
- Inpatient and Outpatient Hospital Services
- Rural Health Clinic Services
- Laboratory and X-ray Services
- Nursing Home Services
- Early and Periodic Screening, Diagnosis and Treatment
- Dental for children ages zero (0) to twenty (20)
- Home Health Care Services and Durable Medical Equipment
- Family Planning Services
- Nurse-Midwife Services
- Federally Qualified Health Center Services
- Hospice Services
- Prescription Drugs
- Optometric Services
- Transportation Services
- Hearing Aids
- Intermediate Care Facilities for Individuals with Intellectual Disabilities
- Prosthetic Devices
- Outpatient Surgical Services
- Renal Dialysis Services
- Home and Community Based Waiver Services
- Prenatal Clinic Services
- Mental Health Services

Additional program information can be found at www.medicaid.alabama.gov.

This document outlines the qualifications which must be met in order for an entity to serve as Contractor. It is imperative that potential Contractors describe, **in detail**, how they intend to approach the Scope of Work specified in Section II of the RFP. The ability to perform these services must be carefully documented, even if the Contractor has been or is currently participating in a Medicaid Program. Proposals will be evaluated based on the written information that is presented in the response. This requirement underscores the importance and the necessity of providing in-depth information in the proposal with all supporting documentation necessary.

The Vendor must demonstrate in the proposal a thorough working knowledge of program policy requirements as described, herein, including but not limited to the applicable Operational Manuals, State Plan for Medical Assistance, Administrative Code and Code of Federal Regulations (CFR) requirements.

Entities that are currently excluded under federal and/or state laws from participation in Medicare/Medicaid or any State's health care programs are prohibited from submitting bids.

# V. Corporate Background and References

# **Entities submitting proposals must:**

- a. Provide evidence that the Vendor possesses the qualifications required in this RFP. If a subcontractor is warranted, the Contractor must identify the percentage of work, as measured by the total Proposal price, to be performed by the subcontractor. *All contractor and subcontractor employees must work in the continental United States*.
- b. Provide a description of the Vendor's organization, including:
  - 1. Date established.
  - 2. Ownership (public company, partnership, subsidiary, etc.). Include an organizational chart depicting the Vendor's organization in relation to any parent, subsidiary or related organization.
  - 3. Number of employees and resources.
  - 4. Names and resumes of Senior Managers and Partners in regards to this contract.
  - 5. A list of all similar projects the Vendor has completed within the last three years.
  - 6. A detailed breakdown of proposed staffing for this project, including names and education background of all employees that will be assigned to this project.
  - 7. A list of all Medicaid agencies or other entities for which the Vendor currently performs similar work.
  - 8. Evidence that the Vendor is financially stable and that it has the necessary infrastructure to complete this contract as described in the Vendor's Proposal. The Vendor must provide audited financial statements for the last three years, or similar evidence of financial stability for the last three years.
  - 9. Vendor's acknowledgment that the State will not reimburse the Contractor until: (a) the Project Director has approved the invoice; and (b) the Agency has received and approved all deliverables covered by the invoice.
  - 10. Details of any pertinent judgment, criminal conviction, investigation or litigation pending against the Vendor or any of its officers, directors, employees, agents or subcontractors of which the Vendor has knowledge, or a statement that there are none. The Agency reserves the right to reject a proposal solely on the basis of this information.
- c. The contractor and sub-contractor must have all necessary business licenses, registrations and professional certifications at the time of the contracting to be able to do business in Alabama. All companies submitting proposals in response to this RFP must be qualified to transact business in the State of Alabama in accordance with to include, but not limited to, Code of Alabama 1975, 10A-1-7.01 et seq., and shall have filed and possess a valid "Application for Registration" issued by the Secretary of State at the time of responding to this RFP. To obtain forms for the application, contact the Secretary of State, (334) 242-5324, <a href="www.sos.state.al.us">www.sos.state.al.us</a>.
- d. Furnish three (3) references for projects of similar size and scope, including contact name, title, telephone number, and address. Performance references should also include contract type, size, and duration of services rendered. **You may not use any Alabama Medicaid Agency personnel as a reference.**

The State reserves the right to use any information or additional references deemed necessary to establish the ability of the Vendor to perform the conditions of the contract.

# VI. Submission Requirements

# A. Authority

This RFP is issued under the authority of Section 41-4-110 et. seq. of the Alabama Code and 45 CFR part 75. The RFP process is a procurement option allowing the award to be based on stated evaluation criteria. The RFP states the relative importance of all evaluation criteria. No other evaluation criteria, other than as outlined in the RFP, will be used.

In accordance with 45 CFR part 75, the State encourages free and open competition among Vendors. Whenever possible, the State will design specifications, proposal requests, and conditions to accomplish this objective, consistent with the necessity to satisfy the State's need to procure technically sound, cost-effective services and supplies.

#### **B. Single Point of Contact**

From the date this RFP is issued until a Vendor is selected and the selection is announced by the Project Director, all communication must be directed to the Project Director in charge of this solicitation. Vendors or their representatives must not communicate with any State staff or officials regarding this procurement with the exception of the Project Director. Any unauthorized contact may disqualify the Vendor from further consideration. Contact information for the single point of contact is as follows:

**Project Director:** Cindy McGuire

**Director of Financial Operations** 

Address: Alabama Medicaid Agency

Lurleen B. Wallace Bldg.

**501 Dexter Avenue** 

PO Box 5624

Montgomery, Alabama 36103-5624

E-Mail Address: AACSRFP@medicaid.alabama.gov

#### C. RFP Documentation

All documents and updates to the RFP including, but not limited to, the actual RFP, questions and answers, addenda, etc., will be posted to the Agency's website at www.medicaid.alabama.gov.

#### D. Questions Regarding the RFP

Vendors with questions requiring clarification or interpretation of any section within this RFP must submit questions and receive formal, written replies from the State. Each question must be submitted to the Project Director via email. Questions and answers will be posted on the website as available.

# E. Acceptance of Standard Terms and Conditions

Vendor must submit a statement stating that the Vendor has an understanding of and will comply with the terms and conditions as set out in this RFP. Additions or exceptions to the standard terms and conditions are not allowed.

# F. Adherence to Specifications and Requirements

Vendor must submit a statement stating that the Vendor has an understanding of and will comply with the specifications and requirements described in this RFP.

#### G. Order of Precedence

In the event of inconsistencies or contradictions between language contained in the RFP and a Vendor's response, the language contained in the RFP will prevail. Should the State issue addenda to the original RFP, then said addenda, being more recently issued, would prevail against both the original RFP and the Vendor's proposal in the event of an inconsistency, ambiguity, or conflict.

## H. Vendor's Signature

The proposal must be accompanied by the RFP Cover Sheet signed in ink by an individual authorized to legally bind the Vendor. The Vendor's signature on a proposal in response to this RFP guarantees that the offer has been established without collusion and without effort to preclude the State from obtaining the best possible supply or service. Proof of authority of the person signing the RFP response must be furnished upon request.

#### I. Offer in Effect for 90 Days

A proposal may not be modified, withdrawn or canceled by the Vendor for a 90-day period following the deadline for proposal submission as defined in the Schedule of Events, or receipt of best and final offer, if required, and Vendor so agrees in submitting the proposal.

#### J. State Not Responsible for Preparation Costs

The costs for developing and delivering responses to this RFP and any subsequent presentations of the proposal as requested by the State are entirely the responsibility of the Vendor. The State is not liable for any expense incurred by the Vendor in the preparation and presentation of their proposal or any other costs incurred by the Vendor prior to execution of a contract.

# K. State's Rights Reserved

While the State has every intention to award a contract as a result of this RFP, issuance of the RFP in no way constitutes a commitment by the State to award and execute a contract. Upon a determination such actions would be in its best interest, the State, in its sole discretion, reserves the right to:

- Cancel or terminate this RFP;
- Reject any or all of the proposals submitted in response to this RFP;
- Change its decision with respect to the selection and to select another proposal;
- Waive any minor irregularity in an otherwise valid proposal which would not jeopardize the overall program and to award a contract on the basis of such a waiver (minor irregularities

are those which will not have a significant adverse effect on overall project cost or performance);

- Negotiate with any Vendor whose proposal is within the competitive range with respect to technical plan and cost;
- Adopt to its use all, or any part, of a Vendor's proposal and to use any idea or all ideas presented in a proposal;
- Amend the RFP (amendments to the RFP will be made by written addendum issued by the State and will be posted on the RFP website);
- Not award any contract.

#### L. Price

Vendors must respond to this RFP by utilizing the RFP Cover Sheet to indicate the firm and fixed price for the implementation and updating/operation phase to complete the scope of work.

# M. E-Verify Memorandum of Understanding

The proposal response must include an E-Verify Memorandum of Understanding with the Department of Homeland Security.

#### N. Proposal Format

Proposals must be prepared on standard 8 ½" x 11" paper and must be bound. All proposal pages must be numbered unless specified otherwise. All responses, as well as, any reference material presented, must be written in English.

Proposals must not include references to information located elsewhere, such as Internet websites. Information or materials presented by the Vendor outside the formal response or subsequent discussion/negotiation, if requested, will not be considered, and will have no bearing on any award.

This RFP and its attachments are available on Medicaid's website. The Vendor acknowledges and accepts full responsibility to ensure that no changes are made to the RFP. In the event of inconsistencies or contradictions between language contained in the RFP and a Vendor's response, the language contained in the RFP will prevail. Should Medicaid issue addenda to the original RFP, then said addenda, being more recently issued, would prevail against both the original RFP and the Vendor's proposal.

#### O. Proposal Withdrawal

The Vendor may withdraw a submitted proposal at any time before the deadline for submission. To withdraw a proposal, the Vendor must submit a written request, signed by a Vendor's representative authorized to sign the resulting contract, to the RFP Project Director. After withdrawing a previously submitted proposal, the Vendor may submit another proposal at any time up to the deadline for submitting proposals.

#### P. Proposal Amendment

Medicaid will not accept any amendments, revisions, or alterations to proposals after the deadline for submitting proposals unless such is formally requested, in writing, by Medicaid.

# Q. Proposal Errors

The Vendor is liable for all errors or omissions contained in their proposals. The Vendor will not be allowed to alter proposal documents after the deadline for submitting proposals. If the Vendor needs to change a previously submitted proposal, the Vendor must withdraw the entire proposal and may submit the corrected proposal before the deadline for submitting proposals.

# **R.** Disclosure of Proposal Contents

Proposals and supporting documents are kept confidential until the evaluation process is complete and a Vendor has been selected. The Vendor should be aware that any information in a proposal may be subject to disclosure and/or reproduction under Alabama law. Designation as proprietary or confidential may not protect any materials included within the proposal from disclosure if required by law. The Vendor should mark or otherwise designate any material that it feels is proprietary or otherwise confidential by labeling the page as "CONFIDENTIAL". The Vendor must also state any legal authority as to why that material should not be subject to public disclosure under Alabama open records law and is marked as Proprietary Information. By way of illustration but not limitation, "Proprietary Information" may include trade secrets, inventions, mask works, ideas, processes, formulas, source and object codes, data, programs, other works of authorship, know-how, improvements, discoveries, developments, designs and techniques.

Information contained in the Pricing Section may not be marked confidential. It is the sole responsibility of the Vendor to indicate information that is to remain confidential. Medicaid assumes no liability for the disclosure of information not identified by the Vendor as confidential. If the Vendor identifies its entire proposal as confidential, Medicaid may deem the proposal as non-compliant and may reject it.

#### S. Submission of Proposals

Proposals must be sealed and labeled on the outside of the package to clearly indicate that they are in response to 2024-AACS-01 Proposals must be sent to the attention of the Project Director and received at the Agency as specified in the Schedule of Events. It is the responsibility of the Vendor to ensure receipt of the Proposal by the deadline specified in the Schedule of Events.

# T. Copies Required

Vendors must submit one original Proposal with original signatures in ink, one additional hard copy in binder form, plus two electronic copies of the Proposal on CD/DVD or jump drive clearly labeled with the Vendor name. One electronic copy (Word and searchable PDF format) MUST be a complete version of the Vendor's response and the second electronic (searchable PDF format) copy MUST have any information asserted as confidential or proprietary removed. Vender must identify the original hard copy clearly on the outside of the proposal.

#### **U.** Late Proposals

Regardless of cause, late proposals will not be accepted and will automatically be disqualified from further consideration. It shall be the Vendor's sole risk to assure delivery at the Agency by the designated deadline. Late proposals will not be opened and may be returned to the Vendor at the expense of the Vendor or destroyed if requested.

