Alabama Coordinated Health Network:
Primary Care Providers

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A new direction...

• Single care coordination delivery system combining Health Homes, Maternity Program, and Plan First
• Replaces silos in current care coordination efforts
• Care coordination services provided by regional Primary Care Case Management Entities (PCCM-Es), or network entities.
• Seven newly defined regions; PCPs comprise at least half of board

What does this mean for providers?

If you are a Primary Care Provider...

• New opportunity to earn bonus payments for achieving quality-related goals in addition to FFS payments
• If you earned “bump” payments previously, you can earn increased amounts if you participate with Medicaid and a regional ACHN entity

If you are a Primary Care Provider...

• You will not be required to manage a patient panel, but will work in partnership with licensed social workers and nurses who will help manage your complex or non-compliant patients
• More of your patients will qualify for care coordination services, since ACHN services are not limited to Health Home diagnoses

Disclaimer
All content subject to CMS approval
If you are a Primary Care Provider...

- You can see patients regardless of where they live
- Referrals will be required only for certain medical specialties
- EPSDT referrals will continue to be required

Why this approach?

The ACHN Approach

- Past care management efforts in the areas of family planning, maternity care and primary care have not been in sync
- A system that works holistically with a Medicaid recipient to address issues impacting health can make a positive difference

Quality Outcomes in Newborns

ACHN Operation

- Statewide operation, one entity in each of seven pre-defined regions
- Each network will be responsible for creating a care coordination delivery system within the region
- Care coordination will be provided based on recipient’s county of residence.
- ACHN entities will not make payments to physicians
ACHN Operation

- Statewide system will manage care coordination services now provided by 12 maternity programs, six health home programs and ADPH staff in 67 counties
- Regional entities will be incentivized along with primary care providers to achieve better health outcomes and to provide a higher volume of care coordination services

ACHN Operation

- Care Coordination referrals may be requested by providers, recipients or community sources
- All maternity patients will receive care coordination
- Care Coordination services provided in setting of recipient’s choice, to include provider offices, hospitals, ACHN entity office, public location or in the recipient’s home

ACHN Participants

- General Population – Current Patient 1st recipients, plus current/former foster children
- Medicaid-eligible maternity care recipients
- Plan First – Women ages 19-55 and men age 21 and over

Care Coordination Services

- Screening and assessment of recipient needs
- Assist recipients in obtaining transportation or applying for Medicaid
- Help recipients with appointments or appointment reminders
- Coordinate and facilitate referrals
- Educate or assist recipients with medication or treatment plans

Care Coordination Services

- Help recipients seek care in the most appropriate setting (e.g. office vs ER)
- Facilitate communication between patient and care providers
- Help recipients locate needed community services
Primary Care (PCP) Referral Process

- PCPs no longer have assigned patient panels
- PCPs / PCP groups will not need a referral to see a recipient
- Nurse practitioners or physician assistants collaborating within a PCP group will not need referrals
- EPSDT referral process will not change; correct coding will continue to be essential to ensure coverage beyond 14-visit limit

Referral Process

- PCP referrals to most specialists will be required for specialists to receive payment
- Referrals to NPs or PAs collaborating with specialty groups will also require a referral
- When a PCP cannot be identified, the ACHN entity may provide a referral

Reimbursement and Payment

- Goals aligned for physician, ACHN and Medicaid
- Payments made quarterly
- Structured to keep PCPs whole during transition

Bonus / Incentive Payments

- Quality Metric Performance
- Cost Effectiveness
- Patient-Centered Medical Home Activities
- Regional ACHN Participation Payment
- Enhanced FFS rate (Same as “Bump”)
- Above payments are achievable if physician participates with regional ACHN entity
- Base Fee-For-Service - Current FFS schedule for all physicians

PCP Payment Structure
PCP Payment Structure

Base Fee-For-Service – Current FFS schedule for all physicians

Regional ACHN Participation Payment
Enhanced FFS rate (Same as “Bump”)