# V. Proposal Clarifications

The Agency reserves the right to request clarifications with any or all Vendors if they are necessary to properly clarify compliance with the requirements of this RFP. The Agency will not be liable for any costs associated with such clarifications. The purpose of any such clarifications will be to ensure full understanding of the proposal. Clarifications will be limited to specific sections of the proposal identified by Medicaid. If clarifications are requested, the Vendor must put such clarifications in writing within the specified time frame.

# VII. Evaluation and Selection Process

# A. Initial Classification of Proposals as Responsive or Non-responsive

All proposals will initially be classified as either "responsive" or "non-responsive." Proposals may be found non-responsive at any time during the evaluation process or contract negotiation if any of the required information is not provided; or the proposal is not within the plans and specifications described and required in the RFP. If a proposal is found to be non-responsive, it will not be considered further.

Proposals failing to demonstrate that the Vendor meets the mandatory requirements listed in Appendix A will be deemed non-responsive and not considered further in the evaluation process (and thereby rejected).

# **B.** Determination of Responsibility

The Project Director will determine whether a Vendor has met the standards of responsibility. In determining responsibility, the Project Director may consider factors such as, but not limited to, the vendor's specialized expertise, ability to perform the work, experience and past performance. Such a determination may be made at any time during the evaluation process and through contract negotiation if information surfaces that would result in a determination of non-responsibility. If a Vendor is found non-responsible, a written determination will be made a part of the procurement file and mailed to the affected Vendor.

# C. Opportunity for Additional Information

The State reserves the right to contact any Vendor submitting a proposal for the purpose of clarifying issues in that Vendor's proposal. Vendors should clearly designate in their proposal a point-of-contact for questions or issues that arise in the State's review of a Vendor's proposal.

#### **D. Evaluation Committee**

An Evaluation Committee appointed by the Project Director will read the proposals, conduct corporate and personal reference checks, score the proposals, and make a written recommendation to the Commissioner of the Alabama Medicaid Agency. The State may change the size or composition of the committee during the review in response to exigent circumstances.

# E. Scoring

The Evaluation Committee will score the proposals using the scoring system shown in the table below. The highest score that can be awarded to any proposal is 100 points.

<b>Evaluation Factor</b>	<b>Highest Possible Score</b>
Corporate Background	20
Scope of Work	35
References	20
Price	25
Total	100

# F. Determination of Successful Proposal

The Vendor whose proposal is determined to be in the best interest of the State will be recommended as the successful Contractor. The Project Director will forward this Vendor's proposal through the supervisory chain to the Commissioner, with documentation to justify the Committee's recommendation.

The Commissioner will review the Committee's recommendation as well as the Vendor's past performance under previously awarded contracts, if applicable. The Vendor whose proposal is determined by the Commissioner to be in the best interests of the State will be recommended as the successful contractor. When the final approval is received, the State will notify the selected Vendor. If the State rejects all proposals, it will notify all Vendors.

# VIII. General Terms and Conditions

#### A. General

This RFP and Contractor's response thereto shall be incorporated into a contract by the execution of a formal agreement. The contract and amendments, if any, are subject to approval by the Governor of the State of Alabama.

The contract shall include the following:

- 1. Executed contract,
- 2. RFP, attachments, and any amendments thereto,
- 3. Contractor's response to the RFP, and shall be construed in accordance with and in the order of the applicable provisions of:
  - Title XIX of the Social Security Act, as amended and regulations promulgated hereunder by HHS and any other applicable federal statutes and regulations
  - The statutory and case law of the State of Alabama
  - The Alabama State Plan for Medical Assistance under Title XIX of the Social Security Act, as amended
  - The Medicaid Administrative Code
  - Medicaid's written response to prospective Vendor questions

# **B.** Compliance with State and Federal Regulations

Contractor shall perform all services under the contract in accordance with applicable federal and state statutes and regulations. Medicaid retains full operational and administrative authority and responsibility over the Alabama Medicaid Program in accordance with the requirements of the federal statutes and regulations as the same may be amended from time to time.

#### C. Term of Contract

The initial contract term shall be for two years effective February 1, 2025, through January 31, 2027. Alabama Medicaid shall have three, one-year options for extending this contract if approved by the Legislative Contract Review Oversight Committee. At the end of the contract period Alabama Medicaid may at its discretion, exercise the extension option and allow the period of performance to be extended at the rate indicated on the RFP Cover Sheet. The Vendor will provide pricing for each year of the contract, including any extensions.

Contractor acknowledges and understands that this contract is not effective until it has received all requisite state government approvals and Contractor shall not begin performing work under this contract until notified to do so by Medicaid. Contractor is entitled to no compensation for work performed prior to the effective date of this contract.

#### **D.** Contract Amendments

No alteration or variation of the terms of the contract shall be valid unless made in writing and duly signed by the parties thereto. The contract may be amended by written agreement duly executed by the parties. Every such amendment shall specify the date its provisions shall be effective as agreed to by the parties.

The contract shall be deemed to include all applicable provisions of the State Plan and of all state and federal laws and regulations applicable to the Alabama Medicaid Program, as they may be amended. In the event of any substantial change in such Plan, laws, or regulations, that materially affects the operation of the Alabama Medicaid Program or the costs of administering such Program, either party, after written notice and before performance of any related work, may apply in writing to the other for an equitable adjustment in compensation caused by such substantial change.

#### E. Confidentiality

Contractor shall treat all information, and in particular information relating to individuals that is obtained by or through its performance under the contract, as confidential information to the extent confidential treatment is provided under State and Federal laws including 45 CFR §§ 160.101 – 164.534. Contractor shall not use any information so obtained in any manner except as necessary for the proper discharge of its obligations and rights under this contract.

Contractor shall ensure safeguards that restrict the use or disclosure of information concerning individuals to purposes directly connected with the administration of the Plan in accordance with 42 CFR Part 431, Subpart F, as specified in 42 CFR § 434.6(a)(8). Purposes directly related to the Plan administration include:

#### 1. Establishing eligibility;

- 2. Determining the amount of medical assistance;
- 3. Providing services for recipients; and
- 4. Conducting or assisting an investigation, prosecution, or civil or criminal proceeding related to the administration of the Plan.

Pursuant to requirements of the Health Insurance Portability and Accountability Act (HIPAA) of 1996 (Public Law 104-191), the successful Contractor shall sign and comply with the terms of a Business Associate agreement with the Agency (Appendix B).

#### F. Security and Release of Information

Contractor shall take all reasonable precautions to ensure the safety and security of all information, data, procedures, methods, and funds involved in the performance under the contract, and shall require the same from all employees so involved. Contractor shall not release any data or other information relating to the Alabama Medicaid Program without prior written consent of Medicaid. This provision covers both general summary data as well as detailed, specific data. Contractor shall not be entitled to use of Alabama Medicaid Program data in its other business dealings without prior written consent of Medicaid. All requests for program data shall be referred to Medicaid for response by the Commissioner only.

# **G. Federal Nondisclosure Requirements**

Each officer or employee of any person to whom Social Security information is or may be disclosed shall be notified in writing by such person that Social Security information disclosed to such officer or employee can be only used for authorized purposes and to that extent and any other unauthorized use herein constitutes a felony punishable upon conviction by a fine of as much as \$5,000 or imprisonment for as long as five years, or both, together with the cost of prosecution. Such person shall also notify each such officer or employee that any such unauthorized further disclosure of Social Security information may also result in an award of civil damages against the officer or employee in an amount not less than \$1,000 with respect to each instance of unauthorized disclosure. These penalties are prescribed by IRC Sections 7213 and 7431 and set forth at 26 CFR § 301.6103(n).

Additionally, it is incumbent upon the contractor to inform its officers and employees of penalties for improper disclosure implied by the Privacy Act of 1974, 5 USC § 552a. Specifically, 5 USC § 552a(i)(1), which is made applicable to contractors by 5 USC § 552a(m)(1), provides that any officer or employee of a contractor, who by virtue of his/her employment or official position, has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established there under, and who knowing that disclosure of the specific material is prohibited, willfully discloses that material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

## H. Contract a Public Record

Upon signing of this contract by all parties, the terms of the contract become available to the public pursuant to Alabama law. Contractor agrees to allow public access to all documents, papers, letters, or other materials subject to the current Alabama law on disclosure. It is expressly understood that substantial evidence of Contractor's refusal to comply with this provision shall constitute a material breach of contract.

# I. Termination for Bankruptcy

The filing of a petition for voluntary or involuntary bankruptcy of a company or corporate reorganization pursuant to the Bankruptcy Act shall, at the option of Medicaid, constitute default by Contractor effective the date of such filing. Contractor shall inform Medicaid in writing of any such action(s) immediately upon occurrence by the most expeditious means possible. Medicaid may, at its option, declare default and notify Contractor in writing that performance under the contract is terminated and proceed to seek appropriate relief from Contractor.

#### J. Termination for Default

Medicaid may, by written notice, terminate performance under the contract, in whole or in part, for failure of Contractor to perform any of the contract provisions. In the event Contractor defaults in the performance of any of Contractor's material duties and obligations, written notice shall be given to Contractor specifying default. Contractor shall have 10 calendar days, or such additional time as agreed to in writing by Medicaid, after the mailing of such notice to cure any default. In the event Contractor does not cure a default within 10 calendar days, or such additional time allowed by Medicaid, Medicaid may, at its option, notify Contractor in writing that performance under the contract is terminated and proceed to seek appropriate relief from Contractor.

#### K. Termination for Unavailability of Funds

Performance by the State of Alabama of any of its obligations under the contract is subject to and contingent upon the availability of state and federal monies lawfully applicable for such purposes. If Medicaid, in its sole discretion, deems at any time during the term of the contract that monies lawfully applicable to this agreement shall not be available for the remainder of the term, Medicaid shall promptly notify Contractor to that effect, whereupon the obligations of the parties hereto shall end as of the date of the receipt of such notice and the contract shall at such time be cancelled without penalty to Medicaid, State or Federal Government.

#### L. Proration of Funds

In the event of proration of the funds from which payment under this contract is to be made, this contract will be subject to termination.

## M. Termination for Convenience

Medicaid may terminate performance of work under the Contract in whole or in part whenever, for any reason, Medicaid, in its sole discretion determines that such termination is in the best interest of the State. In the event that Medicaid elects to terminate the contract pursuant to this provision, it shall so notify the Contractor by certified or registered mail, return receipt requested. The termination shall be effective as of the date specified in the notice. In such event, Contractor will be entitled only to payment for all work satisfactorily completed and for reasonable, documented costs incurred in good faith for work in progress. The Contractor will not be entitled to payment for uncompleted work, or for anticipated profit, unabsorbed overhead, or any other costs.

# N. Force Majeure

Contractor shall be excused from performance hereunder for any period Contractor is prevented from performing any services pursuant hereto in whole or in part as a result of an act of God, war, civil disturbance, epidemic, court order; such nonperformance shall not be a ground for termination for default.

# O. Nondiscriminatory Compliance

Contractor shall comply with Title VII of the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, Executive Order No. 11246, as amended by Executive Order No. 11375, both issued by the President of the United States, the Americans with Disabilities Act of 1990, and with all applicable federal and state laws, rules and regulations implementing the foregoing statutes with respect to nondiscrimination in employment.

#### P. Conflict of Interest

The parties acknowledge and agree that the Contractor must be free of conflicts of interest in accordance with all federal and state regulations while performing the duties within the contract and this amendment. The Contractor and Medicaid agree that each has no conflict of interest preventing the execution of this Contract amendment or the requirements of the original contract, and said parties will abide by applicable state and federal regulations, specifically those requirements found in the Office of Federal Procurement Policy Act. 41 U.S.C.A. §§ 2101-2107.

# Q. Boycott Clauses

In compliance with Ala Code § 41-16-5, the contractor hereby certifies that it is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

In compliance with Ala Code § 41-16-163, by signing this contract, Contractor provides written verification that Contractor, without violating controlling law or regulation, does not and will not, during the term of the contract engage in economic boycotts as the term "economic boycott" is defined in Section 1 of the Act.

#### R. Small and Minority Business Enterprise Utilization

In accordance with the provisions of 45 CFR Part 75.330 and OMB Circular A-102, affirmative steps shall be taken to assure that small and minority businesses are utilized when possible as sources of supplies, equipment, construction, and services.

#### S. Worker's Compensation

Contractor shall take out and maintain, during the life of this contract, Worker's Compensation Insurance for all of its employees under the contract or any subcontract thereof, if required by state law.

#### T. Employment of State Staff

Contractor shall not knowingly engage on a full-time, part-time, or other basis during the period of the contract any professional or technical personnel, who are or have been in the employment of Medicaid during the previous twelve (12) months, except retired employees or contractual consultants, without the written consent of Medicaid. Certain Medicaid employees may be subject to more stringent employment restrictions under the Alabama Code of Ethics, § 36-25-1 et seq., Code of Alabama 1975.

# **U. Immigration Compliance**

Contractor will not knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Contractor shall comply with the requirements of the Immigration Reform and Control Act of 1986 and the Beason-Hammon Alabama Taxpayer and Citizen Protection Act (Ala, Act 2012- 491 and any amendments thereto) and certify its compliance by executing Attachment G. Contractor will document that the Contractor is enrolled in the E-Verify Program operated by the US Department of Homeland Security as required by Section 9 of Act 2012-491. During the performance of the contract, the Contractor shall participate in the E-Verify program and shall verify every employee that is required to be verified according to the applicable federal rules and regulations. Contractor further agrees that, should it employ or contract with any subcontractor(s) in connection with the performance of the services pursuant to this contract that the Contractor will secure from such subcontractor documentation that subcontractor is enrolled in the E-Verify program prior to performing any work on the project. The subcontractor shall verify every employee that is required to be verified according to the applicable federal rules and regulations. This subsection shall only apply to subcontractors performing work on a project subject to the provisions of this section and not to collateral persons or business entities hired by the subcontractor. Contractor shall maintain the subcontractor documentation that shall be available upon request by the Alabama Medicaid Agency.

Pursuant to Ala. Code § 31-13-9(k), by signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the state of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.

Failure to comply with these requirements may result in termination of the agreement or subcontract.

#### V. Share of Contract

No official or employee of the State of Alabama shall be admitted to any share of the contract or to any benefit that may arise there from.

## W. Waivers

No covenant, condition, duty, obligation, or undertaking contained in or made a part of the contract shall be waived except by written agreement of the parties.

#### X. Warranties Against Broker's Fees

Contractor warrants that no person or selling agent has been employed or retained to solicit or secure the contract upon an agreement or understanding for a commission percentage, brokerage, or contingency fee excepting bona fide employees. For breach of this warranty, Medicaid shall have the right to terminate the contract without liability.

#### Y. Novation

In the event of a change in the corporate or company ownership of Contractor, Medicaid shall retain the right to continue the contract with the new owner or terminate the contract. The new corporate or company entity must agree to the terms of the original contract and any amendments thereto. During the interim between legal recognition of the new entity and Medicaid execution of the novation agreement, a valid contract shall continue to exist between Medicaid and the original Contractor. When, to Medicaid's satisfaction, sufficient evidence has been presented of the new owner's ability to perform under the terms of the contract, Medicaid may approve the new owner and a novation agreement shall be executed.

# **Z.** Employment Basis

It is expressly understood and agreed that Medicaid enters into this agreement with Contractor and any subcontractor as authorized under the provisions of this contract as an independent Contractor on a purchase of service basis and not on an employer-employee basis and not subject to State Merit System law.

# AA. Disputes and Litigation

Except in those cases where the proposal response exceeds the requirements of the RFP, any conflict between the response of Contractor and the RFP shall be controlled by the provisions of the RFP. Any dispute concerning a question of fact arising under the contract which is not disposed of by agreement shall be decided by the Commissioner of Medicaid.

The Contractor's sole remedy for the settlement of any and all disputes arising under the terms of this contract shall be limited to the filing of a claim with the board of Adjustment for the State of Alabama. Pending a final decision of a dispute hereunder, the Contractor must proceed diligently with the performance of the contract in accordance with the disputed decision.

In the event of any dispute between the parties, senior officials of both parties shall meet and engage in a good faith attempt to resolve the dispute. Should that effort fail, and the dispute involves the payment of money, a party's sole remedy is the filing of a claim with the Board of Adjustment of the State of Alabama.

For any and all other disputes arising under the terms of this contract which are not resolved by negotiation, the parties agree to utilize appropriate forms of non-binding alternative dispute resolution including, but not limited to, mediation. Such dispute resolution shall occur in Montgomery, Alabama, utilizing where appropriate, mediators selected from the roster of mediators maintained by the Center For Dispute Resolution of the Alabama State Bar.

Any litigation brought by Medicaid or Contractor regarding any provision of the contract shall be brought in either the Circuit Court of Montgomery County, Alabama, or the United States District Court for the Middle District of Alabama, Northern Division, according to the jurisdictions of these courts. This provision shall not be deemed an attempt to confer any jurisdiction on these courts which they do not by law have, but is a stipulation and agreement as to forum and venue only.

### **BB.** Records Retention and Storage

Contractor shall maintain financial records, supporting documents, statistical records, and all other records pertinent to the Alabama Medicaid Program for a period of three years from the date of the final payment made by Medicaid to Contractor under the contract. However, if audit, litigation, or other legal action by or on behalf of the State or Federal Government has begun but is not completed at the end of the three- year period, or if audit findings, litigation, or other legal action have not been resolved at the end of the three year period, the records shall be retained until resolution.

# **CC.** Inspection of Records

Contractor agrees that representatives of the Comptroller General, HHS, the General Accounting Office, the Alabama Department of Examiners of Public Accounts, and Medicaid and their authorized representatives shall have the right during business hours to inspect and copy Contractor's books and records pertaining to contract performance and costs thereof. Contractor shall cooperate fully with requests from any of the agencies listed above and shall furnish free of charge copies of all requested records. Contractor may require that a receipt be given for any original record removed from Contractor's premises.

# **DD.** Use of Federal Cost Principles

For any terms of the contract which allow reimbursement for the cost of procuring goods, materials, supplies, equipment, or services, such procurement shall be made on a competitive basis (including the use of competitive bidding procedures) where practicable, and reimbursement for such cost under the contract shall be in accordance with 48 CFR, Chapter 1, Part 31. Further, if such reimbursement is to be made with funds derived wholly or partially from federal sources, such reimbursement shall be subject to Contractor's compliance with applicable federal procurement requirements, and the determination of costs shall be governed by federal cost principles.

# EE. Payment

Contractor shall submit to Medicaid a detailed monthly invoice for compensation for the deliverable and/or work performed. Invoices should be submitted to the Project Director. Payments are dependent upon successful completion and acceptance of described work and delivery of required documentation.

# FF. Notice to Parties

Any notice to Medicaid under the contract shall be sufficient when mailed to the Project Director. Any notice to Contractor shall be sufficient when mailed to Contractor at the address given on the return receipt from this RFP or on the contract after signing. Notice shall be given by certified mail, return receipt requested.

#### **GG.** Disclosure Statement

The successful Contractor shall be required to complete a financial disclosure statement with the executed contract.

#### **HH. Debarment**

Contractor hereby certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this contract by any Federal department or agency.

# II. Not to Constitute a Debt of the State

Under no circumstances shall any commitments by Medicaid constitute a debt of the State of Alabama as prohibited by Article XI, Section 213, Constitution of Alabama of 1901, as amended by Amendment 26. It is further agreed that if any provision of this contract shall contravene any statute or Constitutional provision or amendment, whether now in effect or which may, during the course of this Contract, be enacted, then that conflicting provision in the contract shall be deemed null and void. The Contractor's sole remedy for the settlement of any and all disputes arising under the terms of this agreement shall be limited to the filing of a claim against Medicaid with the Board of Adjustment for the State of Alabama.

# JJ. Qualification to do Business in Alabama

Should a foreign corporation (a business corporation incorporated under a law other than the law of this state) be selected to provide professional services in accordance with this RFP, it must be qualified to transact business in the State of Alabama and possess a valid "Application of Registration" issued by the Secretary of State at the time a professional services contract is executed. To obtain forms for an "Application for Registration", contact the Secretary of State at (334) 242-5324 or <a href="www.sos.state.al.us">www.sos.state.al.us</a>. The "Application for Registration" showing application has been made must be submitted with the proposal.

#### KK. Choice of Law

The construction, interpretation, and enforcement of this contract shall be governed by the substantive contract law of the State of Alabama without regard to its conflict of laws provisions. In the event any provision of this contract is unenforceable as a matter of law, the remaining provisions will remain in full force and effect.

#### LL. AMMIS Interface Standards

Contractor hereby certifies that any exchange of MMIS data with the Agency's fiscal agent will be accomplished by following the AMMIS Interface Standards Document, which will be posted on the Medicaid website.

#### MM. Non-appropriation and Proration Clause

When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be cancelled, and, to the extent permissible by law, the supplier shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the supplies or services delivered under the contract. To the extent permissible by law, this cost of cancellation may be paid from any appropriations available for that purpose.

In the event that proration of appropriated funds from which the State is to pay the supplier is declared by the Governor pursuant to Section 41-4-90 of the Code of Alabama, the contractor shall have the option, in addition to the other remedies of the contract, of renegotiating the contract to extend or change payment terms or amounts, or terminating the contract. In all circumstances, it is agreed that the terms and commitments of this contract shall not constitute a debt of the State of Alabama in violation of Section 213 of the Constitution of Alabama, as amended.

# NN. State of Alabama Accounting and Resource System (STAARS) Solicitation Document

All information found in the STAARS Solicitation document, including standard Terms and Conditions, released by the Alabama Department of Finance, in reference to this RFP is incorporated by reference into this document.

# **Appendix A:** Proposal Compliance Checklist

# **NOTICE TO VENDOR:**

It is highly encouraged that the following checklist be used to verify completeness of Proposal content. It is not required to submit this checklist with your proposal.

Vendor Name	
Project Director	Review Date

Proposals for which **ALL** applicable items are marked by the Project Director are determined to be compliant for responsive proposals.

⊠ IF CORRECT	BASIC PROPOSAL REQUIREMENTS
	1. Vendor's original proposal received on time at correct location.
	2. Vendor submitted the specified copies of proposal and in electronic format.
	3. The Proposal includes a completed and signed RFP Cover Sheet.
	4. The Proposal is a complete and independent document, with no references to external documents or resources.
	5. Vendor submitted signed acknowledgement of any and all addenda to RFP.
	6. The Proposal includes written confirmation that the Vendor understands and shall comply with all of the provisions of the RFP.
	7. The Proposal includes required client references (with all identifying information in specified format and order).
	8. The Proposal includes a corporate background.
	9. The Proposal includes a detailed description of the plan to design, implement, monitor, and address special situations related to the 2024-AACS-01 as outlined in the request for proposal regarding each element listed in the scope of work.
	10. The response includes (if applicable) an Application of Registration or letter/form showing the application has been made with the Secretary of State.
	11. The response includes an E-Verify MOU with the Department of Homeland Security.

# **Appendix B:** Contract and Attachments

The following are the documents that must be signed AFTER contract award and prior to the meeting of the Legislative Contract Oversight Committee Meeting.

# Sample Contract

Attachment A: Contract Review Report for Submission to Oversight Committee

Attachment B: Business Associate Addendum

Attachment C: Immigration Status

Attachment D: Instructions for Certification Regarding Debarment, Suspension,

Ineligibility and Voluntary Exclusion

Attachment E: Letter Regarding Reporting to Ethics Commission

Attachment F: Disclosure Statement

Attachment G: Beason-Hammon Certificate of Compliance Attachment H: Governor's Additional Contract Questions

# CONTRACT BETWEEN THE ALABAMA MEDICAID AGENCY AND

#### Contractor's Name

KNOW ALL MEN BY THESE PRESENTS, that the Alabama Medicaid Agency, an Agency of the State of Alabama, and Contractor's Name, Contractor, agree as follows:

Contractor shall furnish all labor, equipment, and materials and perform all of the work required under the Request for Proposal (RFP) Number Enter RFP, dated Enter date of RFP strictly in accordance with the requirements thereof and Contractor's response thereto.

Contractor shall be compensated for performance under this contract in accordance with the provisions of the RFP and the price provided on the RFP Cover Sheet response, in an amount not to exceed Enter Not to Exceed Amount.

Contractor and the Alabama Medicaid Agency agree that the initial term of the contract is Enter Begin Date to Enter End Date.

This contract specifically incorporates by reference the RFP, The State of Alabama Accounting and Resource System Solicitation Document, any attachments and amendments thereto, and Contractor's response.