Above payments are achievable if physician participates with regional ACHN entity

Base Fee-For-Service – Current FFS schedule for all physicians

ACHN Participation

- Participation rate payments will be made to PCPs who actively participate in an ACHN network
- Qualifications:
  - Board-certified MD/DO with a specialty or subspecialty of family medicine, general internal medicine or pediatrics that is recognized by the Board of Medical Specialties, the American Board of Physician Specialties or the American Osteopathic Association and must actually practice in their specialty; OR
  - Non-board-certified provider who practices in one of the above fields, if he/she can attest that 60 percent of their paid Medicaid procedures billed are for certain specified procedure codes for E&M services and certain VFC vaccine administration code during the most recently completed CY, or for newly-eligible physicians, the prior month.

ACHN Participation Requirements

Physician groups must also meet the following criteria for participation:
- Sign agreements with Medicaid and the ACHN entity in the region where the group/physicians practice
- Actively work with the ACHN entity to review recipient care plans
- Participate as needed in ACHN Multi-Disciplinary Care Team (MCT)
- Participate in ACHN initiatives centered around quality measures

ACHN Participation Requirements

- Participate in at least two quarterly Medical Management Meetings and one webinar/facilitation exercise with the regional ACHN medical director over a 12-month period
  - NPs and PAs may attend for PCP
  - Review data provided by the ACHN to help achieve regional and state Medicaid goals

ACHN Participation Requirements

- Alternate payment methodologies are used for these providers:
  - FQHCs and Rural Health Clinics
  - Maternity care providers; and
  - Physicians who are part of the medical faculty as determined by a state university
Agreements Required

- Alabama Medicaid Provider Agreement
- Alabama Medicaid Primary Care Physician Group Agreement
- Agreement between ACHN entity and the PCP group
- Only necessary to sign with one regional ACHN entity; may participate with any regional ACHN

Patient-Centered Medical Home Activities

- Regional ACHN Participation Payment Enhanced FFS rate (Same as "Bump")
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Patient-Centered Medical Home Bonus Payments

Based on:

- Attainment of PCMH recognition by the appropriate national organization; or
- Documented progress toward PCMH recognition; evaluated annually
- Paid quarterly

Patient Attribution for Quality and Cost Effectiveness

- Recipients will not be assigned to individual PCPs, but will be attributed at PCP group level
- Recipients will be attributed to PCP group based on where they received services
- Score will be calculated for each recipient/provider combination
- Will apply to calculation of cost effectiveness and quality bonus payments

Patient Attribution for Quality and Cost Effectiveness

- The provider with the highest score for the recipient will be attributed to that recipient
- More recent claims and preventive visits will receive higher values in this calculation
- Recipients will only be attributed to one PCP group per quarter
- Attribution will be updated quarterly

PCP Payment Structure

- Cost Effectiveness
- Patient-Centered Medical Home Activities
- Regional ACHN Participation Payment Enhanced FFS rate (Same as "Bump")
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**Cost Effectiveness Bonus Payments**

- Risk-adjusted payments
- Cost effectiveness payments based on patient attribution to PCP/PCP group
- Cost effectiveness calculated based on:
  - Two year “look back” of medical claims
  - One year “look back” of maintenance medication claims history
  - Will compare peer-to-peer
- Updated quarterly

**PCP Payment Structure**

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**Quality Bonus Payments**

- For at least four quarters, all practice groups will automatically receive a full Quality Bonus payment at the first of each quarter
- In the future, Medicaid will calculate a Quality Bonus payment based on performance
- Payments will be based only on measures relevant to a group’s practice

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ACHN Regions

Based on:
• Existing patterns of care
• Access to care
• Ability to ensure financial viability of regional ACHN entities

Questions

• Website: www.Medicaid.alabama.gov
  Newsroom>Special Initiatives>ACHN
  Direct Link to Frequently Asked Questions

• Submit questions for official response to:
  ACHN@medicaid.alabama.gov