In the event of any dispute between the parties, senior officials of both parties shall meet and engage in a good faith attempt to resolve the dispute. Should that effort fail and the dispute involves the payment of money, a party's sole remedy is the filing of a claim with the Board of Adjustment of the State of Alabama.

For any and all other disputes arising under the terms of this contract which are not resolved by negotiation, the parties agree to utilize appropriate forms of non-binding alternative dispute resolution including, but not limited to, mediation. Such dispute resolution shall occur in Montgomery, Alabama, utilizing where appropriate, mediators selected from the roster of mediators maintained by the Center for Dispute Resolution of the Alabama State Bar.

All services rendered by Contractor shall be as an independent contractor and not as an employee (merit or otherwise) of the State of Alabama, and Contractor shall not be entitled to or receive Merit System benefits.

By signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the state of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.

When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be cancelled, and, to the extent permissible by law, the supplier shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the supplies or services delivered under the contract. To the extent permissible by law, this cost of cancellation may be paid from any appropriations available for that purpose.

In the event that proration of appropriated funds from which the State is to pay the supplier is declared by the Governor pursuant to Section 41-4-90 of the Code of Alabama, the contractor shall have the option, in addition to the other remedies of the contract, of renegotiating the contract to extend or change payment

terms or amounts, or terminating the contract. In all circumstances, it is agreed that the terms and commitments of this contract shall not constitute a debt of the State of Alabama in violation of Section 213 of the Constitution of Alabama, as amended.

In compliance with Ala Code § 41-16-5, the contractor hereby certifies that it is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

In compliance with Ala Code § 41-16-163, by signing this contract, Contractor provides written verification that Contractor, without violating controlling law or regulation, does not and will not, during the term of the contract engage in economic boycotts as the term "economic boycott" is defined in Section 1 of the Act.

Failure to comply with these requirements may result in termination of the agreement or subcontract.

Contractor's Name	Alabama Medicaid Agency
	This contract has been reviewed for and is approved as to content.
Contractor Signature	Stephanie McGee Azar
Tax ID:	Commissioner
Date Signed:	Date Signed:
	This contract has been reviewed for legal form and complies with all applicable laws, rules, and regulations of the State of Alabama governing these matters.
	Legal Counsel
	Chief Procurement Officer State Purchasing
	APPROVED:
	Kay Ivey Governor, State of Alabama

# **Contract Review Permanent Legislative Oversight Committee**

Alabama State House --- Montgomery, Alabama 36130

# CONTRACT REVIEW REPORT

(Separate review report required for each contract Contractor Information)

#### **Contractor Information**

Contractor's Physical Street Address (No P.	O. Box Accepted)	City	State	<u> </u>
Is Contractor a Sole Source? YES NO	(If Yes, Attach Sole Source	Approval from the Chief	Procurement Office	er)
Is Contractor organized as an Alabama Entit	ty in Alabama? YESNO _			
If No, is Contractor Registered with Alabam	·			
List the Members/Owners (e.g. John Smith)	· · · · · · · · · · · · · · · · · · ·			
Is Contractor a minority-owned business? Y				NO
Does Contractor have current member of Le Is a Lobbyist/Consultant Affiliated with this				
If Yes, Give Name:				
ntract Information				
Contract Number:	(See Fiscal Policies	s & Procedures Manual)		
Contract Amount: \$	(Put Amount You Are Asking F	or Today Only; See Fiscal	Policies & Procedu	res Manual)
State Funds:	% Federal Funds:		% Other Funds:	**
**Please Specify Source of Other Funds (Fe	ees, Grants, etc.)			
Date Contract Effective:	Date Contract Ends:		_	
Type of Contract: NEW: RENE	EWAL: AMENDMENT:			
If AMENDMENT or RENEWAL, O		—— MENDMENT, will it extend	time? YES N	NO
[A] ORIGINAL contract amount to		\$		
[B] Contract Amount Total prior to		\$		
[C] Contract Amount Total after th		\$		
RFP: Was Contract Secured through RFP Process		RFQ Questions Below.		
Date the RFP was solicited:	AND Date the RFP was awarded:			
Posted to Statewide RFP Database at				

# ALABAMA MEDICAID AGENCY BUSINESS ASSOCIATE AGREEMENT

Revised 06/2019

This Agreement is made effective the Enter Begin Date, by and between the Alabama Medicaid Agency ("Covered Entity"), an agency of the State of Alabama, and Contractor Name ("Business Associate") (collectively the "Parties").

#### 1. BACKGROUND

- **1.1.** Business Associate agrees to perform the following services for or on behalf of Covered Entity: Enter a description below of the service(s) to be provided with sufficient detail to ensure clarity.
- **1.2.** The relationship between Covered Entity and Business Associate is such that the Parties believe Business Associate is or may be a "business associate" within the meaning of the HIPAA Rules (as defined below).
- **1.3.** The Parties enter into this Business Associate Agreement with the intention of complying with the HIPAA Rules allowing a covered entity to disclose protected health information to a business associate, and allowing a business associate to create or receive protected health information on its behalf, if the covered entity obtains satisfactory assurances that the business associate will appropriately safeguard the information.

#### 2. **DEFINITIONS**

#### 2.1. General Definitions

The following terms used in this Agreement shall have the same meaning as those terms in the HIPAA Rules: Breach, Data Aggregation, Designated Record Set, Disclosure, Electronic Protected Health Information, Health Care Operations, Individual, Minimum Necessary, Notice of Privacy Practices, Protected Health Information, Required By Law, Secretary, Security Incident, Subcontractor, Unsecured Protected Health Information, and Use.

# 2.2. Specific Definitions

- 2.2.1. <u>Business Associate</u>. "Business Associate" shall generally have the same meaning as the term "business associate" at 45 C.F.R. § 160.103
- 2.2.2. <u>Covered Entity</u>. "Covered Entity" shall generally have the same meaning as the term "covered entity" at 45 C.F.R. § 160.103.
- 2.2.3. <u>HIPAA Rules</u>. "HIPAA Rules" shall mean the Privacy, Security, Breach Notification, and Enforcement Rules at 45 C.F.R. Part 160 and Part 164 of the Health Insurance Portability and Accountability Act of 1996, as amended by the Health Information Technology for Economic and Clinical Health (HITECH) Act of 2009, and the implementing regulations promulgated thereunder from time to time by the U.S. Department of Health and Human Services (HHS).

#### 3. OBLIGATIONS OF BUSINESS ASSOCIATE

Business Associate agrees to the following:

- **3.1.** Use or disclose PHI only as permitted or required by this Agreement or as Required by Law.
- **3.2.** Use appropriate safeguards to prevent use or disclosure of PHI other than as provided for by this Agreement. Further, Business Associate will implement administrative, physical and technical safeguards (including written policies and procedures) that reasonably and appropriately protect the confidentiality, integrity and availability of electronic PHI that it creates, receives, maintains or transmits on behalf of Covered Entity as required by Subpart C of 45 C.F.R. Part 164.

- **3.3.** Mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use or disclosure of PHI by Business Associate in violation of the requirements of this Agreement.
- **3.4.** Report to Covered Entity within five (5) business days any use or disclosure of PHI not provided for by this Agreement of which it becomes aware.
- **3.5.** Ensure that any subcontractors that create, receive, maintain, or transmit protected health information on behalf of the Business Associate agree to the same restrictions, conditions, and requirements that apply to the Business Associate with respect to such information in accordance with 45 C.F.R. § 164.502(e)(1)(ii) and § 164.308(b)(2), if applicable.
- **3.6.** Provide Covered Entity with access to PHI within thirty (30) business days of a written request from Covered Entity, in order to allow Covered Entity to meet its requirements under 45 C.F.R. § 164.524, access to PHI maintained by Business Associate in a Designated Record Set.
- **3.7.** Make amendment(s) to PHI maintained by Business Associate in a Designated Record Set that Covered Entity directs or agrees to, pursuant to 45 C.F.R. § 164.526 at the written request of Covered Entity, within thirty (30) calendar days after receiving the request.
- **3.8.** Make internal practices, books, and records, including policies and procedures and PHI, relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of, Covered Entity, available to Covered Entity or to the Secretary within five (5) business days after receipt of written notice or as designated by the Secretary for purposes of determining compliance with the HIPAA Rules.
- **3.9.** Maintain and make available the information required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI as necessary to satisfy the Covered Entity's obligations under 45 C.F.R. § 164.528.
- **3.10.** Provide to the Covered Entity, within thirty (30) days of receipt of a written request from Covered Entity, the information required for Covered Entity to respond to a request by an Individual or an authorized representative for an accounting of disclosures of PHI in accordance with 45 C.F.R. § 164.528.
- **3.11.** Maintain a comprehensive security program appropriate to the size and complexity of the Business Associate's operations and the nature and scope of its activities as defined in the Security Rule.
- **3.12.** Notify the Covered Entity within five (5) business days following the discovery of a breach of unsecured PHI on the part of the Contractor or any of its sub-contractors, and
  - 3.12.1. Provide the Covered Entity the following information:
    - 3.12.1(a) The number of recipient records involved in the breach.
    - 3.12.1(b) A description of what happened, including the date of the breach and the date of the discovery of the breach if known.
    - 3.12.1(c) A description of the types of unsecure protected health information that were involved in the breach (such as whether full name, social security number, date of birth, home address, account number, diagnosis, disability code, or other type information were involved).
    - 3.12.1(d) Any steps the individuals should take to protect themselves from potential harm resulting from the breach.
    - 3.12.1(e) A description of what the Business Associate is doing to investigate the breach, to mitigate harm to individuals and to protect against any further breaches.
    - 3.12.1(f) Contact procedures for individuals to ask questions or learn additional information, which shall include the Business Associate's toll-free number, email address, Web site, or postal address.
    - 3.12.1(g) A proposed media release developed by the Business Associate.
  - 3.12.2 Work with Covered Entity to ensure the necessary notices are provided to the recipient, prominent media outlet, or to report the breach to the Secretary of Health and Human Services (HHS) as required by 45 C.F.R. Part 164, Subpart D.;
  - 3.12.3 Pay the costs of the notification for breaches that occur as a result of any act or failure to act on

- the part of any employee, officer, or agent of the Business Associate;
- 3.12.4 Co-ordinate with the Covered Entity in determining additional specific actions that will be required of the Business Associate for mitigation of the breach.

#### 4. PERMITTED USES AND DISCLOSURES

Except as otherwise limited in this Agreement, Business Associate may

- **4.1.** Use or disclose PHI to perform functions, activities, or services for, or on behalf of, Covered Entity as agreed to, provided that such use or disclosure would not violate the Subpart E of 45 C.F.R. Part 164 if done by Covered Entity;
- **4.2.** Use PHI for the proper management and administration of the Business Associate or to carry out the legal responsibilities of the Business Associate.
- **4.3.** Disclose PHI for the proper management and administration of the Business Associate, provided that:
  - 4.3.1. Disclosures are Required by Law; or
  - 4.3.2. Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will remain confidential and used or further disclosed only as Required by Law or for the purpose for which it was disclosed to the person, and the person notifies the Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached.
- **4.4.** Use PHI to provide data aggregation services to Covered Entity as permitted by 42 C.F.R. § 164.504(e)(2)(i)(B).

#### 5. REPORTING IMPROPER USE OR DISCLOSURE

The Business Associate shall report to the Covered Entity within five (5) business days from the date the Business Associate becomes aware of:

- **5.1.** Any use or disclosure of PHI not provided for by this agreement
- 5.2. Any Security Incident and/or breach of unsecured PHI

## 6. OBLIGATIONS OF COVERED ENTITY

The Covered Entity agrees to the following:

- **6.1.** Notify the Business Associate of any limitation(s) in its notice of privacy practices in accordance with 45 C.F.R. §164.520, to the extent that such limitation may affect Business Associate's use or disclosure of PHI
- **6.2.** Notify the Business Associate of any changes in, or revocation of, permission by an Individual to use or disclose PHI, to the extent that such changes may affect the Business Associate's use or disclosure of PHI.
- **6.3.** Notify the Business Associate of any restriction to the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 C.F.R. § 164.522, to the extent that such restriction may affect the Business Associate's use or disclosure of PHI.
- **6.4.** Not request Business Associate to use or disclose PHI in any manner that would not be permissible under the Privacy Rule if done by Covered Entity.
- **6.5.** Provide Business Associate with only that PHI which is minimally necessary for Business Associate to provide the services to which this agreement pertains.

# 7. TERM AND TERMINATION

- **7.1. Term**. The Term of this Agreement shall be effective as of the effective date stated above and shall terminate when the Business Associate no longer provides agreed upon services to the Covered Entity.
- **7.2. Termination for Cause**. Upon Covered Entity's knowledge of a material breach by Business Associate, Covered Entity may, at its option:
  - 7.2.1. Provide an opportunity for Business Associate to cure the breach or end the violation, and terminate this Agreement if Business Associate does not cure the breach or end the violation within the time specified by Covered Entity;
  - 7.2.2. Immediately terminate this Agreement; or
  - 7.2.3. If neither termination nor cure is feasible, report the violation to the Secretary as provided in the Privacy Rule.

# 7.3. Effect of Termination.

- 7.3.1. Except as provided in paragraph (2) of this section, upon termination of this Agreement, for any reason, Business Associate shall return or destroy all PHI received from Covered Entity, or created or received by Business Associate on behalf of Covered Entity. This provision shall apply to PHI that is in the possession of subcontractors or agents of Business Associate. Business Associate shall retain no copies of the PHI.
- 7.3.2. In the event that Business Associate determines that the PHI is needed for its own management and administration or to carry out legal responsibilities, and returning or destroying the PHI is not feasible, Business Associate shall provide to Covered Entity notification of the conditions that make return or destruction not feasible. Business Associate shall:
  - 7.3.2.a. Retain only that PHI which is necessary for Business Associate to continue its proper management and administration or to carry out its legal responsibilities;
  - 7.3.2.b. Return to Covered Entity or, if agreed to by Covered Entity, destroy the remaining PHI that the Business Associate still maintains in any form;
  - 7.3.2.c. Continue to use appropriate safeguards and comply with Subpart C of 45 C.F.R. Part 164 with respect to electronic protected health information to prevent use or disclosure of the protected health information, other than as provided for in this Section, for as long as Business Associate retains the PHI:
  - 7.3.2.d. Not use or disclose the PHI retained by Business Associate other than for the purposes for which such PHI was retained and subject to the same conditions set out at Section 4, "Permitted Uses and Disclosures" which applied prior to termination; and
  - 7.3.2.e. Return to Covered Entity or, if agreed to by Covered Entity, destroy the PHI retained by Business Associate when it is no longer needed by Business Associate for its proper management and administration or to carry out its legal responsibilities.

#### 7.4. Survival

The obligations of Business Associate under this Section shall survive the termination of this Agreement.

# 8. GENERAL TERMS AND CONDITIONS

- **8.1.** Any ambiguity in this Agreement shall be resolved to permit Covered Entity to comply with the HIPAA Rules.
- **8.2.** A breach of this Agreement by Business Associate shall be considered sufficient basis for Covered Entity to terminate the services of the Business Associate.
- **8.3.** The Parties agree to take such action as is necessary to amend this Agreement from time to time for Covered Entity to comply with the requirements of the HIPAA Rules.

IN WITNESS WHEREOF, Covered Entity and Business Associate have executed this Agreement effective on the date as stated above

# ALABAMA MEDICAID AGENCY

Signature	Date	
Nakeshia James		
Printed Name		
Privacy Analyst		
Title		
BUSINESS ASSOCIATE		
Signature	Date	
Printed Name	_	
Title	_	

# **IMMIGRATION STATUS**

	s project are either citizens of the United States or are in a proper orizes them to be employed for pay within the United States.
	Signature of Contractor
Witness	<u> </u>

#### <u>Instructions for Certification Regarding Debarment, Suspension,</u> <u>Ineligibility and Voluntary Exclusion</u>

(Derived from Appendix B to 45 CFR Part 76--Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions)

- 1. By signing and submitting this contract, the prospective lower tier participant is providing the certification set out therein.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this contract was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Alabama Medicaid Agency (the Agency) may pursue available remedies, including suspension and/or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the Agency if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- 4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, and voluntarily excluded, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this contract is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this contract that, should the contract be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this contract that it will include this certification clause without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Nonprocurement Programs.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the Agency may pursue available remedies, including suspension and/or debarment.

# KAY IVEY

Governor

# Alabama Medicaid Agency

501 Dexter Avenue P.O. Box 5624 Montgomery, Alabama 36103-5624

www.medicaid.alabama.gov e-mail: almedicaid@medicaid.alabama.gov

Telecommunication for the Deaf: 1-800-253-0799

334-242-5000 1-800-362-1504



STEPHANIE MCGEE AZAR

Commissioner

#### MEMORANDUM

SUBJECT: Reporting to Ethics Commission by Persons Related to Agency Employees

Section 36-25-16(b) Code of Alabama (1975) provides that anyone who enters into a contract with a state agency for the sale of goods or services exceeding \$7500 shall report to the State Ethics Commission the names of any adult child, parent, spouse, brother or sister employed by the agency.

Please review your situation for applicability of this statute. The address of the Alabama Ethics Commission is:

100 North Union Street RSA Union Bldg. Montgomery, Alabama 36104

A copy of the statute is reproduced below for your information. If you have any questions, please feel free to contact the Agency Office of General Counsel, at 242-5741.

Section 36-25-16. Reports by persons who are related to public officials or public employees and who represent persons before regulatory body or contract with state.

- (a) When any citizen of the state or business with which he or she is associated represents for a fee any person before a regulatory body of the executive branch, he or she shall report to the commission the name of any adult child, parent, spouse, brother, or sister who is a public official or a public employee of that regulatory body of the executive branch.
- (b) When any citizen of the State or business with which the person is associated enters into a contract for the sale of goods or services to the State of Alabama or any of its agencies or any county or municipality and any of their respective agencies in amounts exceeding seven thousand five | hundred dollars (\$7500) he or she shall report to the commission the names of any adult child, parent, spouse, brother, or sister who is a public official or public employee of the agency or department with whom the contract is made.
- (c) This section shall not apply to any contract for the sale of goods or services awarded through a process of public notice and competitive bidding.
- (d) Each regulatory body of the executive branch, or any agency of the State of Alabama shall be responsible for notifying citizens affected by this chapter of the requirements of this section. (Acts 1973, No. 1056, p. 1699, §15; Acts 1975, No. 130, §1; Acts 1995, No. 95-194, p. 269, §1.)



# State of Alabama Disclosure Statement

Required by Article 3B of Title 41, Code of Alabama 1975

ENTITY COMPLETING FORM		
ADDRESS		
CITY, STATE, ZIP		TELEPHONE NUMBER
STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOOD Alabama Medicaid Agency ADDRESS	DS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD	
501 Dexter Avenue, Post Office Box 5624 CITY, STATE, ZIP Montgomery, Alabama 36103-5624		TELEPHONE NUMBER (334) 353-3781
This form is provided with:		
Contract Proposal	Request for Proposal Invitation to	Bid Grant Proposal
Have you or any of your partners, division to any State Agency/Department in the co	ns, or any related business units previously performe urrent or last fiscal year?	ed work or provided goods
If yes, identify below the State Agency/Deprovided, and the amount received for the	epartment that received the goods or services, the te provision of such goods or services.	type(s) of goods or services previously
STATE AGENCY/DEPARTMENT	TYPE OF GOODS/SERVICES	AMOUNT RECEIVED
Agency/Department in the current or last  Yes  No	ns, or any related business units previously applied fiscal year?  ent that awarded the grant, the date such grant was	
Agency/Department in the current or last  Yes  No	fiscal year?	
Agency/Department in the current or last  Yes No  If yes, identify the State Agency/Departm	fiscal year? ent that awarded the grant, the date such grant was	s awarded, and the amount of the grant.
Agency/Department in the current or last  Yes No  If yes, identify the State Agency/Departm  STATE AGENCY/DEPARTMENT  [A] List below the name(s) are immediate family, or any financially from the propo	fiscal year? ent that awarded the grant, the date such grant was	s awarded, and the amount of the grant.  AMOUNT OF GRANT  es with whom you, members of your who may directly personally benefit
Agency/Department in the current or last  Yes No  If yes, identify the State Agency/Departm  STATE AGENCY/DEPARTMENT  [A] List below the name(s) are immediate family, or any financially from the propo	ent that awarded the grant, the date such grant was  DATE GRANT AWARDED  and address(es) of all public officials/public employee of your employees have a family relationship and wosed transaction. Identify the State Department/Age	s awarded, and the amount of the grant.  AMOUNT OF GRANT  es with whom you, members of your who may directly personally benefit
Agency/Department in the current or last  Yes No  If yes, identify the State Agency/Departm  STATE AGENCY/DEPARTMENT  [A] List below the name(s) at immediate family, or any financially from the propoemployees work. (Attach	ent that awarded the grant, the date such grant was  DATE GRANT AWARDED  and address(es) of all public officials/public employee of your employees have a family relationship and we used transaction. Identify the State Department/Age additional sheets if necessary.)	es with whom you, members of your who may directly personally benefit ency for which the public officials/public
Agency/Department in the current or last  Yes No  If yes, identify the State Agency/Departm  STATE AGENCY/DEPARTMENT  [A] List below the name(s) at immediate family, or any financially from the propoemployees work. (Attach	ent that awarded the grant, the date such grant was  DATE GRANT AWARDED  and address(es) of all public officials/public employee of your employees have a family relationship and we used transaction. Identify the State Department/Age additional sheets if necessary.)	es with whom you, members of your who may directly personally benefit ency for which the public officials/public
Agency/Department in the current or last  Yes No  If yes, identify the State Agency/Departm  STATE AGENCY/DEPARTMENT  [A] List below the name(s) at immediate family, or any financially from the propoemployees work. (Attach	ent that awarded the grant, the date such grant was  DATE GRANT AWARDED  and address(es) of all public officials/public employee of your employees have a family relationship and we used transaction. Identify the State Department/Age additional sheets if necessary.)	es with whom you, members of your who may directly personally benefit ency for which the public officials/public

2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public officials/public employees and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF FAMILY MEMBER	ADDRESS	NAME OF PUBLIC OFFICIAL/ PUBLIC EMPLOYEE	STATE DEPARTMENT/ AGENCY WHERE EMPLOYED
	es, and/or their far	mily members as the result of the contract, pro	direct financial benefit to be gained by the public oposal, request for proposal, invitation to bid, or
	mployee as the re		I, public employee, and/or family members of the bosal, invitation to bid, or grant proposal. (Attach
List below the name(s) a proposal, invitation to bid		all paid consultants and/or lobbyists utilized al:	to obtain the contract, proposal, request for
NAME OF PAID CONSULTANT/LO	BBYIST	ADDRESS	
			·
correct to the best of r	ny knowledge. I t	and penalty of perjury that all statements of further understand that a civil penalty of te s applied for knowingly providing incorrec	n percent (10%) of the amount of the
Signature		Date	
Notary's Signature		Date	Date Notary Expires

Article 3B of Title 41, Code of Alabama 1975 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

State of _	)		
County of	·)		
	FICATE OF COMPLIANCE CTION ACT (ACT 2011-535, a		ASON-HAMMON ALABAMA TAXPAYER AND CITIZEN 012-491)
DATE:_			
betweer		•	subject): Enter brief contract description by and ntee) and Alabama Medicaid Agency (State Agency or
1.	knowledge of the provisions of ACT (ACT 2011-535 of the Al	tion of presentations set out THE BEASON-HA abama Legislature, a	with the Contractor/Grantee named above, in this Certificate as the official and binding act of that entity, and has MMON ALABAMA TAXPAYER AND CITIZEN PROTECTION as amended by Act 2012-491) which is described herein as "the Act".
2.	Contractor/Grantee's business BUSINESS ENTITY. Any per activity, enterprise, profession, profit. "Business entity" shall in a. Self-employed in partnerships, limiliability companion registers with the b. Any business entimilar form of any such a business limiliar form of any such a business limiliar forman, or other person having including any person or entity of This term shall not include the within the household.	structure. son or group of person or occupation for gas anclude, but not be limited dividuals, business exted liability companies authorized to transfer Secretary of State. But that possesses a but thorization issued but cense, and any busing, corporation, partner ground or custody employing any person occupant of a housely	ntities filing articles of incorporation, partnerships, limited ies, foreign corporations, foreign limited partnerships, foreign limited sact business in this state, business trusts, and any business entity that business license, permit, certificate, approval, registration, charter, or y the state, any business entity that is exempt by law from obtaining less entity that is operating unlawfully without a business license. Earship, joint stock association, agent, manager, representative, of any employment, place of employment, or of any employee, in for hire within the State of Alabama, including a public employer. Hold contracting with another person to perform casual domestic labor
3.	(b) The Contractor/Grante As of the date of this Certificat	e is not a business er e, Contractor/Grante ll not knowingly emp	or employer as those terms are defined in Section 3 of the Act. ntity or employer as those terms are defined in Section 3 of the Act. e does not knowingly employ an unauthorized alien within the State ploy, hire for employment, or continue to employ an unauthorized
4.	Contractor/Grantee is enrolled factors beyond its control.	in E-Verify unless it	is not eligible to enroll because of the rules of that program or other
Certified	this day of	20	
			Name of Contractor/Grantee/Recipient
			Ву:
			Its
The abov	ve Certification was signed in my	presence by the pers	on whose name appears above, on
this	_ day of	20	
			WITNESS:
			Print Name of Witness

# GOVERNOR'S ADDITIONAL CONTRACT QUESTIONS FOR PERSONAL AND PROFESSIONAL SERVICES CONTRACTS

PART I.	Procuren	nent method. Mark boxes as appropriate.
	Compe	titive sealed bids/ITBs (§ 41-4-132)
	Ġ	This is a professional-services contract; CPO approval for use of ITB is attached.
		Alabama Buys/STAARS solicitation number:
		This is not a professional-services contract; no CPO approval for use of ITB required.
		Adequate public notice of ITB was given for a reasonable time prior to bid opening.
		Bids were opened publicly in the presence of one or more witnesses at time and place
		designated in the ITB.
$\boxtimes$	Compe	titive sealed proposals/RFPs (§ 41-4-133)
	$\boxtimes$	Number of providers the RFP was distributed to:
		Number of responses/proposals the agency reviewed:
	$\boxtimes$	RFP was posted to online database as required by § 41-4-66
		Alabama Buys/STAARS solicitation number:
	$\boxtimes$	A written determination was made that accepted proposal is "most advantageous to the state."
	$\boxtimes$	Public notice of award was given promptly after contract award.
		This is a contract for services governed by a DCM fee schedule.
		☐ Contract fees are within the approved DCM fee schedule.
		☐ DCM Director's approval for exceeding DCM fee schedule is attached.
		This is a contract for an architect, landscape architect, engineer, land surveyor, or geoscientist.
		☐ A competitive, qualifications-based process was used per § 41-4-133(j).
	-	ourchases (§ 41-4-134)
		Contract fees are below the small-purchase thresholds set forth in Rule 355-4-305.
		Lowest acceptable quote chosen from three written quotes solicited.
	_	Solicitation number in Alabama Buys/STAARS is:
_		Per Rule 355-4-305, no quotes required because:
Ц		ource procurement (§ 41-4-135)
	Ц	Written determination by CPO that there is only one source for the required professional
	F	service is attached.
	_	ency procurements (§ 41-4-136)  Written determination for basis of the emergency and selection of the contractor attached
		Written determination for basis of the emergency and selection of the contractor attached.
_		Approval attached from CPO or agency head (not subject to delegation).
Ц	•	procurements (§ 41-4-137) Written determination for basis of the emergency and selection of the contractor attached.
		Approval attached from CPO or agency head.
		• ,
	-	ans (§ 41-4-125.01) – provider selected from Medical Licensure Commission list. eys (§ 41-4-125)
		Litigation (Hourly)
		☐ DAG appointment letter attached.
		☐ Governor's rate approval letter attached. (See EO 726, ¶ 3.b.)
		Litigation (Contingency Fee)
	_	☐ DAG appointment letter attached.
		☐ Written determination attached as required by § 41-4-125(d)(1).
		☐ Fee within limits prescribed by § 41-4-125(d)(2)-(3) or AG/Governor written
		authorization for exceeding limits is attached as required by § 41-4-125(d)(5).
		☐ AG's standard contract addendum attached per § 41-4-125(d)(7).
		Non-litigation
	_	☐ Justification letter attached for not using in-house counsel or AG.

Please call the Governor's Legal Office at (334) 242-7120 for questions about this form.

Revised September 2023

• •	•	articularity. (See <u>EO 726</u> , ¶ 3.c.)
☐ <b>Exempt Contract.</b> Explanation of the	exemption and citation to	statutory authority:
ART II. IT (information technology) questions. <u>C</u>	heck one.	
<ul> <li>□ Contract is for IT supplies or services</li> <li>□ Contract is not for IT supplies or ser</li> <li>□ If exemption from OIT approval is claim</li> </ul>	vices.	Tattached per § 41-4-285.  provide citation to statutory authority:
ART III. Personal services (employer-employee r	elationship) questions. <u><b>Check o</b></u>	one.
<ul> <li>□ Approved by State Personnel Departant and Procedures Manual.</li> <li>□ Contract is not for personal services.</li> </ul>		ance with the <u>Alabama Fiscal Policy</u>
ART IV. Fiscal Policy and Procedures Manual rec	uirements and additional que	stions. Complete for all contracts.
·	to indemnify.  P vaccination. (See EO 724, ¶ s: page: on clause on page: se on page: on) clause on page: se on page: er § 8-1-251) on page: c boycott clause, explain an	
This contract is for administrative service  Ethics/nepotism clause (per  Disclosure statement required by § 4  Immigration documentation attached  I certify that all the information provided knowledge.  Agency/Department Head Signature	EO 726, ¶ 4) on page: 11-16-82 is attached (or cond (e.g., E-Verify/Certificate of the correct o	f Compliance). (See FPPM.)  ct, and complete to the best of my  Medicaid Agency
		•
Name & Phone # of Agency Contact:	Stephanie Lindsay	334-353-3781

Please call the Governor's Legal Office at (334) 242-7120 for questions about this form.

Revised September 2023

# **Appendix C:** Pricing

A. DSH						
Staff Level	Estimated	Year 1 –	Year 2 –	Year 3 –	Year 4 –	Year 5 –
	Hours	Hourly	Hourly	Hourly	Hourly	Hourly
		Rate	Rate	Rate	Rate	Rate
Staff	500					
Senior	1250					
Manager	100					
Senior Manager	100					
Partner or	100					
Principal						
TOTAL	2050					

B. Hospital UPL						
Staff Level	Estimated	Year 1 –	Year 2 –	Year 3 –	Year 4 –	Year 5 –
	Hours	Hourly	Hourly	Hourly	Hourly	Hourly
		Rate	Rate	Rate	Rate	Rate
Staff	40					
Senior	15					
Manager	10					
Senior Manager	10					
Partner or	25					
Principal						
TOTAL	100					

C. Nursing Facility UPL							
Staff Level	Estimated	Year 1 –		Year 3 –	Year 4 –	Year 5 –	
	Hours	Hourly	Hourly	Hourly	Hourly	Hourly	
		Rate	Rate	Rate	Rate	Rate	
Staff	100						
Senior	70						
Manager	10						
Senior Manager	10						
Partner or Principal	10						
TOTAL	200						

D. Other UPL							
Staff Level	Estimated	Year 1 –	Year 2 –	Year 3 –	Year 4 –	Year 5 –	
	Hours	Hourly	Hourly	Hourly	Hourly	Hourly	
		Rate	Rate	Rate	Rate	Rate	
Staff	120						
Senior	80						
Manager	10						
Senior Manager	10						
Partner or Principal	10						
TOTAL	230						

E. CMS 64						
Staff Level	Estimated Hours	Year 1 – Hourly	Year 2 – Hourly	Year 3 – Hourly	Year 4 – Hourly	Year 5 – Hourly
	Hours	Rate	Rate	Rate	Rate	Rate
Staff	0					
Senior	50					
Manager	10					
Senior Manager	0					
Partner or Principal	0					
TOTAL	60					

F. Other Consulting	F. Other Consulting					
Staff Level	Estimated	Year 1 –	Year 2 –	Year 3 –	Year 4 –	Year 5 –
	Hours	Hourly	Hourly	Hourly	Hourly	Hourly
		Rate	Rate	Rate	Rate	Rate
Staff	300					
Senior	300					
Manager	150					
Senior Manager	150					
Partner or	300					
Principal						
TOTAL	1200					

G. Total Engagement	G. Total Engagement				
	Year 1	Year 2	Year 3	Year 4	Year 5
TOTAL					
FINAL PRICE					
(TOTAL for years 1-5)					

Authorized Vendor Signature	Date

# **Appendix D: Key Position Resume Sheet**

## **Key Position Resume Sheet**

This form must be used to respond to Section VII – Technical Experience and Staffing. For each named individual a separate Key Position Resume Sheet must be submitted. Vendor Organization: \_\_\_\_\_ **Key Position:** \_\_\_ Candidate: Full Name: Last Name First Name MI Address Street: City: State: Zip: U.S. Citizen Non-U.S. Citizen Visa Status: Status: Employee Self Employed Subcontractor (Name: \_\_\_\_\_ Other: Education: Mark highest level Some HS HS/GED Bachelor Associate Master Doctoral completed. List most recent first, all secondary and post-secondary education (high school, GED, colleges, and universities) attended. Do not include copies of transcripts unless requested. Add additional rows if necessary School Name Degree/Major Year Received Degree Earned Work Experience: Describe your work experience related specifically to the Request for Proposal to which you are responding. Please list most recent job first. To add work experience, copy the format below and add additional sheets as needed. Work Experience #: Job Title: To Reason for Leaving: Hours per From week Describe your duties and responsibilities as they relate to the Request for Proposal:

#### References:

List 3 References below.		
Reference 1		
Name	Title	Organization
Address	Phone ( ) -	E-mail Address
	•	
Reference 2		
Name	Title	Organization
Address	Phone ( ) -	E-mail Address
Reference 3		
Name	Title	Organization
Address	Phone ( ) -	E-mail Address
knowledge and belief, al made in good faith. The service, academic/school sheet may be grounds for information provided to By submitting this data sentire scope of requirement for consideration exclusional line item will be consideration.	heet to Medicaid, the Candidate all of the information on and attach candidate further authorizes the relation, and criminal records. False or fir disqualifying a candidate or firm Medicaid may be investigated. Theet to Medicaid, the Candidate arents for this position as defined invely by this Vendor. Any candidate	and Vendor certify that both parties understand the a the RFP and the Candidate agrees to be submitted ate that is submitted by more than one Vendor for
Authorized Vendor Sign	ature	Date

## **Sample Key Position Resume Sheet**

**Vendor Organization:** <u>Auburn University Montgomery</u> Technical Team – Communications Manager **Key Position:** Candidate: Full Name: Jackson Hewlett M Address Street: 6760 Happy Lane Circle City: Oklahoma State: OK Zip: 54671 Non-U.S. Citizen Visa Status: U.S. Citizen Status: Employee Self Employed Subcontractor (Name: ) Other: Education: Some HS HS/GED Bachelor Master Doctoral Mark highest Associate level completed. M List most recent first, all secondary and post-secondary education (high school, GED, colleges, and universities) attended. Do not include copies of transcripts unless requested. Add additional rows if necessary School Name Degree/Major Degree Year Received Earned Harvard University Master Business Administration 2001 Yes Yale University Bachelor of Science in Information Technology Yes 2000 Princeton University Associate in **Data Processing** Technology 1997 Yes Work Experience: Describe your work experience related specifically to the Request for Proposal to which you are responding. Please list most recent job first. To add work experience, copy the format below and add additional sheets as needed. Work Experience #: 1 Job Title: Sr. SQL Administrator To Reason for Leaving: Hours per From Present week 02/2001 40 Describe your duties and responsibilities as they relate to the Request for Proposal. Maintain and develop employee database, supply database, clientele databases, and administer programming for these databases, Keep all records up to date in hard copies and soft on a network. Keep general knowledge of network in order to coordinate employee computers. Keep clientele in a secure intranet database.

Describe your duties and responsibilities as they relate to the Request for Proposal.

Maintain and develop employee database, supply database, clientele databases, and administer programming for these databases, Keep all records up to date in hard copies and soft on a network. Keep general knowledge of network in order to coordinate employee computers. Keep clientele in a secure intranet database.

Work Experie	Work Experience #: 2			
Job Title: Sof	Job Title: Software Application Engineer			
From 03/1995 To Reason for Leaving: New Job Opportunity		E .	Hours per week 40	

Describe your duties and responsibilities as they relate to the Request for Proposal.

Designs, develops, debugs, modifies, and tests software programs by using current programming languages, methodologies and technologies.

Documents software development and/or test development by writing documents, reports, memos, change requests. Methods used are determined by approved procedures and standards

Tracks software development effort by creating and maintaining records in the approved tracking management tool.

Analyzes, evaluates, and verifies requirements, software and systems by using software engineering practices.

#### References:

#### List 3 References below.

List 5 References below.				
Reference 1				
Name	Title	Organization		
	CEO	Bob Thornton Enterprise		
Bob Thornton				
Address	Phone	E-mail Address		
3245 Grey Hat Drive	(123) 456 - 7589	bob@greyhat.com		

Reference 2		
Name	Title	Organization
Henry Ford	CEO	Humpfrey Corp.
Address	Phone	E-mail Address
234 Humpfrey St.	(123) 456 - 7589	hford@humpfrey.com

#### Reference 3

Name Jack Daniels	Title Software Director	Organization Red Brick Software Services
Address 987 Daniels Dr.	Phone (123) 456 - 7589	E-mail Address j@daniels.com

#### Candidate and Vendor Certification

By submitting this data sheet to Medicaid, the Candidate and Vendor certify that, to the best of their knowledge and belief, all of the information on and attached to this data sheet is true, correct, complete, and made in good faith. The candidate further authorizes the release of all relevant prior employment, military service, academic/school, and criminal records. False or fraudulent information on or attached to this data sheet may be grounds for disqualifying a candidate or firing a candidate once work has begun. Any information provided to Medicaid may be investigated.

By submitting this data sheet to Medicaid, the Candidate and Vendor certify that both parties understand the entire scope of requirements for this position as defined in the RFP and the Candidate agrees to be submitted for consideration exclusively by this Vendor. Any candidate that is submitted by more than one Vendor for a line item will be considered disqualified.

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Candidate Data Sheets must be signed below by the Vendor.

[SIGNATURE]	3/4/2010
Authorized Vendor Signature	Date



# State of Alabama Solicitation

Solicitation		<b>Document Phase</b>	<b>Document Description</b>	
	RFP 062 24000000079	Final	Accounting, Auditing, and Consulting Services	
	Procurement Folder	Creation Date	Print Date	
	1991502	06/27/24	07/09/24	

# **Request for Proposals**

CONTACTS					
Contact	Name	E-mail	Phone		
Requestor:	Info RFP	RFP@medicaid.alabama.gov	334-353-3785		
Issuer:	Info RFP	RFP@medicaid.alabama.gov	334-353-3785		
<b>Buyer:</b>	Joseph Showalter	joseph.showalter@medicaid.alabama.gov	334-353-3652		
Rids will be	Rids will be accepted from: 07/09/24				

**to:** 08/23/24

All Inquiries for Information Regarding Bid Submission Requirements or Procurement Procedures Should be Directed To The Buyer Contact Listed Above.

#### **COMMODITY INFORMATION**

Group: 1 Line: 1 Line Type: Service

Commodity Code:PRF13Quantity:Commodity Description:FINANCIAL SERVICESUnit:

**Extended Description:** 

FINANCIAL SERVICES

#### SHIPPING AND BILLING

**Shipping** Billing

Medicaid Headquarters Shipping 501 Dexter Avenue ,

Montgomery, AL 36104

Delivery Date: Delivery Type:

#### **COMMODITY INFORMATION**

Group: 1 Line: 2 Line Type: Service

Commodity Code: 94649 Quantity:
Commodity Description: Financial Services (Not Otherwise Classified) Unit:

**Extended Description:** 

Date Printed: July 09,2024 Page Number:

Financial Services (Not Otherwise Classified)

Financial Services (Not Otherwise Classified)

#### SHIPPING AND BILLING

Shipping Billing

Medicaid Headquarters Shipping 501 Dexter Avenue

Montgomery, AL 36104

Delivery Date: Delivery Type:

#### COMMODITY INFORMATION

Group: 1 Line: 3 Line Type: Service

Commodity Code: 94611 Quantity:
Commodity Description: Accounting Services (Not Otherwise Classified) Unit:

**Extended Description:** 

Accounting Services (Not Otherwise Classified)

Accounting Services (Not Otherwise Classified)

#### SHIPPING AND BILLING

Shipping Billing

Medicaid Headquarters Shipping
501 Dexter Avenue

Montgomery, AL 36104

Delivery Date: Delivery Type:

## COMMODITY INFORMATION

Group: 1 Line: 4 Line Type: Service

Commodity Code: 94620 Quantity:
Commodity Description: Audit Services Unit:

**Extended Description:** 

**Audit Services** 

**Audit Services** 

#### SHIPPING AND BILLING

Shipping Billing

Medicaid Headquarters ShippingMedicaid Headquarters Billing501 Dexter Avenue501 Dexter AvenueMontgomery, AL 36104Montgomery, AL 36104

Delivery Date: Delivery Type:

Date Printed: July 09,2024 Page Number: 2

# COMMODITY INFORMATION

Group: 1 Line: 5 Line Type: Service

Commodity Code: 94631 Quantity:
Commodity Description: Certified Public Accountant (CPA) Services Unit:

**Extended Description:** 

Certified Public Accountant (CPA) Services

Certified Public Accountant (CPA) Services

## SHIPPING AND BILLING

Shipping Billing

Delivery Date: Delivery Type:

Date Printed: July 09,2024 Page Number: 3

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#### **Request for Proposal Standard Terms and Conditions**

#### 1. Authority

Division 4 of the Department of Finance Administrative Code (Chapters 355-4-1 through 355-4-6), effective October 1, 2022, is incorporated by reference and made a part of this document. To view the relevant provisions of the Administrative Code, visit our website <a href="https://purchasing.alabama.gov/">https://purchasing.alabama.gov/</a>

#### 2. Prohibited Contacts; Inquiries regarding this RFP

From the Release Date of this Request for Proposal (hereafter referred to as RFP) until a contract is awarded, parties that intend to submit, or have submitted, a Proposal are prohibited from communicating with any members of the Soliciting Party's Team for this transaction who may be identified herein or after the Release Date, or other employees or representatives of the Soliciting Party regarding this RFP or the underlying transaction except the designated contact(s).

#### 3. Nonresponsive Proposals

Any Proposal that does not satisfy requirements of the RFP may be deemed non-responsive and may be disregarded without evaluation. Supplemental information, including information necessary to clarify a proposal, may be required from any Proposer.

#### 4. Changes to RFP; Changes to Schedule

The Soliciting Party reserves the right to change or interpret the RFP prior to the Proposal Due Date. Changes will be communicated to those parties receiving the RFP who have not informed the Soliciting Party's designated contact that a Proposal will not be submitted. Changes to the deadline or other scheduled events may be made by the Soliciting Party as it deems to be in its best interest.

#### 5. Expenses of Proposal

A Proposer will not be reimbursed for any expenses incurred in preparation of a proposal.

#### 6. Rejection of Proposals

The State reserves the right to reject any and all proposals and cancel this Request if, in its sole discretion, it deems such action to be in its best interest.

#### 7. The Final Terms of the Engagement

Issuance of this RFP in no way constitutes a commitment by the State to award a contract. The final terms of engagement for the service provider will be set out in a contract which will be effective upon its

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acceptance by the State as evidenced by the signature thereon of its authorized representative. Provisions of this RFP and the accepted Proposal may be incorporated into the terms of the engagement should the State so dictate. Notice is hereby given that there are certain terms standard to commercial contracts in private sector use which the State is prevented by law or policy from accepting, including indemnification and holding harmless a party to a contract or third parties, consent to choice of law and venue other than the State of Alabama, methods of dispute resolution other than negotiation and mediation, waivers of subrogation and other rights against third parties, agreement to pay attorney's fees and expenses of litigation, and some provisions limiting damages payable by a vendor, including those limiting damages to the cost of goods or services.

#### 8. Choice of Law; Venue

This Contract will be governed by laws of the State of Alabama and the sole venue for litigation and alternative dispute resolution activities will be the City of Montgomery in the State of Alabama. No other court shall have jurisdiction.

#### 9. Not to Constitute a Debt of the State

The terms and commitments contained in the solicitation, or any contract resulting from this solicitation, shall not constitute a debt of the State of Alabama, the incurring of which is prohibited by Section 213 of the Official Recompilation of the Constitution of Alabama, 1901, as amended.

#### 10. Proration

Any provision of a contract resulting from this bid to the contrary notwithstanding, in the event of failure of the State to make payment hereunder as a result of partial unavailability, at the time such payment is due, of such sufficient revenues of the State to make such payment (proration of appropriated funds for the State having been declared by the governor pursuant to Section 41-4-90 of the Code of Alabama 1975), the supplier shall have the option, in addition to the other remedies of the contract, of renegotiating the contract (extending or changing payment terms or amounts) or terminating the contract.

#### 11. Non-appropriation of funds

Section 41-4-144(c) of the Code of Alabama 1975 states: "(c) When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be cancelled, and the supplier shall be reimbursed for the reasonable value of any non-recurring costs incurred but not amortized in the price of the supplies or services delivered under the contract. The cost of cancellation may be paid from any appropriations available for that purpose."

#### 12. Open Trade/No Boycott

For the term of this contract, supplier represents that it is not currently engaged in, and agrees not to engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this State can enjoy open trade.

#### 13. Dispute Resolution

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In the event of any dispute between the parties arising from this solicitation and any agreement relating to purchases or leases resulting therefrom, senior officials of both parties shall meet and engage in a good faith attempt to resolve the dispute. Should that effort fail and the dispute involves the payment of money, supplier's sole remedy is the filing of a claim with the Board of Adjustment of the State of Alabama. For any and all other disputes arising under the terms of this contract which are not resolved by negotiation, the parties agree to utilize appropriate forms of non-binding alternative dispute resolution including, but not limited to, mediation. Such dispute resolution shall occur in Montgomery, Alabama, utilizing where appropriate, mediators selected from the roster of mediators maintained by the Center for Dispute Resolution of the Alabama State Bar Association.

#### 14. Cancellation

A contract for supplies may be canceled by the Chief Procurement Officer, for justifiable cause, by giving the supplier thirty (30) days written notice. A supplier may request cancellation and the Chief Procurement Officer may grant the request, in his or her sole discretion, if performance is prevented by an act of God, act of War, order of legal authority, or other unavoidable circumstances not attributable to the fault or negligence of the supplier. Contracts for services may be cancelled for justifiable cause by the Chief Procurement Officer by giving the vendor at least 72 hours' written notice. The burden of proof for such relief rests with the supplier. All correspondence pertaining to cancellation of a contract must be addressed to the Chief Procurement Officer with a copy to the using agency.

#### 15. Sales Tax Exemption

Pursuant to Section 40-23-4 (a)(11) of the Code of Alabama 1975, the State of Alabama is exempt from paying sales tax. An exemption letter will be furnished upon request.

#### 16. No Indemnification

Supplier acknowledges and agrees that, under the terms of this solicitation and agreements relating to purchases or leases resulting therefrom, the State is prohibited from indemnifying the supplier. The State does not agree to and will not indemnify the supplier for any reason. The State of Alabama does not release or waive, expressly or implied, the State of Alabama's right to assert sovereign immunity or any other affirmative defense right it may have under law. The State of Alabama shall control the defense and settlement of any legal proceeding on behalf of the State, including the selection of attorneys.

#### 17. Foreign Corporation - Alabama Secretary of State Registration

Section 10A-1-7.01 to -7.14 of the Code of Alabama 1975 require a foreign entity (an out-of-state company/firm) to register with the Alabama Secretary of State's Office before transacting business in the State.

#### 18. Beason-Hammon Alabama Taxpayer and Citizen Protection Act

A contract resulting from this RFP will include provisions for compliance with certain requirements of the Beason-Hammon Alabama taxpayer and Citizen Protection Act, Sections 31-13-1 through 35, Code of Alabama 1975 as follows:

E- VERIFY ENROLLMENT DOCUMENTATION AND PARTCIPATION. As required by Section 31-13-9(b), Code of Alabama 1975 Contractor that is a "business entity" or "employer" as defined in

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Section 31-13-3, will enroll in the E-Verify Program administered by the United States Department of Homeland Security, will provide a copy of its Memorandum of Agreement with the United States Department of Homeland Security that program and will use that program for the duration of this contract.

As required by Section 31-13-9(k) of the Code of Alabama 1975, the supplier agrees to the following: "By signing this contract, the contracting parties affirm, for the duration of any agreement that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom."

To enroll in the E-Verify program visit <a href="https://www.e-verify.gov/">https://www.e-verify.gov/</a>

#### 19. Conflict of Law

If any provision of this solicitation and any subsequent award shall contravene any statute or Constitutional provision or amendment, either now in effect or which may, during the course of this agreement, be enacted, then that conflicting provision shall be deemed null and void.

#### 20. Disclosure Statement

A Proposal must include one original Disclosure Statement as required by Code Section 41-16-82, et seq., of the Code of Alabama 1975. The Disclosure Statement, and information, may be downloaded from the State of Alabama Attorney General's web site at <a href="https://www.alabamaag.gov/Forms">https://www.alabamaag.gov/Forms</a>

#### 21. Certification Pursuant to Act No. 2006-557

Section 41-4-142 of the Code of Alabama 1975 (Act No. 2006-557) provides that every bid submitted and contract executed shall contain a certification that the supplier, supplier, and all of its affiliates that make sales for delivery into Alabama or leases for use in Alabama are registered, collecting, and remitting Alabama State and local sales, use, and/or lease tax on all taxable sales and leases into Alabama. By submitting this bid or proposal, the supplier is hereby certifying that they are in full compliance with Section 41-4-142, they are not barred from bidding or entering into a contract as a result and acknowledges that the awarding authority may declare the contract void if the certification is false.

#### 22. Supplier Qualifications

After bid opening, the State reserves the right to request written proof of qualifications including, but not limited to, manufacturer's reseller authorization, professional licenses, certificates of insurance, etc.

#### 23. Pricing

The State of Alabama reserves the right to conduct analysis based on cost realism and/or price reasonableness for any or all bids as determined necessary in the sole discretion of the Chief Procurement Officer. Such analysis may include requests pursuant to Section 41-4-141 of the Code of Alabama 1975.

#### 24. Product Delivery, Receiving and Acceptance:

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In accordance with the Uniform Commerce Code (Title 7 of the Code of Alabama 1975), after delivery, the State of Alabama shall have the right to inspect all products before accepting. The State will inspect products in a reasonable timeframe. Signature on a delivery document does not constitute acceptance by the State. The State will accept products only after satisfactory inspection.

#### 25. Invoices

Inquiries concerning invoice payments are to be directed to the receiving agency.

#### 26. Late Payments

Penalty for agencies paying invoices late may not exceed the rate charged by State of Alabama Comptroller's Office per Section 41-16-3 of the Code of Alabama 1975 and as established by the Secretary of the Treasury under the authority of 26 U.S.C. §6621.

#### 27. Electronic Payments

Vendors must accept multiple forms of electronic payment at no additional cost to the State. Payment forms include but are not limited to state issued credit cards, P-cards, EFT or other forms of electronic payment.

#### 28. Supplier Registration

Suppliers may receive bid notices by registering for commodities at the Alabama Buys supplier portal, <a href="https://alabamabuys.gov">https://alabamabuys.gov</a>

#### 29. Internet Website Links

Internet and/or website links will not be accepted in bid responses as a means to supply any requirements stated in this solicitation.

#### 30. Solicitation Reponses and Results

The complete bid file will be made available for review as provided by (or as outlined) in Section 41-4-115 of the Code of Alabama 1975 and Rule 355-4-1-.04 of the Department of Finance Administrative Code.

#### 31. Exception to Terms and Conditions

Suppliers may place any qualifications, exceptions, conditions, reservations, limitations, or substitutions in their bid or proposal concerning the contract terms and conditions. However, the State is not obligated to accept any changes to the published terms and conditions of the solicitation.

#### 32. Intent to Award

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The State of Alabama Office of the Chief Procurement Officer will issue an 'Intent to Award' before a final award is made. The 'Intent to Award' will continue for a period of fourteen (14) calendar days, after which the award will be final provided there are no protests. A detailed explanation of this process may be reviewed in the Alabama Administrative Code – Chapter 355-4-6-.01. All protest communications filed via email must be sent to: protests@purchasing.alabama.gov

#### 33. Confidentiality

Procurement information is a public record to the extent provided by state law and shall be available to the public. Section 41-4-115 of the Code of Alabama 1975 defines what is exempt from disclosure. Additional rules are included in Rules 355-4-1-.03(4) and 355-4-1-.04 of the Alabama Department of Finance Administrative Code.

#### 34. Click Wrap

The State of Alabama acknowledges that additional terms between the supplier and the State or third-party terms may apply but does not agree to be bound by them unless provided for review and separately agreed to in writing by an authorized official of the State of Alabama. If the purchase or use of the supplies or services provided utilizes a computer interface, no State of Alabama end user shall be deemed to have agreed to any clause by virtue of it appearing in an "I agree" click box or other comparable mechanism ("click-wrap" or "browse-wrap"); rather the terms and conditions, such as End User License Agreements, may only be accepted by inclusion in an agreement and signature by an authorized official of the State of Alabama. If the terms and conditions or any other third-party terms and conditions are invoked through click wrap, execution by any unauthorized individual shall not bind the end user or the State of Alabama to such clause. Any clause which requires the State of Alabama to indemnify another party or clause which assigns jurisdiction to any state other than Alabama which is contained in such click-wrap is deemed to be stricken from the terms and conditions unless expressly agreed in writing and under the signature of an authorized individual.

#### 35. Assignment

Any contract which results from this solicitation shall not be assignable by supplier without written consent of the State of Alabama. Any assignment or other transfer in violation of this provision will be null and void.

#### 36. Debarment and Suspension

Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any governmental department or agency. If supplier cannot certify this statement, supplier must attach a written explanation for review by the Chief Procurement Officer.

#### 37. Merit System Exclusion

It is understood and agreed that supplier is an independent supplier and as such all services rendered by supplier and its agents and employees thereof shall be as an independent supplier and not as an employee, Merit or otherwise, of the State of Alabama, and supplier or its agents and employees thereof shall not be entitled to or receive Merit System benefits.

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#### 38. Severability

In the event any provision of this solicitation or resulting contract shall not be enforceable, the remaining provisions shall continue in full force and effect.

#### 39. Volume of Business

Except as otherwise stated in this solicitation, the State of Alabama cannot and does not guarantee any volume of business.

#### 40. Waiver

The failure of the State of Alabama to require performance of any provisions of this solicitation or resulting contract shall not affect the State's right to require performance at any time thereafter, nor shall a waiver of any breach or default constitute a waiver of any subsequent breach or default nor constitute a waiver of the provision itself.

#### 41. Legislative Contract Review Committee

Personal and professional services contracts with the State may be subject to review by the Contract Review Permanent Legislative Oversight Committee in accordance with Section 29-2-40, et seq. of the Code of Alabama 1975. The vendor is required to be knowledgeable of the provisions of that statute and the rules of the committee. These rules can be found at <a href="https://alison.legislature.state.al.us/contract-review">https://alison.legislature.state.al.us/contract-review</a>. If a contract resulting from this RFP is to be submitted for review the service provider must provide the forms and documentation required for that process.

#### 42. Compliance with Ala. Act No. 2023-409.

In compliance with Ala. Act No. 2023-409, by signing this contract, Supplier provides written verification that Supplier, without violating controlling law or regulation, does not and will not, during the term of the contract engage in economic boycotts as the term "economic boycott" is defined in Section 1 of the Act. Under Section 2 of the Act, the written verification may be waived if the contracting governmental entity determines based on cost and quality factors that such a waiver is clearly in the best interest of the public.

By submitting a response, I hereby affirm the following:

I acknowledge receipt of the solicitation and all amendments (new rounds). I have read the solicitation and agree to furnish each item or service offered at the price quoted. I will comply with all terms and conditions contained within this solicitation. I have not been in any agreement of collusion among bidders in restraint of freedom of competition by agreement to bid at a fixed price or to refrain from bidding. I further certify that I am not barred from bidding or entering into a contract and acknowledge that the State may declare the contract void if this certification is false.

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Revised 08/31/2023

# RFP # 2024-AACS-01

# **Accounting, Auditing, Consulting Services**

# **Proposer Questions and Agency Answers**

# 08/13/24

<b>Question ID:</b>	1
<b>Date Question Asked:</b>	7/23/24
<b>Question:</b>	What firm currently performs the Disproportionate Share
	Audit?
Section Number:	N/A
RFP Page Number:	N/A
Agency Answer:	The current vendor is Berry, Dunn, McNeil and Parker
<b>Question ID:</b>	2
<b>Date Question Asked:</b>	7/23/24
Question:	Is the firm that performs the DSH Audit eligible to be
	awarded this contract, or would that be considered a conflict
	of interest or an issue of independence?
Section Number:	N/A
RFP Page Number:	N/A
Agency Answer:	This would be considered an issue of independence.
Question ID:	3
Question ID: Date Question Asked:	7/23/24
<b>Date Question Asked:</b>	7/23/24
<b>Date Question Asked:</b>	7/23/24  Does the evaluation of the responses include any blind
Date Question Asked: Question:	7/23/24  Does the evaluation of the responses include any blind scoring?
Date Question Asked: Question: Section Number:	7/23/24  Does the evaluation of the responses include any blind scoring?  N/A
Date Question Asked: Question: Section Number: RFP Page Number:	7/23/24  Does the evaluation of the responses include any blind scoring?  N/A  N/A
Date Question Asked: Question: Section Number: RFP Page Number:	7/23/24  Does the evaluation of the responses include any blind scoring?  N/A  N/A
Date Question Asked: Question: Section Number: RFP Page Number: Agency Answer:	7/23/24  Does the evaluation of the responses include any blind scoring?  N/A  N/A  No.
Date Question Asked: Question: Section Number: RFP Page Number: Agency Answer: Question ID:	7/23/24  Does the evaluation of the responses include any blind scoring?  N/A  N/A  No.
Date Question Asked: Question: Section Number: RFP Page Number: Agency Answer: Question ID: Date Question Asked:	7/23/24  Does the evaluation of the responses include any blind scoring?  N/A  N/A  No.  4  7/23/24
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<b>Question ID:</b>	5
<b>Date Question Asked:</b>	7/23/24
Question:	As the DSH Audit is performed by another vendor, will the Agency please provide further clarification as to the responsibilities of the vendor regarding Section B, Part II, Item 1 as it relates to DSH audits?
Section Number:	
RFP Page Number:	
Agency Answer:	The vendor will work with hospitals to gather the data needed to calculate if DSH was over/under paid. Information must be kept in a database and provided to the auditors.
Question ID:	6
Question ID: Date Question Asked:	7/23/24
Question:	Will the Agency please provide an explanation of how of how the hours were derived under each category of service listed in Appendix C: Pricing.
Section Number:	Appendix C: Pricing
RFP Page Number:	
Agency Answer:	Based on previous years.
0 1 10	
Question ID:	7
<b>Date Question Asked:</b>	7/23/24
	7/23/24 What is the typical timeframe for payment after a vendor
<b>Date Question Asked:</b>	7/23/24
Date Question Asked: Question: Section Number:	7/23/24 What is the typical timeframe for payment after a vendor submits an invoice? N/A
Date Question Asked: Question: Section Number: RFP Page Number:	7/23/24 What is the typical timeframe for payment after a vendor submits an invoice?
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<b>Question ID:</b>	9
<b>Date Question Asked:</b>	7/23/24
Question:	It appears this RFP is a Re-bid from previous years, but the estimate of hours included on the pricing sheet have not changed from each procurement period. Can you please provide insight on if the hours estimated by service type have been fully utilized by the current vendor or is it likely the hours estimation varies by year and need with Medicaid?
Section Number:	N/A
RFP Page Number:	N/A
Agency Answer:	The hours will vary from year to year based on the needs of Medicaid.
Question ID:	10
Date Question Asked:	7/23/24
Question:	The work is set to begin February 1, 2025. Will the awarded vendor be responsible for completing DSH limit calculations that will be used in the DSH audit submitted to CMS no later than December 31, 2025?
Section Number:	N/A
RFP Page Number:	N/A
Agency Answer:	Yes

<b>Question ID:</b>	11	
<b>Date Question Asked:</b>	7/23/24	
Question:	Who is currently contracted to perform the independent DSH audit submitted to CMS each year in Alabama and when is that contract currently set to expire?	
Section Number: N/A		
RFP Page Number: N/A		
Agency Answer:	Berry Dunn is currently performing the services and their contract will expire 6/2026 with three, one year options to extend.	

<b>Question ID:</b>	12
<b>Date Question Asked:</b>	7/23/24
Question:	Will the contractor be completing the annual inpatient / outpatient hospital UPL calculation and supplemental / DSH payment model or does the state already complete these calculations / models?
Section Number:	N/A
RFP Page Number:	N/A
Agency Answer:	The vendor will be required to check and verify calculations and assist when needed.